

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Girija	.M	Girija .M
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	117124	10 Apr 2025

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
boarding		No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer looking for 3 bhk villa	Madhu Sudan	Madhu Sudan
Re Assigned To	Remarks		
Suresh M	Customer old CIS no 92760 , finally customer booked at SOV project.		

Occupation Details

Business/Occupation Profession	Company Type	Company Name	Designation	Company Address
Governament Servent	PSU	SCR	Assistant Personal Officer.	Meetuguda, Secunderabad.

Communication Details

Communication Details									
Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Railway Quaters	Meetuguda		Secunderabad	TG	ind	500015	Yes
SNo	Phone Type		Code	Phone Number			Primary		
1	Mobile			9701367067			Yes		
SNo	Email Type		Email Address				Primary		
No Entries									

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Investment		Alone	3 BHK - Villa

Page

Purpose		Investment Dtls		Site Visited With		Customer Requirement	
Projects Visited		Projects Liked		Projects Interested		Discount Expected	
Discount Offered		Queries		Special Requirements		Home Town	
Other Information		Decision Makers					

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Madhu Sudan		10 Apr 2025	Other Default System Generated Record	11 Apr 2025	09:30:00	Other Default System Generated Record	Yes
Suresh M	Phone	11 Apr 2025	Other Sale closed,Booking form signed for villa no 193	11 Apr 2025	09:30:00	Other Sale closed,Booking form signed for villa no 193	Yes

*** The End ***