

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Manju	Sree R	Manju Sree R
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	87031	29 Aug 2024
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Kasarla	Venkat Reddy	Kasarla Venkat Reddy
DOB Spouse	Anniversary Date		
04 Apr 1990	08 Dec 2021		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Channel Partner
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer Interested in Flat No A 207	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale Closed for Flat No A 207		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Govt	IBM	Data Engineer	
Is Spouse Working	Company Type	Company Name	Designation	
Yes	Other	Self Employed		

Communication Details

Address		Code	Primary Mobile Number			Email			
Work Phone Number		Home Phone Number	Alt mobile Number			Other			
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Plot No 47, Vivekanandanagar,	Mansoorabad,	LB Nagar	Hyderabad	TG	ind	500068	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9949830020	Yes

SNo	Email Type	Email Address	Primary
1	Work	venkat.kasarla789@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use	Standalone Apartments	Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			500
Discount Offered	Queries	Special Requirements	Home Town
350			Suryapet
Other Information	Decision Makers		
	Both Including Customers Father		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	207			29 Aug 2024	16:30	No	No	Yes	No
Nilgiri Heights	A	207			31 Aug 2024	11:00	No	No	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		29 Aug 2024	Other	30 Aug 2024	09:30:00	Other	Yes

*** The End ***