

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Bawanaka	Sneha	Bawanaka Sneha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
02 Mar 1994	Married	117185	23 Apr 2025
Spouse Title	First Name	Last Name	Spouse Full Name
MR	G	Akhil Krishna	G Akhil Krishna
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Channel Partner
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in		No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale Closed for A 108	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale Closed for A 108		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Other	Hsk Technologies Inc	Software Engineer	

Communication Details

Registration Details									
Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Hno : 3-2-529,	Chappal Bazaar,	Kachiguda	Hyderabad	TG	ind		Yes
SNo	Phone Type		Code	Phone Number			Primary		
1	Mobile			7207322019			Yes		
SNo	Email Type	Email Address						Primary	
1	Other	snehabavanaka@gmail.com						Yes	
1	Work	snehabavanaka@gmail.com						Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			800
Discount Offered	Queries	Special Requirements	Home Town
450	Regarding Amenties		Hyderabad
Other Information	Decision Makers		
	Parents at Hyderabad		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	108	75	66	27 Apr 2025	12:42	Yes	No	No	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		23 Apr 2025	Other Default System Generated Record	24 Apr 2025	09:30:00	Other Default System Generated Record	Yes

*** The End ***