

Sales reports from 07-10-2024 to 13-10-2024.xlsx  
 Promo- Enquiry Report Summary

| Promotions Division - Weekly Report  |              |             | Prepared by: | Raju          |           |                  |                 |                   |          |              |           |
|--------------------------------------|--------------|-------------|--------------|---------------|-----------|------------------|-----------------|-------------------|----------|--------------|-----------|
| Enquiry Report - Summary             |              |             | Date:        | 14-Oct-24     |           |                  |                 |                   |          |              |           |
| From date:                           |              | 7-Oct-24    | To date:     | 13-Oct-24     |           |                  |                 |                   |          |              |           |
|                                      |              |             |              |               |           |                  |                 |                   |          |              |           |
| Details of total number of enquiries |              |             |              |               |           |                  |                 |                   |          |              |           |
| S No                                 | Project      | Site visits | Walkins      | Website/email | Calls     | Property Portals | Channel Partner | Whatsapp campaign | Facebook | Tele calling | Total     |
| 1                                    | AGH          | -           | 1            |               |           |                  |                 |                   |          |              | 1         |
| 2                                    | MPL          | -           | 2            |               | 4         | 3                |                 | 1                 |          | 3            | 13        |
| 3                                    | VISTA        | -           |              |               |           |                  |                 |                   |          |              |           |
| 4                                    | SOV          | -           | 1            | 2             | 4         | 2                | 1               | 1                 | 6        |              | 17        |
| 5                                    | GHT          | -           | 2            |               | 4         | 1                |                 | 2                 | 3        |              | 12        |
| 6                                    | GMR          | -           | 9            | 1             | 1         |                  |                 | 3                 |          |              | 14        |
| 7                                    | NGH          | -           | 2            | 1             | 2         |                  |                 | 1                 |          |              | 6         |
| 8                                    | BRGV         | -           | 1            |               | 4         |                  |                 | 4                 |          |              | 9         |
| 9                                    | NE           | -           | 1            |               | 4         |                  |                 |                   |          |              | 5         |
| 10                                   | MCS - Rental | -           | 3            |               |           |                  |                 |                   |          |              | 3         |
| 11                                   | MCS - Resale | -           |              |               | 2         |                  |                 |                   |          |              | 2         |
|                                      | <b>Total</b> | <b>0</b>    | <b>22</b>    | <b>4</b>      | <b>25</b> | <b>6</b>         | <b>1</b>        | <b>12</b>         | <b>9</b> | <b>3</b>     | <b>82</b> |

| Promotions Division - Weekly Report  |                  |                       | Prepared by:        |                                                        | Raju                |                  |
|--------------------------------------|------------------|-----------------------|---------------------|--------------------------------------------------------|---------------------|------------------|
| Enquiry Report - Ads & Paper inserts |                  |                       | Date:               |                                                        | 14-Oct-24           |                  |
|                                      |                  | From date:            | 7-Oct-24            | To date:                                               | 13-Oct-24           |                  |
|                                      |                  |                       |                     |                                                        |                     |                  |
| S No                                 | Days of the week | Activity              | Media               | Location                                               | Related to Projects | No. of enquiries |
| 1                                    | Fr - Sun         | Classified            | Eenadu              | Hyderabad                                              | SOV                 | 1                |
| 2                                    | Fr - Sun         | Classified            | Eenadu              | Hyderabad                                              | GHT                 | 2                |
| 3                                    | Fr - Sun         | Classified            | Eenadu              | Hyderabad                                              | MPL                 | 1                |
| 4                                    | Fr - Sun         | Classified            | DC                  | Hyderabad                                              | NE                  | 1                |
| 5                                    | Fr - Sun         | Classified            | DC                  | Hyderabad                                              | BRGV                | 1                |
| 6                                    | Fr - Sun         | Classified            | DC                  | Hyderabad                                              | GMR                 | 1                |
| 7                                    | Fr - Sun         | Classified            | DC                  | Hyderabad                                              | NGH                 | 1                |
| 8                                    | Fr - Sun         | Classified            | TOI                 | Hyderabad                                              | MPL                 | 1                |
| 9                                    | Fr - Sun         | Classified            | TOI                 | Hyderabad                                              | NE                  | 2                |
| 10                                   | Fr - Sun         | Classified            | TOI                 | Hyderabad                                              | BRGV                | 1                |
| 11                                   | Fr - Sun         | Classified            | TOI                 | Hyderabad                                              | NGH                 | nil              |
| 12                                   | Fr - Sun         | Classified            | TOI                 | Hyderabad                                              | MCS-Resale          | nil              |
| 13                                   | Fr - Sun         | Classified            | Eenadu (Outstation) | Nalgonda                                               | AGH                 | nil              |
| 14                                   | Fr - Sun         | Classified            | DC                  | Hyderabad                                              | BRGV(MCS)           | 1                |
| 15                                   | Sa               | Classified Display    | TOI                 | Hyderabad                                              | AGH & GMR           | nil              |
| 16                                   | Sa               | Classified Display    | TOI                 | Hyderabad                                              | SOV & GHT           | 2                |
| 17                                   | Thu - Sun        | Paper inserts done at |                     | Dilsukhnagar                                           | GMR & NGH           | 1                |
|                                      |                  |                       |                     | Peddapally, Punjagutta                                 | BRGV & MCS          | 3                |
|                                      |                  |                       |                     | Begumpet, Hi-Tension Road, Malkajgiri and AS Rao nagar | MPL & GHT           | 4                |
|                                      |                  |                       |                     | Diamond Point                                          | SOV & NE            | 2                |
|                                      |                  |                       |                     | <b>Total</b>                                           |                     | <b>25</b>        |

## Promo- whatsapp campaign

|                                                                    |                     |                                   |          |
|--------------------------------------------------------------------|---------------------|-----------------------------------|----------|
| Topic: Whatsapp Campaign                                           |                     |                                   |          |
| Prepared by: Prudvi Raj                                            |                     |                                   |          |
| <b>Data Source:</b>                                                |                     | <b>Date of campaign: 13-10-24</b> |          |
| Sl.No                                                              | Name of the project | Smatbot campaign                  | Response |
| 1                                                                  | NGH - CIA           | 2000                              | 1        |
| 2                                                                  | BRGV - GV           | 2000                              | 1        |
|                                                                    |                     |                                   |          |
| <b>Data Source: CIS data of last two years with festival offer</b> |                     | <b>Date of campaign: 12-10-24</b> |          |
| Sl.No                                                              | Name of the project | Whatsapp campaign                 | Response |
| 1                                                                  | AGH                 | 13990                             | 0        |
| 2                                                                  | BRGV                | 3440                              | 1        |
| 3                                                                  | GHT                 | 4730                              | 1        |
| 4                                                                  | GMR                 | 4763                              | 3        |
| 5                                                                  | MPL                 | 4321                              | 1        |
| 6                                                                  | NGH                 | 6314                              |          |
| 7                                                                  | SOV                 | 5120                              | 1        |
| 8                                                                  | NE                  | 1919                              | 0        |
|                                                                    |                     |                                   |          |
| <b>Data Source: CPs</b>                                            |                     | <b>Date of campaign: 12-10-24</b> |          |
| Sl.No                                                              | Name of the project | Whatsapp campaign                 | Response |
| 1                                                                  | GHT                 | 3724                              | 1        |
| 2                                                                  | BRGV                | 3724                              | 2        |

## Promo- Booking Details (Q3)

|                                      |              |               |           |               |          |               |          |           |                                |
|--------------------------------------|--------------|---------------|-----------|---------------|----------|---------------|----------|-----------|--------------------------------|
| Promotions Division - Weekly Report  |              |               |           | Prepared by:  | Raju     |               |          |           |                                |
| Enquiry Report - Details of Bookings |              |               |           | Date:         | 8-Oct-24 |               |          |           |                                |
| From date:                           |              |               | 30-Sep-24 | To date:      | 6-Oct-24 |               |          |           |                                |
|                                      |              |               |           |               |          |               |          |           |                                |
| Quarter / Year                       |              | Jul-24        | Jul-24    | Aug-24        | Aug-24   | Sep-24        | Sep-24   |           |                                |
| Sl No                                | Project      | Units Numbers | Qty       | Units Numbers | Qty      | Units Numbers | Qty      | Total Qty | Unit nos of cheques collected. |
| 1                                    | MPL          |               |           | B201, B203    | 2        | B202, A103    | 2        | 4         |                                |
| 2                                    | SOV          |               |           | 205           | 1        |               |          | 1         |                                |
| 3                                    | AGH          |               |           |               |          |               |          |           |                                |
| 4                                    | VISTA        |               |           |               |          |               |          |           |                                |
| 5                                    | GHT          |               |           |               |          |               |          |           |                                |
| 6                                    | GMR          | E601          | 1         |               |          |               |          | 1         |                                |
| 7                                    | NE           |               |           |               |          |               |          |           |                                |
| 8                                    | SOR          |               |           |               |          |               |          |           |                                |
| 9                                    | BRGV         |               |           | 310, 210      | 2        |               |          | 2         |                                |
| 10                                   | NGH          |               |           | 604, 207      | 2        |               |          | 2         |                                |
| 11                                   | MCS RESALE   |               |           |               |          |               |          |           |                                |
| 12                                   | GMG          |               |           |               |          |               |          |           |                                |
|                                      | <b>Total</b> |               | <b>1</b>  |               | <b>7</b> |               | <b>2</b> | <b>10</b> |                                |

## Promo- Booking Details (Q4)

|                                      |              |                  |          |               |           |               |        |           |                                |
|--------------------------------------|--------------|------------------|----------|---------------|-----------|---------------|--------|-----------|--------------------------------|
| Promotions Division - Weekly Report  |              |                  |          | Prepared by:  | Raju      |               |        |           |                                |
| Enquiry Report - Details of Bookings |              |                  |          | Date:         | 14-Oct-24 |               |        |           |                                |
| From date:                           |              |                  | 7-Oct-24 | To date:      | 13-Oct-24 |               |        |           |                                |
|                                      |              |                  |          |               |           |               |        |           |                                |
| Quarter / Year                       |              | Oct-24           | Oct-24   | Nov-24        | Nov-24    | Dec-24        | Dec-24 |           |                                |
| Sl No                                | Project      | Units Numbers    | Qty      | Units Numbers | Qty       | Units Numbers | Qty    | Total Qty | Unit nos of cheques collected. |
| 1                                    | MPL          |                  |          |               |           |               |        |           |                                |
| 2                                    | SOV          |                  |          |               |           |               |        |           |                                |
| 3                                    | AGH          |                  |          |               |           |               |        |           |                                |
| 4                                    | VISTA        |                  |          |               |           |               |        |           |                                |
| 5                                    | GHT          |                  |          |               |           |               |        |           |                                |
| 6                                    | GMR          | H602, G102, H603 | 3        |               |           |               |        | 3         | B606, H106, F105               |
| 7                                    | NE           | 132              | 1        |               |           |               |        | 1         |                                |
| 8                                    | SOR          | 99-2B            | 1        |               |           |               |        | 1         |                                |
| 9                                    | BRGV         |                  |          |               |           |               |        |           |                                |
| 10                                   | NGH          |                  |          |               |           |               |        |           | A1008                          |
| 11                                   | MCS RESALE   |                  |          |               |           |               |        |           |                                |
| 12                                   | GMG          |                  |          |               |           |               |        |           |                                |
|                                      | <b>Total</b> |                  | <b>5</b> |               | <b>-</b>  |               |        | <b>5</b>  | <b>4</b>                       |

| Promotions Division - Weekly Report |            |                    |          | Prepared by:  | Raju       |          |                 |        |        |
|-------------------------------------|------------|--------------------|----------|---------------|------------|----------|-----------------|--------|--------|
| Enquiry Report                      |            | Source of enquiry  |          |               | 14-Oct-24  |          |                 |        |        |
| From date:                          |            |                    | 7-Oct-24 | To date:      | 13-Oct-24  |          |                 |        |        |
|                                     |            |                    |          |               |            |          |                 |        |        |
| Sl No                               | Date       | Name               | Project  | Address       | Phone No   | Time in  | Nature of visit | CIS No | Source |
| 1                                   | 13-10-2024 | T.Venkateshwar Rao | AGH      | Miryalaguda   | 9032682225 | 03:40    | Walkin          | 94924  |        |
| 2                                   | 13-10-2024 | Ramesh             | BRGV     | Hyderabad     | 9866687997 | 11:30    | Walkin          | 94291  |        |
| 3                                   | 11-10-2024 | Kavitha            | GHT      | A S Rao Nagar | 9704804888 | 11:15 AM | Walk in         | 92774  |        |
| 4                                   | 13-10-2024 | P Srinivas Reddy   | GHT      | Sainikpuri    | 9000113737 | 4:20 PM  | Walk in         | 94288  |        |
| 5                                   | 07-10-2024 | S.S. Brahmaji      | GMR      | Sitafalmandi  | 9393120725 | 01.50 pm | Walk-in's       | 92772  |        |
| 6                                   | 07-10-2024 | Sravani            | GMR      | Nacharam      | 9573856202 | 04.10 pm | Walk-in's       | 92773  |        |
| 7                                   | 09-10-2024 | Sanjeev            | GMR      | Hubsiguda     | 9440625032 | 11.00 am | Walk-in's       | 92776  |        |
| 8                                   | 09-10-2024 | Revanth            | GMR      | Malkajgiri    | 8143385492 | 05.00 pm | Walk-in's       | 92777  |        |
| 9                                   | 11-10-2024 | P. Balasubramanyam | GMR      | Nacharam      | 7799656593 | 03.30 pm | Walk-in's       | 94281  |        |
| 10                                  | 12-10-2024 | Premchand          | GMR      | Nagole        | 9949063869 | 10.00 am | Walk-in's       | 94282  |        |
| 11                                  | 12-10-2024 | P. Vinod           | GMR      | Ecil          | 9652600634 | 06.00 pm | Walk-in's       | 94286  |        |
| 12                                  | 13-10-2024 | Surya Vamshi       | GMR      | Nagaram       | 9951652263 | 11.00 am | Walk-in's       | 94289  |        |
| 13                                  | 13-10-2024 | Srinivas           | GMR      | Mallapur      | 9848448811 | 01.00 pm | Walk-in's       | 94290  |        |
| 14                                  | 10-10-2024 | Surya shashank     | MPL      | Nacharam      | 9392545358 | 16:00 PM | Walk in         | 92780  |        |
| 15                                  | 10-12-2010 | Nagendra           | MPL      | Mallapur      | 8608589252 | 17:00 PM | Walk in         | 94285  |        |
| 16                                  | 09-10-2024 | Nikitha            | NGH      | Medipally     | 9739013705 | 11:00pm  | Walk in         | 94298  |        |
| 17                                  | 13-10-2024 | Aravind            | NGH      | Nallakunta    | 9346769728 | 4:00pm   | Walk in         | 94297  |        |
| 18                                  | 13-10-2024 | Shiva Shankar      | NE       | ECIL          | 9573791380 | 10:30    | Walk-in         | 94292  |        |
| 19                                  | 13-10-2024 | Surya              | NE       | Uppal         | 9951652263 | 02;30    | Walk-in         | 94923  |        |

|                                     |                              |                         |              |                             |                 |             |                  |                |              |                                |                 |
|-------------------------------------|------------------------------|-------------------------|--------------|-----------------------------|-----------------|-------------|------------------|----------------|--------------|--------------------------------|-----------------|
| Promotions Division - Weekly Report |                              |                         | Prepared by: | Prasad                      |                 |             |                  |                |              |                                |                 |
| Enquiry Report - List of hoardings  |                              |                         | Date:        | 14-Oct-24                   |                 |             |                  |                |              |                                |                 |
| From date:                          |                              | 7-Oct-24                | To date:     | 13-Oct-24                   |                 |             |                  |                |              |                                |                 |
| Sl. No.                             | Hoarding Size                | Hoarding Owner          | Contact No   | Location                    | Monthly Rent    | Yearly Rent | Lease Start Date | Lease End Date | Project Name | Payment From                   | Remarks         |
| 1                                   | 16x8                         | Vista                   |              | Pochamma                    | 2,000           |             |                  |                | Vista        | Vista                          | Monthly Payment |
|                                     |                              |                         |              | <b>Total</b>                | <b>2,000</b>    |             |                  |                |              |                                |                 |
| 2                                   | 31x20                        | T. Lakshmi              | 9652520002   | Chakripuram                 | 20,000          |             | 25-10-2022       | 31-12-2023     | SOV          | Modi Housing Pvt. Ltd          | Monthly Payment |
| 3                                   | 40x20                        | MCS                     |              | Cherlapally                 | 10,000          |             | 25-10-2022       | 31-12-2023     | SOR          | Modi Housing Pvt. Ltd          | Monthly Payment |
| 4                                   | 15x15                        | John                    |              | Cherlapally Railway station | 10,000          |             | 01-08-2024       | 01-08-2025     | SOV          | Modi Housing Pvt. Ltd          | Monthly Payment |
|                                     |                              |                         |              | <b>Total</b>                | <b>40,000</b>   |             |                  |                |              |                                |                 |
| 5                                   | 30x20                        | MCS                     |              | Miryalguda                  | 5,000           |             | 01-12-2016       | 31-12-2023     | AGH          | Modi Realty Miryalguda LLP     | Monthly Payment |
|                                     |                              |                         |              | <b>Total</b>                | <b>5,000</b>    |             |                  |                |              |                                |                 |
| 6                                   | 30x15                        | MCS                     |              | Kowkur                      | 12,000          |             | 01-08-2019       | 31-12-2023     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 7                                   | 32X15 & 32X10                | MCS                     |              | Yapral                      | 16,000          |             | 01-10-2021       | 31-12-2023     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 8                                   | 11X6                         | MCS                     |              | Shamirpet - SRO             | 5,000           |             | 01-07-2022       | 31-12-2023     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 9                                   | 20x10                        | MCS                     |              | Neredmet SRO                | 12,000          |             | 01-08-2022       | 31-12-2023     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 10                                  | 35x20                        | Libra                   |              | Bollarum                    | 34,000          |             | 01-09-2023       | 31-03-2024     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
| 11                                  | 3x6                          | Tivoli                  |              | Secunderabad                | 17,000          |             | 01-08-2023       | 31-08-2024     | GHT          | Mehta & Modi Realty Kowkur LLP | Monthly Payment |
|                                     |                              |                         |              | <b>Total</b>                | <b>96,000</b>   |             |                  |                |              |                                |                 |
| 12                                  | 30x20                        | MCS                     |              | Karminagar                  | 8,000           |             | 01.07.2020       | 31-12-2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 13                                  | 32.4x8                       | MCS                     |              | GV bypass                   | 8,000           |             | 20-11-2020       | 31-12-2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 14                                  | 27x4                         | MCS                     |              | Peddapally -SRO             | 8,000           |             | 03-12-2022       | 31-12-2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 15                                  | 30x25 - 2 nos                | Bhavani Ads             | 9391166777   | Thurkapally                 | 33,000          |             | 01-01-2021       | 31-12-2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 16                                  | 30X16 - 2nos                 | MCS                     |              | Siricilla                   | 16,000          |             | 15-07-2023       | 31-12-2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 17                                  | 30X15                        | MCS                     |              | Turkapally village          | 12,000          |             | 01-08-2022       | 31-12-2023     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
| 18                                  | 3x6                          | Tivoli                  |              | Secunderabad                | 17,000          |             | 01-08-2023       | 31-08-2024     | BRGV         | Modi Realty GV LLP             | Monthly Payment |
|                                     |                              |                         |              | <b>Total</b>                | <b>1,02,000</b> |             |                  |                |              |                                |                 |
| 19                                  | 8X5, 25X5, 8X4               | Tooh Media              |              | Jodimetla                   | 11,000          |             | 24-07-2021       | 31-12-2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 20                                  | 25x25 back to back           | Naveen Arts             |              | Rampally                    | 7,500           |             | 15-07-2021       | 31-12-2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 21                                  | 40x25 back to back           | Bhavani Ads             | 9391166777   | Yannampet                   | 22,000          |             | 15-07-2021       | 31-12-2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 22                                  | 28X14 & 4X14                 | MCS                     |              | Jodimetla                   | 16,000          |             | 25-09-2021       | 31-12-2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 23                                  | 30x8                         | MCS                     |              | Narapally - SRO             | 8,000           |             | 15-10-2022       | 31-12-2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 24                                  | 20x15                        | Tooh Media              |              | Jodimetla Unipoll           | 23,000          |             | 01-03-2023       | 31-12-2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 25                                  | 15'9" X 17'9" & 15'5"X 10'9" | MCS                     |              | Bhongiri                    | 16,000          |             | 01-06-2023       | 31-12-2023     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
| 26                                  | 2.4x4                        | Outline Leads Pvt. Ltd. |              | Opp to NGH site             | 20,000          |             | 01-01-2024       | 01-01-2025     | NGH          | Modi Realty Pocharam LLP       | Monthly Payment |
|                                     |                              |                         |              | <b>Total</b>                | <b>1,23,500</b> |             |                  |                |              |                                |                 |
| 27                                  | 25x25                        | Naveen Arts             |              | Rampally                    | 7,500           |             | 12-04-2021       | 31-12-2023     | NE           | Nilgiri Estates                | Monthly Payment |
| 28                                  | 40x25                        | Bhavani Ads             | 9391166777   | Yannampet                   | 22,000          |             | 22-08-2020       | 31-12-2023     | NE           | Nilgiri Estates                | Monthly Payment |
|                                     |                              |                         |              | <b>Total</b>                | <b>29,500</b>   |             |                  |                |              |                                |                 |
| 29                                  | 24x10                        | MCS                     |              | BNC                         | 12,000          |             | 01-11-2023       | 01-11-2024     | MPL          | Modi Properties Pvt. Ltd.      | Monthly Payment |
|                                     |                              |                         |              | <b>Grand Total</b>          | <b>4,10,000</b> |             |                  |                |              |                                |                 |

Tele caller – weekly report.

|                                        |         |                   |                              |                     |                        |
|----------------------------------------|---------|-------------------|------------------------------|---------------------|------------------------|
| Prepared by                            |         | Harika            | Date                         | 14-10-2024          |                        |
| From date                              |         | 07-10-2024        | To date                      | 13-10-2024          |                        |
| Data source                            |         | Khammam Data      |                              |                     |                        |
| Sl no.                                 | Project | No. of calls made | Not interested               | Probably interested | Interested             |
| 1.                                     | AGH     | 240               | 239                          | 1                   | NIL                    |
| 2.                                     |         |                   |                              |                     |                        |
| 3.                                     |         |                   |                              |                     |                        |
| 4.                                     |         |                   |                              |                     |                        |
| 5.                                     |         |                   |                              |                     |                        |
| 6.                                     |         |                   |                              |                     |                        |
| 7.                                     |         |                   |                              |                     |                        |
| 8.                                     |         |                   |                              |                     |                        |
| 9.                                     |         |                   |                              |                     |                        |
| 10.                                    |         |                   |                              |                     |                        |
| 11.                                    | Total:  | 240               |                              |                     |                        |
| List of interested customers.          |         |                   |                              |                     |                        |
| Sl. no.                                | Project | Cust Id           | Name                         | Mobile              | Remarks                |
| 12.                                    |         |                   |                              |                     |                        |
| 13.                                    |         |                   |                              |                     |                        |
| 14.                                    |         |                   |                              |                     |                        |
| 15.                                    |         |                   |                              |                     |                        |
| 16.                                    |         |                   |                              |                     |                        |
| 17.                                    |         |                   |                              |                     |                        |
| 18.                                    |         |                   |                              |                     |                        |
| 19.                                    |         |                   |                              |                     |                        |
| 20.                                    |         |                   |                              |                     |                        |
| 21.                                    |         |                   |                              |                     |                        |
| List of probably interested customers. |         |                   |                              |                     |                        |
| Sl. no.                                | Project | Cust Id           | Name                         | Mobile              | Remarks                |
| 22.                                    | AGH     | 94295             | KRISHNA<br>SAGARAPU<br>SESHU | 9000343641          | Shared project details |
| 23.                                    |         |                   |                              |                     |                        |
| 24.                                    |         |                   |                              |                     |                        |
| 25.                                    |         |                   |                              |                     |                        |
| 26.                                    |         |                   |                              |                     |                        |
| 27.                                    |         |                   |                              |                     |                        |
| 28.                                    |         |                   |                              |                     |                        |
| 29.                                    |         |                   |                              |                     |                        |
| 30.                                    |         |                   |                              |                     |                        |



Tele caller – weekly report.

|                                        |         |                   |                |                     |            |            |  |
|----------------------------------------|---------|-------------------|----------------|---------------------|------------|------------|--|
| Prepared by                            |         | Megamala          |                | Date                |            | 14-10-2024 |  |
| From date                              |         | 07-10-2024        |                | To date             |            | 13-10-2024 |  |
| Data source                            |         | Dead Leads        |                |                     |            |            |  |
| Sl no.                                 | Project | No. of calls made | Not interested | Probably interested | Interested |            |  |
| 1.                                     | BRGV    | 240               | 240            | Nil                 | Nil        |            |  |
| 2.                                     |         |                   |                |                     |            |            |  |
| 3.                                     |         |                   |                |                     |            |            |  |
| 4.                                     |         |                   |                |                     |            |            |  |
| 5.                                     |         |                   |                |                     |            |            |  |
| 6.                                     |         |                   |                |                     |            |            |  |
| 7.                                     |         |                   |                |                     |            |            |  |
| 8.                                     |         |                   |                |                     |            |            |  |
| 9.                                     |         |                   |                |                     |            |            |  |
| 10.                                    |         |                   |                |                     |            |            |  |
| 11.                                    | Total:  |                   |                |                     |            |            |  |
| List of interested customers.          |         |                   |                |                     |            |            |  |
| Sl. no.                                | Project | Cust Id           | Name           | Mobile              | Remarks    |            |  |
| 12.                                    |         |                   |                |                     |            |            |  |
| 13.                                    |         |                   |                |                     |            |            |  |
| 14.                                    |         |                   |                |                     |            |            |  |
| 15.                                    |         |                   |                |                     |            |            |  |
| 16.                                    |         |                   |                |                     |            |            |  |
| 17.                                    |         |                   |                |                     |            |            |  |
| 18.                                    |         |                   |                |                     |            |            |  |
| 19.                                    |         |                   |                |                     |            |            |  |
| 20.                                    |         |                   |                |                     |            |            |  |
| List of probably interested customers. |         |                   |                |                     |            |            |  |
| Sl. no.                                | Project | Cust Id           | Name           | Mobile              | Remarks    |            |  |
| 21.                                    |         |                   |                |                     |            |            |  |
| 22.                                    |         |                   |                |                     |            |            |  |

Tele caller – weekly report.

|                                        |         |                    |                |                     |                          |
|----------------------------------------|---------|--------------------|----------------|---------------------|--------------------------|
| Prepared by                            |         | Naveena.V          |                | Date                | 14-10-2024               |
| From date                              |         | 07-10-2024         |                | To date             | 13-10-2024               |
| Data source                            |         | Ameerpet Expo data |                |                     |                          |
| Sl no.                                 | Project | No. of calls made  | Not interested | Probably interested | Interested               |
| 1.                                     | GMR     | 185                | nil            | 01                  | nil                      |
| 2.                                     |         |                    |                |                     |                          |
| 3.                                     |         |                    |                |                     |                          |
| 4.                                     |         |                    |                |                     |                          |
| 5.                                     |         |                    |                |                     |                          |
| 6.                                     |         |                    |                |                     |                          |
| 7.                                     |         |                    |                |                     |                          |
| 8.                                     |         |                    |                |                     |                          |
| 9.                                     |         |                    |                |                     |                          |
| 10.                                    |         |                    |                |                     |                          |
| 11.                                    | Total:  | 185                |                |                     |                          |
| List of interested customers.          |         |                    |                |                     |                          |
| Sl. no.                                | Project | Cust Id            | Name           | Mobile              | Remarks                  |
| 12.                                    | nil     | nil                | nil            | nil                 | nil                      |
| 13.                                    |         |                    |                |                     |                          |
| 14.                                    |         |                    |                |                     |                          |
| 15.                                    |         |                    |                |                     |                          |
| 16.                                    |         |                    |                |                     |                          |
| 17.                                    |         |                    |                |                     |                          |
| 18.                                    |         |                    |                |                     |                          |
| 19.                                    |         |                    |                |                     |                          |
| 20.                                    |         |                    |                |                     |                          |
| 21.                                    |         |                    |                |                     |                          |
| List of probably interested customers. |         |                    |                |                     |                          |
| Sl. no.                                | Project | Cust Id            | Name           | Mobile              | Remarks                  |
| 22.                                    | GMR     | 91969              | Mr. Praveen    | 8985901432          | Convince for site visit. |
| 23.                                    |         |                    |                |                     |                          |

Tele caller – weekly report.

|                                        |         |                      |                |                     |                                                      |
|----------------------------------------|---------|----------------------|----------------|---------------------|------------------------------------------------------|
| Prepared by                            |         | R Rani               | Date           | 14-10-2024          |                                                      |
| From date                              |         | 07-10-2024           | To date        | 13-10-2024          |                                                      |
| Data source                            |         | Nagole Expo ( Leads) |                |                     |                                                      |
| Sl no.                                 | Project | No. of calls made    | Not interested | Probably interested | Interested                                           |
| 1.                                     | MPL     | 190                  |                |                     | 03                                                   |
| 2.                                     |         |                      |                |                     |                                                      |
| 3.                                     |         |                      |                |                     |                                                      |
| 4.                                     |         |                      |                |                     |                                                      |
| 5.                                     |         |                      |                |                     |                                                      |
| 6.                                     |         |                      |                |                     |                                                      |
| 7.                                     | Total:  |                      |                |                     |                                                      |
| List of interested customers.          |         |                      |                |                     |                                                      |
| Sl. no.                                | Project | Cust Id              | Name           | Mobile              | Remarks                                              |
| 8.                                     | MPL     | 88196                | GAURAV SHARMA  | 8247361351          | Details shared through whatapp. He will get back us. |
| 9.                                     | MPL     | 88169                | RAGAVA         | 9985552373          | Details shared through whatapp. He will get back us. |
| 10.                                    | MPL     | 88141                | JAYACHANDRAN   | 8331919634          | Details shared through whatapp. He will get back us. |
| 11.                                    |         |                      |                |                     |                                                      |
| 12.                                    |         |                      |                |                     |                                                      |
| 13.                                    |         |                      |                |                     |                                                      |
| 14.                                    |         |                      |                |                     |                                                      |
| List of probably interested customers. |         |                      |                |                     |                                                      |
| Sl. no.                                | Project | Cust Id              | Name           | Mobile              | Remarks                                              |
| 15.                                    |         |                      |                |                     |                                                      |
| 16.                                    |         |                      |                |                     |                                                      |

Tele caller – weekly report.

|                                        |         |                     |                |                     |            |            |  |
|----------------------------------------|---------|---------------------|----------------|---------------------|------------|------------|--|
| Prepared by                            |         | Ragapriya           |                | Date                |            | 14-10-2024 |  |
| From date                              |         | 07-10-2024          |                | To date             |            | 13-10-2024 |  |
| Data source                            |         | Jeedimetla IDA data |                |                     |            |            |  |
| Sl no.                                 | Project | No. of calls made   | Not interested | Probably interested | Interested |            |  |
| 1.                                     | NGH     | 112                 | 112            | Nil                 | Nil        |            |  |
| 2.                                     |         |                     |                |                     |            |            |  |
| 3.                                     |         |                     |                |                     |            |            |  |
| 4.                                     |         |                     |                |                     |            |            |  |
| 5.                                     |         |                     |                |                     |            |            |  |
| 6.                                     |         |                     |                |                     |            |            |  |
| 7.                                     |         |                     |                |                     |            |            |  |
| 8.                                     |         |                     |                |                     |            |            |  |
| 9.                                     |         |                     |                |                     |            |            |  |
| 10.                                    |         |                     |                |                     |            |            |  |
| 11.                                    | Total:  |                     |                |                     |            |            |  |
| List of interested customers.          |         |                     |                |                     |            |            |  |
| Sl. no.                                | Project | Cust Id             | Name           | Mobile              | Remarks    |            |  |
| 12.                                    |         |                     |                |                     |            |            |  |
| 13.                                    |         |                     |                |                     |            |            |  |
| 14.                                    |         |                     |                |                     |            |            |  |
| 15.                                    |         |                     |                |                     |            |            |  |
| 16.                                    |         |                     |                |                     |            |            |  |
| 17.                                    |         |                     |                |                     |            |            |  |
| 18.                                    |         |                     |                |                     |            |            |  |
| 19.                                    |         |                     |                |                     |            |            |  |
| 20.                                    |         |                     |                |                     |            |            |  |
| List of probably interested customers. |         |                     |                |                     |            |            |  |
| Sl. no.                                | Project | Cust Id             | Name           | Mobile              | Remarks    |            |  |
| 21.                                    |         |                     |                |                     |            |            |  |
| 22.                                    |         |                     |                |                     |            |            |  |
| 23.                                    |         |                     |                |                     |            |            |  |
| 24.                                    |         |                     |                |                     |            |            |  |
| 25.                                    |         |                     |                |                     |            |            |  |
| 26.                                    |         |                     |                |                     |            |            |  |
| 27.                                    |         |                     |                |                     |            |            |  |
| 28.                                    |         |                     |                |                     |            |            |  |
| 29.                                    |         |                     |                |                     |            |            |  |

|                                                |                       |                       |                     |             |               |            |                   |
|------------------------------------------------|-----------------------|-----------------------|---------------------|-------------|---------------|------------|-------------------|
| <b>Prepared By:</b>                            | Prudvi Raj            |                       |                     |             |               |            |                   |
| <b>Date:</b>                                   | 14.10.2024            |                       |                     |             |               |            |                   |
| <b>Preriod: 06-10-24 to 12-10-24</b>           |                       |                       |                     |             |               |            |                   |
| <b>Topic:</b>                                  | IVR smartflo campaign |                       |                     |             |               |            |                   |
|                                                | <b>Total leads</b>    | <b>No of answered</b> | <b>Not answered</b> | <b>Busy</b> | <b>Failed</b> | <b>DND</b> | <b>Interested</b> |
| <b>Feed back</b>                               |                       |                       |                     |             |               |            |                   |
|                                                |                       |                       |                     |             |               |            |                   |
|                                                |                       |                       |                     |             |               |            |                   |
|                                                |                       |                       |                     |             |               |            |                   |
| <b>Referral</b>                                |                       |                       |                     |             |               |            |                   |
| VISTA                                          | 373                   | 89                    | 259                 | 1           | 23            | 0          | 0                 |
|                                                |                       |                       |                     |             |               |            |                   |
|                                                |                       |                       |                     |             |               |            |                   |
|                                                |                       |                       |                     |             |               |            |                   |
| <b>Customer not able to reach through call</b> |                       |                       |                     |             |               |            |                   |
| NE                                             | 10                    | 3                     | 7                   | 0           | 0             | 0          | 0                 |
| AGH                                            | 16                    | 3                     | 11                  | 0           | 2             | 0          | 0                 |
| SOV                                            | 37                    | 4                     | 31                  | 0           | 2             | 0          | 0                 |
| GHT                                            | 19                    | 4                     | 14                  | 0           | 1             | 0          | 0                 |
| NGH                                            | 16                    | 5                     | 10                  | 0           | 0             | 0          | 0                 |
| BRGV                                           | 12                    | 4                     | 8                   | 0           | 0             | 0          | 0                 |
| GMR                                            | 8                     | 1                     | 7                   | 0           | 0             | 0          | 0                 |
| MPL                                            | 8                     | 1                     | 7                   | 0           | 0             | 0          | 0                 |
|                                                |                       |                       |                     |             |               |            |                   |
| <b>Customer not able to reach site</b>         |                       |                       |                     |             |               |            |                   |
| NE                                             | 9                     | 2                     | 7                   | 0           | 0             | 0          | 0                 |
| AGH                                            | 11                    | 2                     | 9                   | 0           | 0             | 0          | 0                 |
| SOV                                            | 19                    | 2                     | 17                  | 0           | 0             | 0          | 0                 |
| GHT                                            | 27                    | 7                     | 10                  | 0           | 10            | 0          | 0                 |
| NGH                                            | 12                    | 5                     | 7                   | 0           | 0             | 0          | 0                 |
| BRGV                                           | 10                    | 0                     | 10                  | 0           | 0             | 0          | 0                 |
| GMR                                            | 6                     | 2                     | 4                   | 0           | 0             | 0          | 0                 |
| MPL                                            | 4                     | 2                     | 2                   | 0           | 0             | 0          | 0                 |

| Status | Signed up for project | Category/Source | Date of creation | Name of CP      | Mobile no  | Smart summary of CP                                | Scan Id of agr, LOI, correspondence |
|--------|-----------------------|-----------------|------------------|-----------------|------------|----------------------------------------------------|-------------------------------------|
| Dead   | No                    | News paper      | 12.10.2024       | Raghu           | 9347514121 | Not interested                                     | 216242                              |
| Dead   | No                    | News paper      | 12.10.2024       | Raghu           | 9347514121 | Not interested                                     | 216243                              |
| Active | No                    | News paper      | 12.10.2024       | Anup            | 9393031001 | Did not pick up the call                           | 216244                              |
| Dead   | No                    | News paper      | 12.10.2024       | Arjun           | 8247452676 | Not interested                                     | 216245                              |
| Active | No                    | News paper      | 12.10.2024       | Sai Ram         | 6309431824 | I'm builder, Not interested                        | 216246                              |
| Active | No                    | News paper      | 12.10.2024       |                 | 9290751214 | Busy with other call                               | 216247                              |
| Dead   | No                    | News paper      | 12.10.2024       | Chandra sekhar  | 9849158140 | I'm builder, Not interested                        | 216254                              |
| Dead   | No                    | News paper      | 12.10.2024       | Chandu          | 7995377111 | Not interested                                     | 216248                              |
| Dead   | No                    | News paper      | 12.10.2024       | Mahender        | 7799153153 | Not interested                                     | 216255                              |
| Dead   | No                    | News paper      | 12.10.2024       | Narayana Rao    | 9849801477 | Not interested                                     | 216249                              |
| Active | No                    | News paper      | 12.10.2024       |                 | 9440632043 | Did not pick up the call                           | 216256                              |
| Dead   | No                    | News paper      | 12.10.2024       | Narasimha reddy | 9912412084 | Not interested                                     | 216250                              |
| Active | No                    | News paper      | 12.10.2024       | Mohan kumar     | 9030003226 | Busy with other call                               | 216257                              |
| Dead   | No                    | News paper      | 12.10.2024       | Arjun           | 8247452676 | Not interested                                     | 216253                              |
| Active | No                    | News paper      | 12.10.2024       | Raghava reddy   | 6309887667 | Did not pick up the call                           | 216258                              |
| Dead   | No                    | News paper      | 12.10.2024       | Ramesh          | 9392154653 | Not interested                                     | 216259                              |
| Dead   | No                    | News paper      | 12.10.2024       | Venkatesh       | 9553973999 | He is also own real estate company, Not interested | 216252                              |
| Dead   | No                    | News paper      | 12.10.2024       | Raghu           | 9347514121 | Not interested                                     | 216251                              |