

Customer Information Sheet

ID : 87709 Old CIS No : CIS Date : 02-10-2017		Company	St. Peters School – Bowenpally
Prepared By : Vasundhara / Assigned To : Vasundhara / Reassigned To : Vasundhara		Business	Pvt Employee
Customer Name And Address Mrs. Sreelatha B P No. 89, J K Colony, Neredmet, Secunderabad – 56		Designation	Accountant
		Home Phone	7702674747
		Work Phone	
		Mobile	7675033366
		Fax	
		Email	pinky.dhanik@gmail.com
For Project Villa Orchids	Projects Visited VOC and other projects near ECIL, AS Rao Nagar	Projects Liked VOC	Interested In 3bhk 180 sq yds. B1 Villa
Enquiry Source Email / Website	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Other	Spouce Company Private Organisation	Purpose Self Use	Investment Details Independent house at A S Rao Nagar
Housing Loan Required Yes	Amount Required 70-80%	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected Yes	Discount Offered No	Site Visit With Family	Bank Name SBI, HDFC, PNB, ICICI, AGIF
Customer Requirment 3BHK	Home Town HYDERABAD	Other Info	Decesion Makers Self and family
Company Address A S Rao Nagar		Company Details Education	
Smart Text Booked Villa No. 10 of 180 sq yds. B1 Villa . Sale Closed on 05-10-2017			
Customer Query			
Customer Special Requirments			
Remarks Visited site with family. Inquired about project details. Given project info. Shown Model Villa. Looking for 180 sq. Yds. B1 Villa. Selected Villa no 11 / 35. Planning to visit site again with his father in a day or two to finalize the deal.			

Call/Entry Date	Call Details
02-10-2017	Call Made By :
02-10-2017	OutCome Of Call :
	Next Call Date : 03-10-2017
	Target Of Call : first call detail to be entered
02-10-2017	Call Made By : Vasundhara
04-10-2017	OutCome Of Call : Visited site with family. Inquired about project details. Given project info. Shown Model Villa. Looking for 180 sq. Yds. B1 Villa. Selected Villa no 11 / 35. Planning to visit site again with his father in a day or two to finalize the deal.
	Next Call Date : 03-10-2017
	Target Of Call : Call back customer to provide further details
03-10-2017	Call Made By : Vasundhara
04-10-2017	OutCome Of Call : Visited site again with his father shown model villa and Selected Villas. Want to visit again on 4th to meet Manager to discuss on pricing and finalize. Sent thank you email
	Next Call Date : 05-10-2017
	Target Of Call : To know customer opinion
05-10-2017	Call Made By : Vasundhara
04-10-2017	OutCome Of Call : Customer Booked Villa No. 10 of 180 sq yds. B1 Villa . Sale Closed on 05-10-2017
	Next Call Date : 05-10-2017