

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Ashwan	Kumar	Ashwan Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	117164	16 Apr 2025
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Divya	Mulinti	Divya Mulinti
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	interested in 1715 sft. Booked A -601	Lavanya	Lavanya
Re Assigned To	Remarks		
Lavanya	interested in 1715 sft flat.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
It employee	MNC	Pegasystems	SW engineer	Madhapur

Communication Details

Address		Code			Primary Mobile Number			Email	
Work Phone Number		Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1		Mallapur	Site		Hyderabad	TG	ind	500072	Yes
1	Home - Present	Flat F -602, MFG	Mallapur		Hyderabad	TG	ind	500072	No
SNo	Phone Type	Code	Phone Number			Primary			
1			9902892244			Yes			
SNo	Email Type	Email Address			Primary				
1	Personal	ashwan.s.91@gmail.com			Yes				

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use	Own flat in Mallapur	Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			800
Discount Offered	Queries	Special Requirements	Home Town
300	Wash basin shifting from powder room to dinning area.	Additional points in kitchen	Hyderabad
Other Information	Decision Makers		
	Family		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	A	601	10,000,000	9,000,000	19 Apr 2025	10:15	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Lavanya		16 Apr 2025	Other Default System Generated Record	17 Apr 2025	09:30:00	Other Default System Generated Record	Yes

*** The End ***