

Customer Information Sheet

ID : 89051 Old CIS No : CIS Date : 16-12-2017		Company		Deloitte	
Prepared By : Vasundhara / Assigned To : Vasundhara / Reassigned To : Vasundhara		Business			
Customer Name And Address Mr. Rohit Reddy Secunderabad		Designation		Sr. Software Engineering	
		Home Phone			
		Work Phone			
		Mobile		8121568252	
		Fax			
		Email		rohithelsing9@gmail.com	
For Project Villa Orchids		Projects Visited VOC & other projects nearby Marredpally & Bowenpal		Projects Liked VOC	
				Interested In 147 sq yds. C1 Villa	
Enquiry Source Email / Website		Enquiry Type Walk-in		Lead Status SaleClosed	
				Prospect Status Good	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
				Customer Visit Site Yes	
Company Type Other		Spouce Company Single		Purpose Self Use	
				Investment Details Insurance policies and others	
Housing Loan Required Yes		Amount Required 80%		Pre-sanctioned Obtained Yes	
				Referred To Bank Yes	
Discount Expected Yes		Discount Offered No		Site Visit With Family	
				Bank Name SBI, HDFC, PNB, ICICI, AGIF	
Customer Requirment 3BHK		Home Town HYDERABAD		Other Info	
				Decesion Makers Self and parents	
Company Address Hitec city			Company Details Software		
Smart Text					
Booked Villa No. 135 of 147 sq yds. C1 type on 17-12-2017. Sale Closed on 17-12-2017					
Customer Query					
Customer Special Requirments					
Remarks					
Visited site with his Mother on 15-12-2017. Inquired about project details. Given project info. Shown Model Villa. Interested in 147 sq yds. C1 Villa. Visited site again on Sunday 17th with his relatives. Selected Villa No. 135. Booked Villa No. 135 of 147 sq yds. C1 type on 17-12-2017. Sale Closed on 17-12-2017					
Call/Entry Date	Call Details				
16-12-2017	Call Made By :				Call Type : NA
16-12-2017	OutCome Of Call :				
	Next Call Date : 17-12-2017				
	Target Of Call : first call detail to be entered				
16-12-2017	Call Made By : Vasundhara				Call Type : Site Visit
19-12-2017	OutCome Of Call : Visited site with his Mother on 15-12-2017. Inquired about project details. Given project info. Shown Model Villa. Interested in 147 sq yds. C1 Villa.				
	Next Call Date : 18-12-2017				
	Target Of Call : Call back customer to provide further details				
18-12-2017	Call Made By : Vasundhara				Call Type : Phone
19-12-2017	OutCome Of Call : Visited site again on Sunday 17th with his relatives. Selected Villa No. 135. Booked Villa No. 135 of 147 sq yds. C1 type on 17-12-2017. Sale Closed on 17-12-2017				
	Next Call Date : 18-12-2017				
	Target Of Call : Booked Villa No. 135 of 147 sq yds. C1 type on 17-12-2017. Sale Closed on 17-12-2017				