

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Mr	Malikarjun	Mr Malikarjun
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	115391	22 Mar 2025
Spouse Title	First Name	Last Name	Spouse Full Name
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	customer came along with his wife ...said, they will get with their family members	Sridevi	Sridevi
Re Assigned To	Remarks		
	customer came along with his wife ...said, they will get with their family members		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
private employee	Corp(>200cr)	GVK		
Is Spouse Working	Company Type	Company Name	Designation	
Yes				

Communication Details

Communication Details										
Address			Code		Primary Mobile Number			Email		
Work Phone Number			Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Nacharam			Hyderabad	TG	ind		Yes	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			9966308080			Yes		

SNo	Email Type	Email Address	Primary
No Entries			

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Not Visited	
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Sridevi		22 Mar 2025	Other Default System Generated Record	23 Mar 2025	09:30:00	Other Default System Generated Record	Yes
Sridevi	Phone	12 Apr 2025	Other Booked villa no.173	12 Apr 2025	09:30:00	Other	Yes

*** The End ***