

**Year to Date**

**Manager Sales - Weekly report**

|                    |                   |                     |                       |
|--------------------|-------------------|---------------------|-----------------------|
| <b>Report date</b> | <b>09-03-2020</b> | <b>Manager name</b> | <b>Praveen Pathak</b> |
|--------------------|-------------------|---------------------|-----------------------|

**Details of the booking taken for the quarter.**

| <b>Sl. No.</b> | <b>Project</b> | <b>Flat no</b> | <b>Booking Date</b> | <b>Customer name</b>    | <b>Booking Form signed</b> | <b>Remarks</b>             |
|----------------|----------------|----------------|---------------------|-------------------------|----------------------------|----------------------------|
| 1              | GMR            | C-505          | 01-01-20            | M.V.Mohan Rao           | Yes                        |                            |
| 2              | GMR            | C-507          | 03-01-20            | Shylaja Amaram          | Yes                        |                            |
| 3              | GMR            | C-405          | 02-01-20            | R.Prasad Rao            | Yes                        |                            |
| 4              | GMR            | C-305          | 09-01-20            | Sushama Raviraj         | Yes                        |                            |
| 5              | GMR            | C-301          | 13-01-20            | Nageshwar rao/Srirama   | Yes                        |                            |
| 6              | GMR            | C-304          | 15-01-20            | B.Jyothi lakshmi/B.Gopi | Yes                        |                            |
| 7              | GMR            | A-602          | 16-01-20            | Santosh Kumar           | No                         | Request for booking signed |
| 8              | GMR            | C-401          | 17-01-20            | K.Saileela              | Yes                        |                            |
| 9              | GMR            | A-404          | 17-01-20            | Polaboina Krishna       | Yes                        |                            |
| 10             | GMR            | A-603          | 18-01-20            | D.Bharithi/Gopal        | No                         | Request for booking signed |
| 11             | GMR            | A-606          | 18-01-20            | B.Ravikiran Kumar       | No                         | Request for booking signed |
| 12             | GMR            | A-607          | 18-01-20            | B.Balasubramanyam       | No                         | Request for booking signed |
| 13             | GMR            | B-307          | 19-01-20            | M.Sheerish/M.Sandhya    | Yes                        |                            |
| 14             | GMR            | A-104          | 04-02-20            | Arunima Choudhary       | Yes                        |                            |
| 15             | GMR            | C-107          | 06-02-20            | K.Kalyan Kumar          | Yes                        |                            |
| 16             | GMR            | F-501          | 06-02-20            | Pooja Bushpala          | Yes                        |                            |
| 17             | GMR            | F-503          | 08-02-20            | Roshan Chouhan          | Yes                        |                            |
| 18             | GMR            | F-401          | 14-02-20            | A.Janaki Ram            | Yes                        |                            |
| 19             | GMR            | F-604          | 14-02-20            | Sanjay Mujaumder        | NO                         | Request for booking signed |
| 20             | GMR            | C-501          | 19-02-20            | Vasudev Sharma/Naga     | Yes                        |                            |
| 21             | GMR            | B-302          | 19-02-20            | K.A Jaya rajshekhar     | Yes                        |                            |
| 22             | GMR            | F-403          | 19-02-20            | Amar Cheranjivi Rao     | Yes                        |                            |
| 23             | GMR            | C-307          | 14-02-20            | Raji Reddy              | Yes                        |                            |
| 24             | GMR            | C-207          | 22-02-20            | Arogya kumar            | Yes                        |                            |
| 25             | GMR            | B-103          | 24-02-20            | M.Shiva                 | Yes                        |                            |
| 26             | GMR            | F-306          | 26-02-20            | T.Vaishnavi/Srujan      | Yes                        |                            |
| 27             | GMR            | B-102          | 29-02-20            | U.Nagaraju              | Yes                        |                            |
| 28             | GMR            | C-406          | 29-02-20            | M.Arun Kumar            | Yes                        |                            |
| 29             | GMR            | F-405          | 29-02-20            | Srinivasu Relangi       | Yes                        |                            |
| 30             | GMR            | B-303          | 29-02-20            | Adityanand C            | Yes                        |                            |

|    |     |       |          |                  |     |  |
|----|-----|-------|----------|------------------|-----|--|
| 31 | GMR | F-404 | 29-02-20 | T.Sai Kiran      | Yes |  |
| 32 | GMR | C-506 | 29-02-20 | Gajjala Vijay    | Yes |  |
| 33 | GMR | F-303 | 29-02-20 | Syed Akbar Pasha | Yes |  |
| 34 | GMR | F-104 | 29-02-20 | Jyotirmayi       | Yes |  |
| 35 |     |       |          |                  |     |  |
| 36 |     |       |          |                  |     |  |
| 37 |     |       |          |                  |     |  |

Top 5 prospects

| S. no. | Project | Prospect name | Smart summary                 |
|--------|---------|---------------|-------------------------------|
| 1      | GMR     | Venkat rao    | In 3 <sup>rd</sup> week       |
| 2      | GMR     | A.V.Nair      | Yet to take decision          |
| 3      | GMR     | Kameshwar Rao | Will visit on after 15 jan    |
| 4      | GMR     | Jyothi        | In A day or 2                 |
| 5      | GMR     | Phani         | In Mumbai, will get back soon |