## **Customer Information Sheet**

|  |  | Customer Inf  |  | ONLY DESIGNATION OF THE OWNER.         |  |
|--|--|---|--|--|--|
| D: 86644   | Old CIS No:  | CIS Date: 13-08-2017  | Company  | IDBI BANK                              |  |
|  | :Nagi Reddy / Assi<br>To : Nagi Reddy  | gned To : Nagi Reddy /  | Business   | Baking                                 |  |
|  |  | me And Address  | Designation  | AGM IDBI Bank                          |  |
|  |  |   | Home Phone   |  |  |
| Indas/Srikir   | ran  |   | Work Phone   | 9010454433                             |  |
| Hyderabad  |  |   | Mobile   | 9966107585                             |  |
|  |  |   | Fax  |  |  |
|  |  |   | Email  | psrikiran@idbi.co                      | o.in   |
| F  | For Project  | Projects Visited  | Pro  | ojects Liked                           | Interested In  |
| Villa Orchid   | ds   | 1.  |  |  | ā .  |
| En   | quiry Source   | Enquiry Type  | L  | ead Status                             | Prospect Status  |
| Classified A   | Ad   | Phone Call  | SaleClosed   |  | Good   |
| Br   | rochure Sent   | Executive Meet Customer   | Vi   | siting Card                            | Customer Visit Site  |
| Yes  |  | Yes   | Yes  |  | Yes  |
| Co   | ompany Type  | * Spouce Company  |  | Purpose                                | Investment Details   |
| _  |  |   | _  | 16                                     |  |
| Housin   | ng Loan Required   | Amount Required   | Pre-sand   | ctioned Obtained                       | Reffered To Bank   |
| No   | 3  |   | No   |  | No   |
|  | ount Expected  | Discount Offered  |  | e Visit With                           | Bank Name  |
| DISC   | with expected  | - Discourt Officieu   | Not Visited  |  |  |
| Cust   | mer Requirment   | Home Town   |  | Other Info                             | Prospect Status Good  Customer Visit Site Yes  Investment Details  Reffered To Bank No |
| - Custor   | mer requirment   | nome rown   |  | Julio IIIIO                            | Decesion Makers  |
| *************  |  | any Address   |  | Carr                                   | any Details  |
|  | Compa  | my Address  |  | Comp                                   | arry Details   |
|  | on for villa given vo<br>agm at idbi bank a  | c /knm Enquirer don for villa giv<br>it warngal<br>Custo  | omer Query   |  | end enqirer for villa orchds for   |
|  |  | c /knm Enquirer don for villa giv<br>t warngal<br>Custo<br>Customer Sp  | ven voc /knm ,I<br>omer Query<br>oecial Requirmen            |  | end enqirer for villa orchds for   |
| friend he is   | agm at idbi bank a   | c /knm Enquirer don for villa giv<br>t warngal<br>Custo<br>Customer Sp  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | ts                                     |  |
| Enquirer d<br>warngal<br>Call/Entry  | agm at idbi bank a   | c /knm Enquirer don for villa giv<br>it warngal<br>Custo<br>Customer Sp   | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | ts                                     |  |
| Enquirer d<br>warngal<br>Call/Entry<br>Date                                    | agm at idbi bank a   | c /knm Enquirer don for villa giv<br>it warngal<br>Custo<br>Customer Sp   | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | ts                                     | end he is agm at idbi bank at  |
| Enquirer di<br>warngal<br>Call/Entry<br>Date<br>13-08-2017                     | agm at idbi bank a<br>lon for villa given vo<br>Call Details   | c /knm Enquirer don for villa giv<br>it warngal<br>Custo<br>Customer Sp   | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | ts<br>a orchds for his fri             | end he is agm at idbi bank at  |
| Enquirer di<br>warngal<br>Call/Entry<br>Date<br>13-08-2017                     | agm at idbi bank a lon for villa given vo Call Details Call Made By:   | C /knm Enquirer don for villa giv<br>it warngal<br>Custo<br>Customer Sp<br>Roc /knm ,Indadas Srikiran friend  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | ts<br>a orchds for his fri             | end he is agm at idbi bank at  |
| Enquirer di<br>warngal<br>Call/Entry<br>Date<br>13-08-2017                     | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By:  OutCome Of Call:  Next Call Date: 14-   | C /knm Enquirer don for villa giv<br>t warngal  Custo  Customer Sp  Re  oc /knm ,Indadas Srikiran friend  .   | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | ts<br>a orchds for his fri             | end he is agm at idbi bank at  |
| Enquirer di<br>warngal<br>Call/Entry<br>Date<br>13-08-2017                     | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By:  OutCome Of Call:  Next Call Date: 14-  Target Of Call: first  | C /knm Enquirer don for villa givent warngal  Custo  Customer Sp  Report /knm ,Indadas Srikiran friend  08-2017  call detail to be entered  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | a orchds for his fri<br>Call Type : NA | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017                                  | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By:  OutCome Of Call:  Next Call Date: 14-  Target Of Call: first  Call Made By: Adm   | C /knm Enquirer don for villa givent warngal  Custo  Customer Sp  Report /knm ,Indadas Srikiran friend  08-2017  call detail to be entered  in  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | ts<br>a orchds for his fri             | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017                                  | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: 0  | C /knm Enquirer don for villa given to warngal  Custo  Customer Sp.  Report /knm ,Indadas Srikiran friend  08-2017  call detail to be entered in Given VOC / KNM details  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | a orchds for his fri<br>Call Type : NA | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017                                  | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By:  OutCome Of Call:  Next Call Date: 14-  Target Of Call: first  Call Made By: Adm  OutCome Of Call: 0   | C /knm Enquirer don for villa given to warngal  Custo  Customer Sp  Report /knm ,Indadas Srikiran friend  08-2017  call detail to be entered  iin  Given VOC / KNM details  08-2017   | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | a orchds for his fri<br>Call Type : NA | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017                       | agm at idbi bank a lon for villa given vo Call Details Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: 0 Next Call Date: 15- Target Of Call: Arra  | C /knm Enquirer don for villa given warngal  Custo  Customer Sp  Report /knm ,Indadas Srikiran friend  08-2017  call detail to be entered  in  Given VOC / KNM details  08-2017  range site visit for VOC /KNM  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | a orchds for his fri<br>Call Type : NA | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017                       | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: Call Made By: Adm OutCome Of Call: Call Call Call Call Call Call Cal  | C /knm Enquirer don for villa given to warngal  Customer Sp.  Report /knm ,Indadas Srikiran friend  08-2017  call detail to be entered in Given VOC / KNM details  08-2017  inge site visit for VOC /KNM  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | a orchds for his fri<br>Call Type : NA | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017                       | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: 0 Next Call Date: 15- Target Of Call: Arra Call Made By: Nagion  | C /knm Enquirer don for villa given to warngal  Customer Sp.  Report /knm ,Indadas Srikiran friend  08-2017  call detail to be entered  iin  Given VOC / KNM details  08-2017  inge site visit for VOC /KNM  Reddy  Arrange site visit for voc and knm  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | a orchds for his fri<br>Call Type : NA | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017                       | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: Great OutCome Of Call: Call Made By: Adm OutCome Of Call: Call Made By: Nagi OutCome Of Call: Arra Call Made By: Nagi OutCome Of Call: Arra Call Made By: Nagi OutCome Of Call: Arra  | C /knm Enquirer don for villa given to the control of the control | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | a orchds for his fri<br>Call Type : NA | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017                       | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: 0 Next Call Date: 15- Target Of Call: Arra Call Made By: Nagi OutCome Of Call: / Next Call Date: 19- Target Of Call: Arra  | C /knm Enquirer don for villa given to warngal  Customer Sp.  Record /knm ,Indadas Srikiran friend  08-2017  call detail to be entered  iin  Given VOC / KNM details  08-2017  inge site visit for VOC /KNM  Reddy  Arrange site visit for voc and knm  08-2017  inge site visit for voc and knm  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | call Type : Ph                         | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017 13-08-2017 15-08-2017 | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: O  Next Call Date: 15- Target Of Call: Arra Call Made By: Nagi OutCome Of Call: A  Next Call Date: 19- Target Of Call: Arra Call Made By: Adm  | Customer Sp.  Customer Sp.  Roc /knm ,Indadas Srikiran friend  08-2017  call detail to be entered  iin Given VOC / KNM details  08-2017  inge site visit for VOC /KNM  Reddy  Arrange site visit for voc and knm  08-2017  inge site visit for voc and knm  08-2017  inge site visit for voc and knm  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | a orchds for his fri<br>Call Type : NA | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017 13-08-2017 15-08-2017 | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: O  Next Call Date: 15- Target Of Call: Arra Call Made By: Nagi OutCome Of Call: A  Next Call Date: 19- Target Of Call: Arra Call Made By: Adm  | C /knm Enquirer don for villa given to warngal  Customer Sp.  Record /knm ,Indadas Srikiran friend  08-2017  call detail to be entered  iin  Given VOC / KNM details  08-2017  inge site visit for VOC /KNM  Reddy  Arrange site visit for voc and knm  08-2017  inge site visit for voc and knm  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | call Type : Ph                         | end he is agm at idbi bank at  |
| friend he is   | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: O  Next Call Date: 15- Target Of Call: Arra Call Made By: Nagi OutCome Of Call: A  Next Call Date: 19- Target Of Call: Arra Call Made By: Adm  | Customer Sp.  Customer Sp.  Roc /knm ,Indadas Srikiran friend  O8-2017  call detail to be entered  in Given VOC / KNM details  O8-2017  nge site visit for VOC /KNM  i Reddy  Arrange site visit for voc and knm  O8-2017  nge site visit for voc and knm  Ask me call next week for site visit   | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | call Type : Ph                         | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017 13-08-2017 15-08-2017 | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: O  Next Call Date: 15- Target Of Call: Arra Call Made By: Nagi OutCome Of Call: A  Next Call Date: 19- Target Of Call: Arra Call Made By: Adm OutCome Of Call: A  Next Call Date: 03-  Next Call Date: 03- | Customer Sp.  Customer Sp.  Roc /knm ,Indadas Srikiran friend  O8-2017  call detail to be entered  in Given VOC / KNM details  O8-2017  nge site visit for VOC /KNM  i Reddy  Arrange site visit for voc and knm  O8-2017  nge site visit for voc and knm  Ask me call next week for site visit   | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | call Type : Ph                         | end he is agm at idbi bank at  |
| Enquirer diwarngal Call/Entry Date 13-08-2017 13-08-2017 13-08-2017 15-08-2017 | agm at idbi bank a  lon for villa given vo  Call Details  Call Made By: OutCome Of Call: Next Call Date: 14- Target Of Call: first Call Made By: Adm OutCome Of Call: O  Next Call Date: 15- Target Of Call: Arra Call Made By: Nagi OutCome Of Call: A  Next Call Date: 19- Target Of Call: Arra Call Made By: Adm OutCome Of Call: A  Next Call Date: 03-  Next Call Date: 03- | Customer Sp.  Customer Sp.  Report / knm ,Indadas Srikiran friend  O8-2017  call detail to be entered  in Given VOC / KNM details  O8-2017  nge site visit for VOC /KNM  Reddy  Arrange site visit for voc and knm  O8-2017  nge site visit for voc and knm  O8-2017  nge site visit for voc and knm  in Ask me call next week for site visit  O9-2017  me call next week for site visit  | ven voc /knm ,I<br>omer Query<br>pecial Requirment<br>emarks | call Type : Ph                         | end he is agm at idbi bank at  |

| /22/2019   | www.modiapps.net/modicrm/cisinforeport.pnp?cid=86644   |  |  |  |  |  |
|------------|--|--|--|--|--|--|
|            | idbi bank at warngal , Selected villa no : 13 given discount  Next Call Date : 11-09-2017  Target Of Call : Selected vila no 13 given Discount Tomorrow call customer for closing  |  |  |  |  |  |
|            |  |  |  |  |  |  |
|            |  |  |  |  |  |  |
| 14-09-2017 | 7 Call Made By : Admin Call Type : Phone   |  |  |  |  |  |
| 14-09-2017 | OutCome Of Call: Customer interested 77 villa coming Saturday with family for closing  |  |  |  |  |  |
|            | Next Call Date : 16-09-2017  |  |  |  |  |  |
|            | Target Of Call : Customer interested 77 villa coming Saturday with family for closing  |  |  |  |  |  |
| 17-09-2017 | 7 Call Made By : Admin Call Type : Phone   |  |  |  |  |  |
| 17-09-2017 | OutCome Of Call: Visited site with wife coming couple of days for closing  |  |  |  |  |  |
|            | Next Call Date : 20-09-2017  |  |  |  |  |  |
|            | Target Of Call: Visited site with wife coming couple of days for closing   |  |  |  |  |  |
| 23-09-2017 | 7 Call Made By : Admin Call Type : Phone   |  |  |  |  |  |
| 23-09-2017 | OutCome Of Call: Visited with friend also meet Mr.Ramireddy for pricing selected 77 or 91 villa tomorrow for closing   |  |  |  |  |  |
|            | Next Call Date: 24-09-2017   |  |  |  |  |  |
|            | Target Of Call: Visited with friend also meet Mr.Ramireddy for pricing selected 77 or 91 villa tomorrow for closing  |  |  |  |  |  |
| 27-09-2017 | Call Made By : Admin Call Type : Phone   |  |  |  |  |  |
| 27-09-2017 | OutCome Of Call: Selected villa no 77 tomorrow he to transfor 25 thousand throe NEFT   |  |  |  |  |  |
|            | Next Call Date : 28-09-2017  |  |  |  |  |  |
|            | Target Of Call: Selected, villa no 77 tomorrow he to transfor 25 thousand throe NEFT, For closing  |  |  |  |  |  |
| 08-10-2017 | 7 Call Made By : Admin Call Type : Phone   |  |  |  |  |  |
| 08-10-2017 | OutCome Of Call: Customer selected villa no 91 transferred 25 k booking form don   |  |  |  |  |  |
|            | Next Call Date: 08-10-2017   |  |  |  |  |  |
|            | Target Of Call: Customer selected villa no 91 transferred 25 k booking form don  |  |  |  |  |  |
| 18-10-2017 | 7 Call Made By : Admin , Call Type : Phone   |  |  |  |  |  |
| 18-10-2017 | OutCome Of Call : sales closed villa no 91   |  |  |  |  |  |
|            | Next Call Date: 18-10-2017   |  |  |  |  |  |
|            | Target Of Call : sale closed villa no 91   |  |  |  |  |  |
|            | 200 V 21. (200 ) 100 ( |  |  |  |  |  |