

**Year to Date**

**Manager Sales - Weekly report**

|                    |                   |                     |                       |
|--------------------|-------------------|---------------------|-----------------------|
| <b>Report date</b> | <b>23-09-2019</b> | <b>Manager name</b> | <b>Praveen Pathak</b> |
|--------------------|-------------------|---------------------|-----------------------|

**Details of the booking taken for the quarter.**

| Sl. No. | Project | Flat no | Booking Date | Customer name                          | Request for booking signed | Remarks                                             |
|---------|---------|---------|--------------|----------------------------------------|----------------------------|-----------------------------------------------------|
| 1       | GMR     | B-204   | 21-07-19     | Sharabaiah Goud                        | Yes                        | Cancelled                                           |
| 2       | GMR     | B-205   | 21-07-19     | P.Shiva Kumar                          | Yes                        | Cancelled                                           |
| 3       | GMR     | B-301   | 21-07-19     | P.Kiran Kumar                          | Yes                        | Booking form signed/AOS (HO)                        |
| 4       | GMR     | B-304   | 21-07-19     | Sharabaiah Goud                        | Yes                        | Cancelled                                           |
| 5       | GMR     | B-305   | 21-07-19     | P.Shiva Kumar                          | Yes                        | Cancelled                                           |
| 6       | GMR     | B-401   | 21-07-19     | Ravi Kiran /Aparna                     | Yes                        | Booking form signed/Aos delivered-Not signed        |
| 7       | GMR     | B-408   | 21-07-19     | Ravi Kiran<br>Aparna/Madhusudhan sarma | Yes                        | Booking form signed/ Aos delivered-Not signed       |
| 8       | GMR     | B-501   | 21-07-19     | Srinivaslu Chintapally                 | Yes                        | Booking form signed/ AOS Signed                     |
| 9       | GMR     | A-301   | 21-07-19     | Sravanthi Y                            | Yes                        | Booking form signed/ AOS signed                     |
| 10      | GMR     | B-505   | 22-07-19     | Ashok Kumar                            | Yes                        | Cancelled                                           |
| 11      | GMR     | A-309   | 22-07-19     | Subba reddy                            | Yes                        | Booking form signed(AOS HO)                         |
| 12      | GMR     | B-508   | 22-07-19     | Gunjan/Rishab                          | Yes                        | Booking form signed(AOS HO)                         |
| 13      | GMR     | B-404   | 24-07-19     | Barun kumar                            | Yes                        | Booking form signed(Agreement delivered/Not signed) |
| 14      | GMR     | A-401   | 24-07-19     | Sanjay Kumar                           | Yes                        | Booking form signed(Agreement delivered/Not signed) |
| 15      | GMR     | A-306   | 24-07-19     | Susmitha Samantara                     | Yes                        | Booking form signed/ AOS Signed                     |
| 16      | GMR     | B-504   | 26-07-19     | Kamlesh Patel                          | Yes                        | Booking form signed/ AOS Signed                     |
| 17      | GMR     | B-405   | 26-07-19     | Ch Raju                                | Yes                        | Cancelled                                           |
| 18      | GMR     | A-505   | 26-07-19     | Amit Roy                               | Yes                        | Booking form signed/ AOS                            |

|    |     |       |          |                      |     |                                                                                   |
|----|-----|-------|----------|----------------------|-----|-----------------------------------------------------------------------------------|
|    |     |       |          |                      |     | Signed                                                                            |
| 19 | GMR | B-308 | 27-07-19 | Purshottam           | Yes | Booking form signed/AOS<br>Delivered                                              |
| 20 | GMR | A-601 | 30-07-19 | Sunitha Choudhary/   | Yes | Shifted to B-105                                                                  |
| 21 | GMR | A-405 | 02-08-19 | SSS Subba Rao        | Yes | Booking form signed/AOS Sign                                                      |
| 22 | GMR | A-501 | 03-08-19 | VV Sudeep Kumar      | Yes | Cancelled                                                                         |
| 23 | GMR | B-505 | 05-08-19 | Vidya sagar Sastry   | Yes | Shifted from B-605 to B-505/<br>Booking form signed.AOS<br>Delivered – Not Signed |
| 24 | GMR | A-101 | 05-08-19 | C.Arun Kumar         | Yes | Booking form signed/ AOS<br>Signed                                                |
| 25 | GMR | B-406 | 05-08-19 | G.Phani Kumar        | Yes | Shifted from B 608 to B-<br>406.Booking form signed-Not<br>signed                 |
| 26 | GMR | A-305 | 05-08-19 | Swapna Bojanapally   | Yes | Cancelled/Realloted                                                               |
| 27 | GMR | A-509 | 08-08-19 | Praveen Reddy        | Yes | Booking form signed/ AOS<br>Signed                                                |
| 28 | GMR | A-402 | 08-08-19 | P.Chaitanya          | Yes | Booking form signed/ AOS<br>Signed                                                |
| 29 | GMR | A-105 | 10-08-19 | B.Bhagya             | Yes | Booking form signed/AOS<br>Signed                                                 |
| 30 | GMR | A-205 | 13-08-19 | E.Satya Srinivas     | Yes | Booking form signed/AOS<br>Delivered                                              |
| 31 | GMR | A-409 | 13-08-19 | Meenavalli Chaitanya | Yes | Cancelled/realloted                                                               |
| 32 | GMR | A-609 | 13-08-19 | Rohith Kumbala       | Yes | Cancelled                                                                         |
| 33 | GMR | B-601 | 13-08-19 | Sudha challa         | Yes | Shifted from B-604 to A-<br>409(Re-alloted)/ Booking form<br>signed.(AOS HO)      |
| 34 | GMR | A-506 | 15-08-19 | Harinath Goud        | Yes | Booking Form Signed                                                               |
| 35 | GMR | B-502 | 15-08-19 | Dr.Santosh Goud      | Yes | Booking Form Signed                                                               |
| 36 | GMR | A-502 | 21-08-19 | Navitha chouti       | Yes | Booking form signed/ AOS<br>Signed-not signed                                     |
| 37 | GMR | A-106 | 26-08-19 | Bharthi/Anjanelu     | Yes | Booking form signed/ AOS<br>Signed                                                |
| 38 | GMR | A-109 | 26-08-19 | P.Varalaxmi          | Yes | Booking form signed/ AOS<br>Signed                                                |
| 39 | GMR | B-108 | 26-08-19 | M.Shailaja           | Yes | Booking form signed/ AOS<br>Signed                                                |

|    |     |       |          |                                 |     |                      |
|----|-----|-------|----------|---------------------------------|-----|----------------------|
| 40 | GMR | A-406 | 26-08-19 | Raj Srivastav                   | Yes | Cancelled            |
| 41 | GMR | A-403 | 26-08-19 | Aravind Kumar                   | Yes | Cancelled/realloted  |
| 42 | GMR | B-105 | 26-08-19 | Laddika Meenakshi               | Yes | Cancelled            |
| 43 | GMR | A-503 | 29-08-19 | N.Ch.V.S.Shekhar                | Yes | Booking form signed  |
| 44 | GMR | B-104 | 29-08-19 | Suraj Virani                    | Yes | Booking form signed  |
| 45 | GMR | A-304 | 30-08-19 | Babloo Kumar                    | Yes | Cancelled            |
| 46 | GMR | A-303 | 31-08-19 | Amit Kumar                      | Yes | Cancelled/Realloted  |
| 47 | GMR | B-302 | 31-08-19 | Binika / Bina                   | Yes | Cancelled            |
| 48 | GMR | B-407 | 31-08-19 | Rasheed<br>Shaik/Shehataz begum | Yes | Booking form signed  |
| 49 | GMR | A-308 | 31-08-19 | Mr.Rahul Mehta                  | No  | C/O Anand Mehta sir  |
| 50 | GMR | B-506 | 31-08-19 | Mr.Rahul Mehta                  | No  | C/O Anand Mehta Sir  |
| 51 | GMR | A-504 | 14-09-19 | K.S.V.Vasudha                   | Yes | Booking form signed  |
| 52 | GMR | A-303 | 14-09-19 | L.Sridhar                       | Yes | Booking form signed  |
| 53 | GMR | A-403 | 14-09-19 | Kunwar kant                     | Yes | Booking form signed  |
| 54 | GMR | A-507 | 14-09-19 | Prakash babu                    | Yes | Booking form signed  |
| 55 | GMR | B-306 | 15-09-19 | K.Pullu Reddy                   | Yes | Booking form signed  |
| 56 | GMR | B-307 | 15-09-19 | G.Siva Kumar                    | Yes | Booking form signed  |
| 57 | GMR | A-407 | 15-09-19 | Durga jyothi                    | Yes | Booking form signed. |
| 58 | GMR | A-108 | 22-09-19 | GLN Sastry                      | Yes | Booking form signed. |
| 59 | GMR | A-501 | 22-09-19 | Surekha V                       | Yes | Booking form signed. |

Top 5 prospects

| S. no. | Project | Prospect name | Smart summary                 |
|--------|---------|---------------|-------------------------------|
| 1      | GMR     | Ravi y        | Likely by 2nd                 |
| 2      | GMR     | Nidhin        | Yet to take decision          |
| 3      | GMR     | Nageshwar Rao | Will visit on 03-09           |
| 4      | GMR     | Jyothi        | In A day or 2                 |
| 5      | GMR     | Phani         | In Mumbai, will get back soon |