

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Shaiwalendra	Sarkar	Shaiwalendra Sarkar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
24 Jun 1983	Married	63864	03 Feb 2024
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Haripriya Bhatt	Sarkar	Haripriya Bhatt Sarkar
DOB Spouse	Anniversary Date		
12 Jun 1983	22 Nov 2010		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Collected booking amount cheque for 3bhk Villa No. 192 west facing on 7-4-2024. Booking form signed on 09-04-2024. Sale Closed.	Vasundhara	Vasundhara
Re Assigned To	Remarks		
Vasundhara	Visited site with his wife on thursday 1st Feb afternoon. Interested in 3bhk west facing Villa No. 192. Booking taken on 09-04-2024. Sale Closed		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Govt	BHEL - GE	Deputy Manager	Hitech City, Hyderabad

Communication Details

Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H.No. 1-5-30, Flat No. G1, Street No. 8,	Habsiguda, Uppal		Hyderabad	TG	ind	500039	Yes
SNo	Phone Type		Code	Phone Number				Primary	
1	Mobile			9347499540				Yes	
SNo	Email Type		Email Address					Primary	

1	Personal	sarkarshail@gmail.com	Yes
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Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details						Site Visited With		Customer Requirement		
Purpose		Investment Dtls				Wife		3 BHK - Villa		
Self Use		Flat in Mallapur, Insurance policies and others				Projects Interested		Discount Expected		
Projects Visited		Projects Liked				Special Requirements		Home Town		
Discount Offered		Queries				Open Kitchen required		Calcutta		
Other Information		Decision Makers								
		Self and family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	192	2	1	07 Apr 2024	16:45	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vasundhara		03 Feb 2024	Other	04 Feb 2024	09:30:00	Other	Yes
Vasundhara	Phone	04 Feb 2024	Customer interested in bungalow/villa no.	06 Feb 2024	04:35:00	Call back customer to provide further details	Yes
Vasundhara	Phone	06 Feb 2024	Not yet decided want sometime.	13 Feb 2024	11:50:00	Other	Yes
Vasundhara	Phone	29 Feb 2024	Other	02 Mar 2024	12:35:00	Site visit with his family members.	Yes
Vasundhara	Phone	02 Mar 2024	Other	07 Mar 2024	04:35:00	Waiting for customer final decision.	Yes
Vasundhara	Phone	07 Mar 2024	Other	16 Mar 2024	11:35:00	Waiting for customer final decision.	Yes
Vasundhara	Phone	16 Mar 2024	Customer interested in flat/vill no. and asking for discount for	23 Mar 2024	04:10:00	Waiting for customer final decision.	Yes
Vasundhara	Phone	23 Mar 2024	Not yet decided want sometime.	30 Mar 2024	11:50:00	Waiting for customer final decision.	Yes
Vasundhara	Phone	01 Apr 2024	Not yet decided want sometime.	06 Apr 2024	04:15:00	Waiting for customer final decision.	Yes
Vasundhara	Phone	08 Apr 2024	Other	13 Apr 2024	04:30:00	Other	Yes
Vasundhara	Phone	13 Apr 2024	Other	15 Apr 2024	11:45:00	Other	Yes
Vasundhara	Site Visit	14 Apr 2024	Other	14 Apr 2024	09:30:00	Other	No