

**Year to Date**

**Manager Sales - Weekly report**

|                    |                   |                     |                       |
|--------------------|-------------------|---------------------|-----------------------|
| <b>Report date</b> | <b>02-09-2019</b> | <b>Manager name</b> | <b>Praveen Pathak</b> |
|--------------------|-------------------|---------------------|-----------------------|

**Details of the booking taken for the quarter.**

| <b>Sl. No.</b> | <b>Project</b>     | <b>Flat no</b> | <b>Booking Date</b> | <b>Customer name</b>   | <b>Request for booking signed</b> | <b>Remarks</b> |
|----------------|--------------------|----------------|---------------------|------------------------|-----------------------------------|----------------|
| 1              | Gulmohar Residency | B-204          | 21-07-19            | Sharabaiah Goud        | Yes                               |                |
| 2              | Gulmohar Residency | B-205          | 21-07-19            | P.Shiva Kumar          | Yes                               |                |
| 3              | Gulmohar Residency | B-301          | 21-07-19            | P.Kiran Kumar          | Yes                               |                |
| 4              | Gulmohar Residency | B-304          | 21-07-19            | Sharabaiah Goud        | Yes                               |                |
| 5              | Gulmohar Residency | B-305          | 21-07-19            | P.Shiva Kumar          | Yes                               |                |
| 6              | Gulmohar Residency | B-401          | 21-07-19            | Ravi Kiran Aparna      | Yes                               |                |
| 7              | Gulmohar Residency | B-408          | 21-07-19            | Ravi Kiran Aparna      | Yes                               |                |
| 8              | Gulmohar Residency | B-501          | 21-07-19            | Srinivaslu Chintapally | Yes                               |                |
| 9              | Gulmohar Residency | A-301          | 21-07-19            | Sravanthi Y            | Yes                               |                |
| 10             | Gulmohar Residency | B-505          | 22-07-19            | Ashok Kumar            | Yes                               |                |
| 11             | Gulmohar Residency | A-309          | 22-07-19            | Subba reddy            | Yes                               |                |
| 12             | Gulmohar Residency | B-508          | 22-07-19            | Gunjan                 | Yes                               |                |
| 13             | Gulmohar Residency | B-404          | 24-07-19            | Barun kumar            | Yes                               |                |
| 14             | Gulmohar Residency | A-401          | 24-07-19            | Sanjay Kumar           | Yes                               |                |
| 15             | Gulmohar Residency | A-306          | 24-07-19            | Susmitha Samantara     | Yes                               |                |
| 16             | Gulmohar Residency | B-504          | 26-07-19            | Kamlesh Patel          | Yes                               |                |
| 17             | Gulmohar Residency | B-405          | 26-07-19            | Ch Raju                | Yes                               |                |
| 18             | Gulmohar Residency | A-505          | 26-07-19            | Amit Roy               | Yes                               |                |
| 19             | Gulmohar Residency | B-308          | 27-07-19            | Purshottam             | Yes                               |                |
| 20             | Gulmohar Residency | A-601          | 30-07-19            | Sunitha Choudhary      | Yes                               |                |
| 21             | Gulmohar Residency | A-405          | 02-08-19            | SSS Subba Rao          | Yes                               |                |
| 22             | Gulmohar Residency | A-501          | 03-08-19            | VV Sudeep Kumar        | Yes                               |                |
| 23             | Gulmohar Residency | B-605          | 05-08-19            | Vidya sagar Sastry     | Yes                               |                |
| 24             | Gulmohar Residency | A-101          | 05-08-19            | C.Arun Kumar           | Yes                               |                |
| 25             | Gulmohar Residency | B-608          | 05-08-19            | G.Phani Kumar          | Yes                               |                |
| 26             | Gulmohar Residency | A-305          | 05-08-19            | Swapna Bojanapally     | Yes                               |                |
| 27             | Gulmohar Residency | A-509          | 08-08-19            | Praveen Reddy          | Yes                               |                |
| 28             | Gulmohar Residency | A-402          | 08-08-19            | P.Chaitanya            | Yes                               |                |
| 29             | Gulmohar Residency | A-105          | 10-08-19            | B.Bhagya               | Yes                               |                |

|    |                    |       |          |                      |     |  |
|----|--------------------|-------|----------|----------------------|-----|--|
| 30 | Gulmohar Residency | A-205 | 13-08-19 | E.Satya Srinivas     | Yes |  |
| 31 | Gulmohar Residency | A-409 | 13-08-19 | Meenavalli Chaitanya | Yes |  |
| 32 | Gulmohar Residency | A-609 | 13-08-19 | Rohith Kumbala       | Yes |  |
| 33 | Gulmohar Residency | B-601 | 13-08-19 | Sudha                | Yes |  |
| 34 | Gulmohar Residency | A-506 | 15-08-19 | Harinath Goud        | Yes |  |
| 35 | Gulmohar Residency | B-502 | 15-08-19 | Dr.Santosh Goud      | Yes |  |
| 36 | Gulmohar Residency | A-502 | 21-08-19 | Navitha chouti       | Yes |  |
| 37 | Gulmohar Residency | A-106 | 26-08-19 | Bharthi/Anjanelu     | Yes |  |
| 38 | Gulmohar Residency | A-109 | 26-08-19 | P.Varalaxmi          | Yes |  |
| 39 | Gulmohar Residency | B-108 | 26-08-19 | M.Shailaja           | Yes |  |
| 40 | Gulmohar Residency | A-406 | 26-08-19 | Raj Srivastav        | Yes |  |
| 41 | Gulmohar Residency | A-403 | 26-08-19 | Aravind Kumar        | Yes |  |
| 42 | Gulmohar Residency | B-105 | 26-08-19 | Laddika Mennakshi    | Yes |  |
| 43 | Gulmohar Residency | A-104 | 29-08-19 | N.Shekhar            | Yes |  |
| 44 | Gulmohar Residency | B-104 | 29-08-19 | Suraj Virani         | Yes |  |
| 45 | Gulmohar Residency | A-304 | 30-08-19 | Babloo Kumar         | Yes |  |
| 46 | Gulmohar Residency | A-303 | 31-08-19 | Amit Kumar           | Yes |  |
| 47 | Gulmohar Residency | B-302 | 31-08-19 | Binika / Bina        | Yes |  |
| 48 | Gulmohar Residency | B-407 | 31-08-19 | Rasheed Shaik        | Yes |  |
| 49 | Gulmohar Residency | -     |          | Mr.Rakesh Patel      | No  |  |
| 50 | Gulmohar Residency | -     |          | Mr.Rakesh Patel      | No  |  |

Top 5 prospects

| S. no. | Project            | Prospect name | Smart summary                 |
|--------|--------------------|---------------|-------------------------------|
| 1      | Gulmohar Residency | Ravi y        | Likely by 2nd                 |
| 2      | Gulmohar Residency | Nidhin        | Yet to take decision          |
| 3      | Gulmohar Residency | Nageshwar Rao | Will visit on 03-09           |
| 4      | Gulmohar Residency | Jyothi        | In A day or 2                 |
| 5      | Gulmohar Residency | Phani         | In Mumbai, will get back soon |