

Customer Information Sheet

ID : 86037		Old CIS No :		CIS Date : 20-07-2017		Company		General Kirana Stores (Agency)	
Prepared By : Vasundhara / Assigned To : Vasundhara /						Business			
Reassigned To : Vasundhara									
Customer Name And Address Mr. Murahari R K Puram, Hyderabad						Designation		Owner	
						Home Phone			
						Work Phone			
						Mobile		9391040991	
						Fax			
						Email		muraharipendyala@gmail.com	
For Project		Projects Visited		Projects Liked		Interested In			
Villa Orchids									
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Hoarding board		Walk-in		SaleClosed		Excellant			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouce Company		Purpose		Investment Details			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Reffered To Bank			
No				No		No			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
				Not Visited					
Customer Requirment		Home Town		Other Info		Decesion Makers			
Company Address					Company Details				
Smart Text									
Booking taken for Villa No. 78 of 180 sq. yds. on 04-08-2017. Sale Closed on 04-08-2017									
Customer Query									
Customer Special Requirments									
Remarks									
Visited site. Inquired about project details. Given project info. Shown Model Villas. Looking for 180 sq yds. Villa. Planning to visit site again on Saturday or Sunday with his brother then he will decide. Selected Villa No. 33 or 78. Visited site with his brother on Sunday met Manager. Given final pricing. After coming back from out of station he will visit site on 4th August to give booking amount cheque and to complete booking formalities for 180 sq yds Villa. Booking formalities completed for Villa No. 78 of 180 sq. yds. on 04-08-2017. Sale Closed on 04-08-2017									
Call/Entry Date		Call Details							
20-07-2017		Call Made By :				Call Type : NA			
20-07-2017		OutCome Of Call :							
		Next Call Date : 21-07-2017							
		Target Of Call : first call detail to be entered							
21-07-2017		Call Made By : Vasundhara				Call Type : EMail			
21-07-2017		OutCome Of Call : Visited site. Inquired about project details. Given project info. Shown Model Villas. Looking for 180 sq yds. Villa. Planning to visit site again on Saturday or Sunday with his brother then he will decide. Selected Villa No. 78. Sent thank you ema							
		Next Call Date : 26-07-2017							
		Target Of Call : Call back customer to provide further details							
26-07-2017		Call Made By : Vasundhara				Call Type : Phone			
26-07-2017		OutCome Of Call : Visited site with his brother on Sunday met Manager. Given final pricing. After coming back from out of station he will visit site on 4th August to give booking amount cheque and to complete booking formalities for 180 sq yds Villa							
		Next Call Date : 05-08-2017							
		Target Of Call : To complete final formalities							
05-08-2017		Call Made By : Vasundhara				Call Type : Phone			
05-08-2017		OutCome Of Call : Booking formalities completed for Villa No. 78 of 180 sq. yds. on 04-08-2017. Sale Closed on 04-08-2017							

Next Call Date : 05-08-2017

Target Of Call : Booking taken for Villa No. 78 of 180 sq yds on 04-08-2017 . Sale Closed on 04-08-2017
