

**Year to Date**

**Manager Sales - Weekly report**

|                    |                   |                     |                       |
|--------------------|-------------------|---------------------|-----------------------|
| <b>Report date</b> | <b>20-01-2020</b> | <b>Manager name</b> | <b>Praveen Pathak</b> |
|--------------------|-------------------|---------------------|-----------------------|

**Details of the booking taken for the quarter.**

| <b>Sl. No.</b> | <b>Project</b> | <b>Flat no</b> | <b>Booking Date</b> | <b>Customer name</b>    | <b>Booking Form signed</b> | <b>Remarks</b>             |
|----------------|----------------|----------------|---------------------|-------------------------|----------------------------|----------------------------|
| 1              | GMR            | C-505          | 01-01-20            | M.V.Mohan Rao           | Yes                        |                            |
| 2              | GMR            | C-507          | 03-01-20            | Shylaja Amaram          | Yes                        |                            |
| 3              | GMR            | C-405          | 02-01-20            | R.Prasad Rao            | Yes                        |                            |
| 4              | GMR            | C-305          | 09-01-20            | Sushama Raviraj         | Yes                        |                            |
| 5              | GMR            | C-301          | 13-01-20            | Nageshwar rao/Srirama   | Yes                        |                            |
| 6              | GMR            | C-304          | 15-01-20            | B.Jyothi lakshmi/B.Gopi | Yes                        |                            |
| 7              | GMR            | A-602          | 16-01-20            | Santosh Kumar           | No                         | Request for booking signed |
| 8              | GMR            | C-401          | 17-01-20            | K.Saileela              | Yes                        |                            |
| 9              | GMR            | A-404          | 17-01-20            | Polaboina Krishna       | Yes                        |                            |
| 10             | GMR            | A-603          | 18-01-20            | D.Bharithi/Gopal        | No                         | Request for booking signed |
| 11             | GMR            | A-606          | 18-01-20            | B.Ravikiran Kumar       | No                         | Request for booking signed |
| 12             | GMR            | A-607          | 18-01-20            | B.Balasubramanyam       | No                         | Request for booking signed |
| 13             | GMR            | B-307          | 19-01-20            | M.Sheerish/M.Sandhya    | Yes                        |                            |
| 14             |                |                |                     |                         |                            |                            |
| 15             |                |                |                     |                         |                            |                            |
| 16             |                |                |                     |                         |                            |                            |
| 17             |                |                |                     |                         |                            |                            |
| 18             |                |                |                     |                         |                            |                            |

**Top 5 prospects**

| <b>S. no.</b> | <b>Project</b> | <b>Prospect name</b> | <b>Smart summary</b>          |
|---------------|----------------|----------------------|-------------------------------|
| 1             | GMR            | Venkat rao           | In 3 <sup>rd</sup> week       |
| 2             | GMR            | A.V.Nair             | Yet to take decision          |
| 3             | GMR            | Kameshwar Rao        | Will visit on after 15 jan    |
| 4             | GMR            | Jyothi               | In A day or 2                 |
| 5             | GMR            | Phani                | In Mumbai, will get back soon |