

Customer Information Sheet

ID : 89235 Old CIS No : CIS Date : 27-12-2017		Company		Private Organisation	
Prepared By : Vasundhara / Assigned To : Vasundhara / Reassigned To : Vasundhara		Business			
Customer Name And Address Mrs. Swetha / Mr. Pandu Ranga Rao 1-18-72/2, MES Colony, Venkatapuram, Alwal, Secunderabad		Designation		Private Employee	
		Home Phone			
		Work Phone		9393322495 (Uncle No. Panduranga)	
		Mobile		93998308989	
		Fax			
		Email		sainipandurangarao@gmail.com	
For Project Villa Orchids		Projects Visited		Projects Liked	
Interested In					
Enquiry Source Email / Website		Enquiry Type Phone Call		Lead Status SaleClosed	
Prospect Status Excellant					
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Customer Visit Site Yes					
Company Type -		Spouce Company		Purpose -	
Investment Details					
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Reffered To Bank No					
Discount Expected		Discount Offered		Site Visit With Not Visited	
Bank Name					
Customer Requirment -		Home Town		Other Info	
Decesion Makers					
Company Address			Company Details		
Smart Text					
Customer booked Villa No. 136 of 147 sq yds. C1 type on 29-12-2017. Sale Closed on 29-12-2017					
Customer Query					
Customer Special Requirments					
Remarks					
Visited site with her uncle. Given info. Shown Model Villas. Looking property for her uncle. Interested in 147 sq yds. C1 Villa. Visited site again with family on thursday morning. Planning to visit site again with family on Friday to finalize deal Customer booked Villa No. 136 of 147 sq yds. C1 type on 29-12-2017. Sale Closed on 29-12-2017					
Call/Entry Date	Call Details				
27-12-2017	Call Made By : Call Type : NA				
27-12-2017	OutCome Of Call : Next Call Date : 28-12-2017 Target Of Call : first call detail to be entered				
27-12-2017	Call Made By : Vasundhara Call Type : Site Visit				
27-12-2017	OutCome Of Call : Visited site with her uncle. Given info. Shown Model Villas. Looking property for her uncle. Interested in 147 sq yds. C1 Villa. Planning to visit site again with family on Thursday Next Call Date : 28-12-2017 Target Of Call : Call back customer to provide further details				
28-12-2017	Call Made By : Vasundhara Call Type : EMail				
27-12-2017	OutCome Of Call : Sent thank you email. Visited site again with family in the morning. He want to visit site again tomorrow (Friday) to meet Manager and to finalize the deal Next Call Date : 30-12-2017 Target Of Call : To know customer opinion				
30-12-2017	Call Made By : Vasundhara Call Type : Site Visit				
03-01-2018	OutCome Of Call : Customer booked Villa No. 136 of 147 sq yds. C1 type on 29-12-2017. Sale Closed on 29-12-2017 Next Call Date : 30-12-2017 Target Of Call : Customer booked Villa No. 136 of 147 sq yds. C1 type on 29-12-2017. Sale Closed on 29-12-2017				