

Customer Information Sheet

ID : 88513 Old CIS No : CIS Date : 15-11-2017		Company	MONSANTO
Prepared By : Vasundhara / Assigned To : Vasundhara / Reassigned To : Vasundhara		Business	Software
Customer Name And Address Mr. Suman Chandra Yapral, Hyderabad		Designation	Officer
		Home Phone	
		Work Phone	
		Mobile	9959097378
		Fax	
		Email	sumanchandraravella@gmail.com
For Project Villa Orchids	Projects Visited	Projects Liked	Interested In
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Booking taken for Villa no. 187, D2 type, 147 sq yds. on 29-12-17. Sale closed on 29-12-2017			
Customer Query			
Customer Special Requirments			
Remarks			
Visited site early hours. Given project info.. Shown Model Villa by security. He want to visit site again on Saturday. Visited site again with family. Shown Model Villa. Interested in 114 / 147 sq yds. D2 / C2 Villa. He will discuss at home and get back us soon. Planning to visit site again with family to select Villa & to finalize the deal in 4-5 days. Given booking amt chq for Villa 187, 114 sq yds D2 type. Booking formalities completed on 29-12-2017 for Villa No. 187, 114 sq yds D2 type. Sale Closed on 29-12-2017			

Call/Entry Date	Call Details
15-11-2017	Call Made By : Call Type : NA
15-11-2017	OutCome Of Call : Next Call Date : 16-11-2017 Target Of Call : first call detail to be entered
16-11-2017	Call Made By : Vasundhara Call Type : Phone
16-11-2017	OutCome Of Call : Visited site early hours. Given project info.. Shown Model Villa by security. He want to visit site again on Saturday., Next Call Date : 24-11-2017 Target Of Call : Call back customer to provide further details
18-11-2017	Call Made By : Vasundhara Call Type : Phone
18-11-2017	OutCome Of Call : Visited site again with family. Interested in 147 / 114 sq yds. C2 / D2 Villa. Will discuss at home and get back us soon Next Call Date : 25-11-2017 Target Of Call : Call back customer to provide further details
25-11-2017	Call Made By : Vasundhara Call Type : Phone
24-11-2017	OutCome Of Call : Planning to visit site again with family to select Villa & to finalize the deal in 2-3 days