

Customer Information Sheet

ID : 85626 Old CIS No : CIS Date : 02-07-2017		Company Retd central govt employee	
Prepared By : Nagi Reddy / Assigned To : Nagi Reddy / Reassigned To : Nagi Reddy		Business	
Customer Name And Address C.N.Reddy Plot no;24,Anand Nagar,New bonpally		Designation	
		Home Phone	
		Work Phone 8332810722	
		Mobile 9949100722	
		Fax	
		Email ca.madhu.reddy@gmail.com	
For Project Villa Orchids	Projects Visited	Projects Liked	Interested In
Enquiry Source -	Enquiry Type Site Visit	Lead Status SaleClosed	Prospect Status Good
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Looking for 2 villas selected 35 and 36 villas asking 45 lakhs each villa ,Given check for villa 55 given final price			
Customer Query			
Customer Special Requirments			
Remarks			
Looking for 2 villas selected 35 and 36 villas asking 45 lakhs each villa ,Given check for villa 55 given final price			
Call/Entry Date	Call Details		
02-07-2017	Call Made By : Call Type : NA		
02-07-2017	OutCome Of Call : Next Call Date : 03-07-2017 Target Of Call : first call detail to be entered		
02-07-2017	Call Made By : Nagi Reddy Call Type : Meeting		
02-07-2017	OutCome Of Call : Looking for 2 villas selected 35 and 36 villas asking 45 lakhs each villa Next Call Date : 03-07-2017 Target Of Call : customer is expecting huge discount		
11-07-2017	Call Made By : Nagi Reddy Call Type : Phone		
11-07-2017	OutCome Of Call : Asking 180 villa 40 lakhs Next Call Date : 15-07-2017 Target Of Call : Asking 180 villa 40 lakhs		
17-07-2017	Call Made By : Nagi Reddy Call Type : Phone		
16-07-2017	OutCome Of Call : Asking 180 syrds vills 45 lakhs Next Call Date : 05-08-2017 Target Of Call : Asking 180 syrds vills 45 lakhs		
28-07-2017	Call Made By : Nagi Reddy Call Type : Meeting		
28-07-2017	OutCome Of Call : Asking 180 syds villa 60 lakhs spoken with soham sir ,Anand sir also Next Call Date : 15-08-2017		

Target Of Call : Asking 180 syds villa 60 lakhs spoken with soham sir ,Anand sir also

12-08-2017 Call Made By : Admin

Call Type : Phone

12-08-2017 OutCome Of Call : Given 25 thousand check soham sir also given discount He is expecting more discount

Next Call Date : 16-08-2017

Target Of Call : Given 25 thousand check soham sir also given discount He is expecting more discount

26-08-2017 Call Made By : Admin

Call Type : Meeting

26-08-2017 OutCome Of Call : Given Check Booking from signed sale closed

Next Call Date : 26-08-2017

Target Of Call : Given Check Booking from signed sale closed