

## Customer Information Sheet

|                                                                      |                                |                                   |                              |
|----------------------------------------------------------------------|--------------------------------|-----------------------------------|------------------------------|
| ID : 89607    Old CIS No :    CIS Date : 15-01-2018                  |                                | Company    Navy                   |                              |
| Prepared By : Suresh / Assigned To : Suresh / Reassigned To : Suresh |                                | Business                          |                              |
| Customer Name And Address<br><br>Cdr shekhar murthy<br>Sanikpuri     |                                | Designation    Cdr                |                              |
|                                                                      |                                | Home Phone                        |                              |
|                                                                      |                                | Work Phone                        |                              |
|                                                                      |                                | Mobile    9849782178              |                              |
|                                                                      |                                | Fax                               |                              |
|                                                                      |                                | Email    Shekar. Murthy@gmail.com |                              |
| For Project<br>Villa Orchids                                         | Projects Visited               | Projects Liked                    | Interested In                |
| Enquiry Source<br>Classified Ad                                      | Enquiry Type<br>Walk-in        | Lead Status<br>SaleClosed         | Prospect Status<br>Excellant |
| Brochure Sent<br>Yes                                                 | Executive Meet Customer<br>Yes | Visiting Card<br>Yes              | Customer Visit Site<br>Yes   |
| Company Type<br>-                                                    | Spouce Company                 | Purpose<br>-                      | Investment Details           |
| Housing Loan Required<br>No                                          | Amount Required                | Pre-sanctioned Obtained<br>No     | Reffered To Bank<br>No       |
| Discount Expected                                                    | Discount Offered               | Site Visit With<br>Not Visited    | Bank Name                    |
| Customer Requirment<br>-                                             | Home Town                      | Other Info                        | Decesion Makers              |
| Company Address                                                      |                                | Company Details                   |                              |
| Smart Text                                                           |                                |                                   |                              |
| Looking for 180swyds. 42 sale closed                                 |                                |                                   |                              |
| Customer Query                                                       |                                |                                   |                              |
| Customer Special Requirments                                         |                                |                                   |                              |
| Remarks                                                              |                                |                                   |                              |

Call/Entry  
Date

Call Details

15-01-2018

Call Made By :

Call Type : NA

15-01-2018

OutCome Of Call :

Next Call Date : 16-01-2018

Target Of Call : first call detail to be entered