

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Hanumesh Ramrao	Kulkarni	Hanumesh Ramrao Kulkarni
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
30 Jun 1960	Married	102060	16 Dec 2024
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Rajani H	Kulkarni	Rajani H Kulkarni
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Excellent	Channel Partner
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Tele Calling	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer interested in 1945 sft flat	Praveen Pathak	Praveen Pathak
Re Assigned To	Remarks		
Praveen Pathak	Customer liked model flat and intersted in 116		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
retd	Corp(>200cr)	Abbot	Sales manager	Hyderabad

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	flat B -256, Janapriya aracadia	Near hanuman temple	Kowkur	Hyderabad	TG	ind	500010	Yes
SNo	Phone Type		Code	Phone Number				Primary	
1	Mobile			9177704110				Yes	
SNo	Email Type		Email Address					Primary	
1	Personal		bvk_45@yahoo.com					Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use		Insurance policies and others			Family			3 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
								800		
Discount Offered		Queries			Special Requirements			Home Town		
350		Pooja room in north east direction.						gulbarga		
Other Information		Decision Makers								
pooja room		Family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	A	116	11,400,000	10,000,000	12 Dec 2024	10:14	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Praveen Pathak		16 Dec 2024	Other Default System Generated Record	17 Dec 2024	09:30:00	Other Default System Generated Record	Yes

*** The End ***