

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Mr	Anand	Mr Anand
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	89006	09 Sep 2024

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in 3bhk SOR . Booking taken 99 - 2B	Vijay	Vijay
Re Assigned To	Remarks		
	Looking for Budget in 1.20 cr		

Occupation Details

Bussiness/Ocupation Profession	Company Type	Company Name	Designation	Company Address

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email	
Work Phone Number		Home Phone Number		Alt mobile Number			Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
Entries									
SNo	Phone Type		Code	Phone Number			Primary		
1	Mobile			9958719282			Yes		

SNo	Email Type	Email Address	Primary
No Entries			

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Not Visited	
Projects Visited	Projects Liked	Projects Interested	Discount Expected

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vijay		09 Sep 2024	Other	10 Sep 2024	09:30:00	Other	Yes
Vijay	Phone	11 Sep 2024	Customer did not picked up the phone	13 Sep 2024	09:30:00	Call back customer to provide further details	Yes
Vijay	Phone	19 Sep 2024	Other	26 Sep 2024	09:30:00	Call back customer to provide further details	Yes
Vijay	Phone	30 Sep 2024	Customer is Interested.	03 Oct 2024	09:30:00	Waiting for customer final decision.	Yes

*** The End ***