

Customer Information Sheet

ID : 86644 Old CIS No : CIS Date : 13-08-2017		Company		IDBI BANK
Prepared By :Nagi Reddy / Assigned To : Nagi Reddy / Reassigned To : Nagi Reddy		Business		Baking
Customer Name And Address Indas/Srikiran Hyderabad		Designation		AGM IDBI Bank
		Home Phone		
		Work Phone		9010454433
		Mobile		9966107585
		Fax		
		Email		psrikiran@idbi.co.in
For Project Villa Orchids	Projects Visited	Projects Liked	Interested In	
Enquiry Source Classified Ad	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Good	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes	
Company Type -	Spouce Company	Purpose -	Investment Details	
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No	
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name	
Customer Requirment -	Home Town	Other Info	Decesion Makers	
Company Address		Company Details		
Smart Text				
Enquirer don for villa given voc /knm Enquirer don for villa given voc /knm ,Indadas Srikiran friend enqirer for villa orchds for his friend he is agm at idbi bank at warngal				
Customer Query				
Customer Special Requirments				
Remarks				
Enquirer don for villa given voc /knm ,Indadas Srikiran friend enqirer for villa orchds for his friend he is agm at idbi bank at warngal				
Call/Entry Date	Call Details			
13-08-2017	Call Made By :		Call Type : NA	
13-08-2017	OutCome Of Call :			
	Next Call Date : 14-08-2017			
	Target Of Call : first call detail to be entered			
13-08-2017	Call Made By : Admin		Call Type : Phone	
13-08-2017	OutCome Of Call : Given VOC / KNM details			
	Next Call Date : 15-08-2017			
	Target Of Call : Arrange site visit for VOC /KNM			
15-08-2017	Call Made By : Nagi Reddy		Call Type : Phone	
15-08-2017	OutCome Of Call : Arrange site visit for voc and knm			
	Next Call Date : 19-08-2017			
	Target Of Call : Arrange site visit for voc and knm			
26-08-2017	Call Made By : Admin		Call Type : Phone	
26-08-2017	OutCome Of Call : Ask me call next week for site visit			
	Next Call Date : 03-09-2017			
	Target Of Call : Ask me call next week for site visit			
10-09-2017	Call Made By : Nagi Reddy		Call Type : Phone	
10-09-2017	OutCome Of Call : Enquirer don for villa given voc /knm ,Indadas Srikiran friend enqirer for villa orchds for his friend he is agm at			

idbi bank at warngal , Selected villa no : 13 given discount

Next Call Date : 11-09-2017

Target Of Call : Selected vila no 13 given Discount Tomorrow call customer for closing

14-09-2017 Call Made By : Admin Call Type : Phone

14-09-2017 OutCome Of Call : Customer interested 77 villa coming Saturday with family for closing

Next Call Date : 16-09-2017

Target Of Call : Customer interested 77 villa coming Saturday with family for closing

17-09-2017 Call Made By : Admin Call Type : Phone

17-09-2017 OutCome Of Call : Visited site with wife coming couple of days for closing

Next Call Date : 20-09-2017

Target Of Call : Visited site with wife coming couple of days for closing

23-09-2017 Call Made By : Admin Call Type : Phone

23-09-2017 OutCome Of Call : Visited with friend also meet Mr.Ramireddy for pricing selected 77 or 91 villa tomorrow for closing

Next Call Date : 24-09-2017

Target Of Call : Visited with friend also meet Mr.Ramireddy for pricing selected 77 or 91 villa tomorrow for closing

27-09-2017 Call Made By : Admin Call Type : Phone

27-09-2017 OutCome Of Call : Selected villa no 77 tomorrow he to transfor 25 thousand throe NEFT

Next Call Date : 28-09-2017

Target Of Call : Selected villa no 77 tomorrow he to transfor 25 thousand throe NEFT ,For closing

08-10-2017 Call Made By : Admin Call Type : Phone

08-10-2017 OutCome Of Call : Customer selected villa no 91 transferred 25 k booking form don

Next Call Date : 08-10-2017

Target Of Call : Customer selected villa no 91 transferred 25 k booking form don

18-10-2017 Call Made By : Admin Call Type : Phone

18-10-2017 OutCome Of Call : sales closed villa no 91

Next Call Date : 18-10-2017

Target Of Call : sale closed villa no 91
