

Customer Information Sheet

ID : 88113	Old CIS No :	CIS Date : 28-10-2017	Company	ICRA -NRC-MEET
Prepared By :Nagi Reddy / Assigned To : Nagi Reddy / Reassigned To : Nagi Reddy			Business	Sencist
Customer Name And Address Suresh RKH COLONY ASRAO NAGAR			Designation	Secincist
			Home Phone	
			Work Phone	
			Mobile	9100940662
			Fax	
			Email	
For Project Villa Orchids	Projects Visited	Projects Liked	Interested In	
Enquiry Source -	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Good	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes	
Company Type -	Spouce Company	Purpose -	Investment Details	
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No	
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name	
Customer Requirment -	Home Town	Other Info	Decesion Makers	
Company Address			Company Details	
Smart Text Last 2 months back visited site not given any details, visited again visited voc with his wife showing interest 147 villa				
Customer Query				
Customer Special Requirments				
Remarks Last 2 months back visited site not given any details, visited again visited voc with his wife showing interest 147 villa , Selected villa no 226 bookng form don				
Call/Entry Date	Call Details			
28-10-2017	Call Made By :		Call Type : NA	
28-10-2017	OutCome Of Call :			
	Next Call Date : 29-10-2017			
	Target Of Call : first call detail to be entered			
28-10-2017	Call Made By : Admin		Call Type : Phone	
28-10-2017	OutCome Of Call : Last 2 months back visited site not given any details, visited again visited voc with his wife showing interest 147 villa			
	Next Call Date : 30-10-2017			
	Target Of Call : Last 2 months back visited site not given any details, visited again visited voc with his wife showing interest 147 villa			
02-11-2017	Call Made By : Nagi Reddy		Call Type : Meeting	
02-11-2017	OutCome Of Call : Selected villa no 226 check given given pricing asking more discount , evening given final discount customer agree booking form don sale closed			
	Next Call Date : 02-11-2017			
	Target Of Call : Selected villa no 226 given check booking form don			