

Advice for credit for incentive – sales team

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	E-601	Customer name	K. Sandhya
Date of booking	16-07-2024	Date of AOS	23-7-24
Total sale consideration	10150000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000 * 3
Incentive part C in Rs	NA	Part C incentive payable in Rs.	NA
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Naveena V	25000	25000
2.	Madhusudan G	5000	5000
3.	Praveen Pathak	5000	5000
4.			
5.			
6.			
7.	Total:		50000 35000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sales manager	CR manager	Director
Sign:			
Date:			

Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members – CR responsibility to send note to accounts.

Q 2 - GMR

Advice for credit for incentive – sales team

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	C-303	Customer name	N.Samarth
Date of booking	15-06-2024	Date of AOS	26-6-24
Total sale consideration	10050000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000 * 3
Incentive part C in Rs	15000	Part C incentive payable in Rs.	5000 * 3
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Naveena V	20000	30000
2.	Madhusudan G	10000	10000
3.	Praveen Pathak	10000	10000
4.			
5.			
6.			
7.	Total:		50000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sales manager	CR manager	Director
Sign:			
Date:			

Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members – CR responsibility to send note to accounts.

Advice for credit for incentive – sales team

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	E-304	Customer name	Mohammed Latifa
Date of booking	30-06-2024	Date of AOS	10-7-24
Total sale consideration	99,56,000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000 * 3
Incentive part C in Rs	15000	Part C incentive payable in Rs.	5000 * 3
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Praveen Pathak	20000	30000
2.	Madhusudan G	10000	10000
3.	Naveena	10000	10000
4.			
5.			
6.			
7.	Total:		50000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sales manager	CR manager	Director ✓
Sign:			
Date:			

Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members. CR responsibility to send note to accounts.

APPROVED BY
17 JAN 2025
SOHAM MODI

500/11614

Advice for credit for incentive – sales team

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	E-604	Customer name	Vinayak Kulkarni
Date of booking	30-06-2024	Date of AOS	9-7-24
Total sale consideration	100,70,000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000 * 3
Incentive part C in Rs	15000	Part C incentive payable in Rs.	5000 * 3
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Naveena V	20000	30000
2.	Madhusudan G	10000	10000
3.	Praveen Pathak	10000	10000
4.			
5.			
6.			
7.	Total:		50000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sales manager	CR manager	Director
Sign:			
Date:			

Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members - CR responsibility to send note to accounts.

APPROVED BY
17 JAN 2025
SOHAM MODI

J00/11613

Advice for credit for incentive – sales team

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	E-207	Customer name	Haritha Chivakula
Date of booking	25-05-2024	Date of AOS	13-6-24
Total sale consideration	10072000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000 * 3
Incentive part C in Rs	15000	Part C incentive payable in Rs.	5000 * 3
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Naveena V	20000	30000
2.	Madhusudan G	10000	10000
3.	Praveen Pathak	10000	10000
4.			
5.			
6.			
7.	Total:		50000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sales manager	CR manager	Director
Sign:			
Date:			

Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members – CR responsibility to send note to accounts.

JOU/11612

Advice for credit for incentive – sales team

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	G-602	Customer name	Mahadi Manoj Reddy
Date of booking	14-04-2024	Date of AOS	20-7-24
Total sale consideration	84,00,000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000 * 3
Incentive part C in Rs	15000	Part C incentive payable in Rs.	5000 * 3
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Madhusudan G	20000	30000
2.	Naveena V	10000	10000
3.	Praveen Pathak	10000	10000
4.			
5.			
6.			
7.	Total:		50000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sales manager	CR manager	Director
Sign:			
Date:			

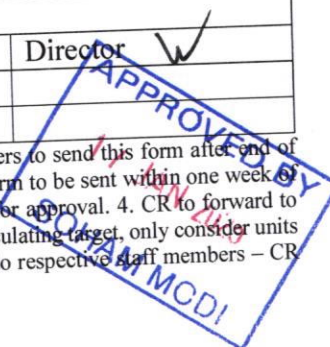
Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members – CR responsibility to send note to accounts.

Jou/11611

Advice for credit for incentive – sales team

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	H -302	Customer name	Mohammed Samad
Date of booking	28-06-2024	Date of AOS	02-7-24
Total sale consideration	82,26,000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000*3
Incentive part C in Rs	15000	Part C incentive payable in Rs.	5000*3
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Praveen Pathak	20000	30000
2.	Naveena V	10000	10000
3.	Madhusudan G	10000	10000
4.			
5.			
6.			
7.	Total:		50000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sale manager	CR manager	Director
Sign:			
Date:			

Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members – CR responsibility to send note to accounts.



504/11610

Advice for credit for incentive – sales team

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	H -403	Customer name	S.Aravind
Date of booking	01-04-2024	Date of AOS	15-4-24
Total sale consideration	84,90,000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000*3
Incentive part C in Rs	15000	Part C incentive payable in Rs.	5000*3
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Madhusudan G	20000	30000
2.	Naveena V	10000	10000
3.	Praveen Pathak	10000	10000
4.			
5.			
6.			
7.	Total:		50000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sale manager	CR manager	Director
Sign:			
Date:			

Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members – CR responsibility to send note to accounts.

500/11609

Advice for credit for incentive – sales team

JOU/11608

Company	Modi realty Mallapur LLP	Project	GMR
Unit no.	H -503	Customer name	Abhijit Mal
Date of booking	14-04-2024	Date of AOS	18-4-24
Total sale consideration	84,00,000/-	Percentage payment received (>40%)	Yes
Payment of primary incentive. ¹			
Incentive part A in Rs	20000	Part A incentive payable in Rs.	20000
Incentive part B in Rs	15000	Part B incentive payable in Rs.	5000 * 3
Incentive part C in Rs	15000	Part C incentive payable in Rs.	5000 * 3
Sl. No.	Executive name	Percentage of primary incentive	Amount in Rs.
1.	Madhusudan G	20000	30000
2.	Naveena V	10000	10000
3.	Praveen Pathak	10000	10000
4.			
5.			
6.			
7.	Total:		50000
Managers incentive for meeting quarterly targets			
Quarterly target		Quarterly sales ⁵	
Target met	Yes	Quarterly incentive @ 10% payable in Rs.	5000/-
Tele caller incentive (Rs. 2,000/-)			
Tele caller name	NA	Incentive payable in Rs.	NA
Details of referral incentive, if any:			
Details of commission payable to estate agent/broker/chanel partner:			
Remarks:			
Approved by	Sales manager	CR manager	Director
Sign:			
Date:			

Notes: 1. Sales manager to attach signed excel sheet for division of this amount. 2. Managers to send this form after end of each quarter, only for units where 40% of sale consideration is received. For other units, form to be sent within one week of receiving 40% sale consideration. 3. Sales manager to fill this form and forward it to CR for approval. 4. CR to forward to Director for approval and thereafter to accounts manager for approval. 5. For purpose of calculating target, only consider units where first instalment is received. 6. In case of cancellation, these amounts to be debited to respective staff members – CR responsibility to send note to accounts.

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ESTIMATE SHEET						
Company Name:	MRMLLP				Approved by:	Ahmed Khan
Project:	Gulmohar Residency				Sign:	
Work Description:	E-block for plumbing work inside flats.					
Contractor Name:	Srikanth Jena					
Prepared By	Ahmed Khan					
Date:	30.01.2025					
S No.	Item Head	Item Description	Units	Quantity	Rate	Amount
	Flat# 207, 307, 407 1 and 507.	E-block for plumbing work inside flats.	Flats	4.00	5,700.00	22,800
					30% of 19000/-	
					Total	22,800
			Add 18% of GST			-
			Total amount including taxes for work done			22,800
	In words: Twenty two thousand eight hundred rupees only.					

Allowance for Consumables
Srikanth Jena
Mallapur
Hyderabad

Date: 30.01.2025

In favor of: MR Mallapur LLP
Project / Site: Gulmohar Residency
Location: Mallapur
Type of Work: E-block plumbing work inside flat.
Towards: Bill for Consumables

S No.	Description	Amount
1.	E-block plumbing work inside flat. Total Amount = 22,800/- Work done from date 05.10.2025 to date 25.12.2025	Rs. 4,560/-

Amount in words: Four thousand five hundred and sixty rupees only.

Sign: _____

Allowance for Equipment
Srikanth Jena
Mallapur
Hyderabad

Date: 30.01.2025

In favor of: MR Mallapur LLP
Project / Site: Gulmohar Residency
Location: Mallapur
Type of Work: E-block plumbing work inside flat.
Towards: Bill for Equipment

S No.	Description	Amount
1.	E-block plumbing work inside flat. Total Amount = 22,800/- Work done from date 05.10.2025 to date 25.12.2025	Rs. 9,120/-

Amount in words: Nine thousand one hundred twenty rupees only.

Sign: _____

Allowance for Labour charges
Srikanth Jena
Mallapur
Hyderabad

Date: 30.01.2025

In favor of: MR Mallapur LLP
Project / Site: Gulmohar Residency
Location: Mallapur
Type of Work: E-block plumbing work inside flat.
Towards: Bill for Labour charges

S No.	Description	Amount
1.	E-block plumbing work inside flat. Total Amount = 22,800/- Work done from date 05.10.2025 to date 25.12.2025	Rs. 9,120/-

Amount in words: Nine thousand one hundred twenty rupees only.

Sign: _____

Company	MRMLLP	Name of contractor	Shaik Mohsin	Sl. No. site bills reg.	3833		
Project/site	GMR	Nature of work	E-block plumbing work inside flats.	Dt. site bills reg.	30.01.2025		
Block no.	E-block	Work done from date	05-10-2024	M-codex bill ID.	86194,224 to 228		
WO no.	NA	Work done to date	25-12-2024	WO issued ?	NA		
WO date	NA	Contractor bill no.		GST bill required?	No		
Sl. No.	Unit/floor no	Details of work	Qty	Units	Rate ID	Rate	Amount
1	Flat# 305, 306, 405, 406, 505 and 506.	E-block for plumbing work inside flats.	6.00	Flats	PB143	5,700.00	34,200
						Total	34,200
						Add GST @	18.00%
						Total amount including taxes for work done	0
						Total amount including taxes for work done	34,200
Remarks:							
Approved by project manager	Approved by QS team						
Sign:	Sign: Daye			Approved by Director/E&D member		APPROVED BY	
Date:	Date: 4/2/25			Sign:		05 FEB 2025	
Notes: 1. This sheet replaces installation report and advice for credit to contractors. 2. This word form must be typed. 3. Use this form even if work order is not issued. 4. Attach measurement and estimate sheets only if required i.e., details cannot be entered above. 5. For bill amount greater than 10k QS manager and directors approval is required. 6. For bill amount less than 10k any QS team member may sign in place of director sign of respective E&D member to be taken. 7. Director include - Soham, Anand Mehta (for GHT + GMR), Sachin (for Vivopolis), B. anand Kumar (for NGH + NRK). 8. Entry of rate ID is mandatory. 9. This sheet must be sent within 2 working days of work completion (with or without contractors bill). 10. Contractors to send scanned copy of bill to site and QS by email. 11. Contractors must submit original bills at HO (can be sent by courier).							

ESTIMATE SHEET						
Company Name:	MRMLLP				Approved by:	Ahmed Khan
Project:	Gulmohar Residency				Sign:	
Work Description:	E-block for plumbing work inside flats.					
Contractor Name:	Shaik Mohsin					
Prepared By	Ahmed Khan					
Date:	30.01.2025					
S No.	Item Head	Item Description	Units	Quantity	Rate	Amount
	Flat# 305, 306, 405, 1 406, 505 and 506.	E-block for plumbing work inside flats.	Flats	6.00	5,700.00	34,200
					30% of 19000/-	
					Total	34,200
			Add 18% of GST			-
			Total amount including taxes for work done			34,200
	In words: Thirty four thousand two hundred rupees only.					

Allowance for Consumables
Shaik Mohsin
Mallapur
Hyderabad

Date: 30.01.2025

In favor of: MR Mallapur LLP
Project / Site: Gulmohar Residency
Location: Mallapur
Type of Work: E-block plumbing work inside flat.
Towards: Bill for Consumables

S No.	Description	Amount
1.	E-block plumbing work inside flat. Total Amount = 34,200/- Work done from date 05.10.2025 to date 25.12.2025	Rs. 6,840/-

Amount in words: Six thousand Eight hundred and fourty rupees only.

Sign: _____

Allowance for Labour charges
Shaik Mohsin
Mallapur
Hyderabad

Date: 30.01.2025

In favor of: MR Mallapur LLP
Project / Site: Gulmohar Residency
Location: Mallapur
Type of Work: E-block plumbing work inside flat.
Towards: Bill for Labour charges

S No.	Description	Amount
1.	E-block plumbing work inside flat. Total Amount = 34,200/- Work done from date 05.10.2025 to date 25.12.2025	Rs. 13,680/-

Amount in words: Thirteen thousand six hundred eighty rupees only.

Sign: _____

Allowance for Equipment
Shaik Mohsin
Mallapur
Hyderabad

Date: 30.01.2025

In favor of: MR Mallapur LLP
Project / Site: Gulmohar Residency
Location: Mallapur
Type of Work: E-block plumbing work inside flat.
Towards: Bill for Equipment

S No.	Description	Amount
1.	E-block plumbing work inside flat. Total Amount = 34,200/- Work done from date 05.10.2025 to date 25.12.2025	Rs. 13,680/-

Amount in words: Thirteen thousand six hundred eighty rupees only.

Sign: _____