

Customer Information Sheet

ID : 89597 Old CIS No : CIS Date : 15-01-2018		Company		Kotak Mahindra Bank Ltd.	
Prepared By : Vasundhara / Assigned To : Vasundhara / Reassigned To : Vasundhara		Business			
Customer Name And Address Mr. S Karthik Sriram Surabhi Enclave, Kowkur, Secunderabad		Designation		Associate Vice President	
		Home Phone		9966016140 (Ramya No.)	
		Work Phone			
		Mobile		9885012294	
		Fax			
		Email		siramkarthik79@gmail.com / karthik.sriram@kotak.com	
For Project Villa Orchids		Projects Visited		Projects Liked	
Enquiry Source Hoarding board		Enquiry Type Walk-in		Lead Status SaleClosed	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Company Type -		Spouce Company		Purpose -	
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Discount Expected		Discount Offered		Site Visit With Not Visited	
Customer Requirment		Home Town		Other Info	
Interested In		Prospect Status Excellant		Customer Visit Site Yes	
Investment Details		Reffered To Bank No		Bank Name	
Decesion Makers					
Company Address		Company Details			
Smart Text					
Booked Villa No. 75 of 180 sq. yds. B2 type Villa on 15-01-2018. Sale Closed on 15-01-2018.					
Customer Query					
Customer Special Requirments					
Remarks					
Visited with family. Inquired about project details. Given project info. Shown Model Villa. Interested in 180 sq yds. B2 Villa. Selected Villa No. 249, B2 type Villa. He will visit site again with parents on Sunday and will finalize. Booked Villa No. 75 of 180 sq. yds. B2 type Villa on 15-01-2018. Sale Closed on 15-01-2018.					
Call/Entry Date		Call Details			
15-01-2018		Call Made By :			
15-01-2018		OutCome Of Call :			
		Next Call Date : 16-01-2018			
		Target Of Call : first call detail to be entered			
15-01-2018		Call Made By : Vasundhara			
16-01-2018		OutCome Of Call : Visited with family. Inquired about project details. Given project info. Shown Model Villa. Interested in 180 sq yds. B2 Villa. Selected Villa No. 249, B2 type Villa. He will visit site again with parents on sunday and will finalize. Booked Villa N			
		Next Call Date : 16-01-2018			
		Target Of Call : Booked Villa No. 75 of 180 sq. yds. B2 type Villa on 15-01-2018. Sale Closed on 15-01-2018.			