

Customer Information Sheet

ID : 94528	Old CIS No :	CIS Date : 24-01-2019	Company	T.S .Govt
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani			Business	
Customer Name And Address			Designation	Health Supervisor
A. Mallikarjun / Pavani			Home Phone	
H.no:- 2-11-49, Rail Vihar Colony, Cherlapally.			Work Phone	
			Mobile	9848550280
			Fax	
			Email	ankalamallik21@gmail.com
For Project	Projects Visited	Projects Liked	Interested In	
Vista Homes	Vista Homes and other properties	Vista Homes	3bhk	
Enquiry Source	Enquiry Type	Lead Status	Prospect Status	
Reference	Walk-in	SaleClosed	Excellent	
Brochure Sent	Executive Meet Customer	Visiting Card	Customer Visit Site	
Yes	Yes	No	Yes	
Company Type	Spouse Company	Purpose	Investment Details	
Govt	House wife	Investment	Gold and Insurances	
Housing Loan Required	Amount Required	Pre-sanctioned Obtained	Referred To Bank	
No	30lakhs	No	Yes	
Discount Expected	Discount Offered	Site Visit With	Bank Name	
		Family	ICICI Bank	
Customer Requirement	Home Town	Other Info	Decection Makers	
3BHK	Hyderabad		His family members	
Company Address			Company Details	
Koti			Health care	
Smart Text				
Customer working for Government sector, Interested in 3bhk for investment purpose. Booking taken for G -102.				
Customer Query				
ed some internal changes				
Customer Special Requirements				
Gated community Project for investment purpose				
Remarks				
Referred by Mrs. Rajeswari Satya Narayana I -206, Vista Homes.				
Call/Entry Date	Call Details			
24-01-2019	Call Made By :			
24-01-2019	OutCome Of Call :			
	Next Call Date : 25-01-2019			
	Target Of Call : first call detail to be entered			
24-01-2019	Call Made By : R Rani			
24-01-2019	OutCome Of Call : Interested in 3bhk, Ready to occupy Given details of G -102			
	Next Call Date : 25-01-2019			
	Target Of Call : Reminder call for site visit with his family			
25-01-2019	Call Made By : R Rani			
25-01-2019	OutCome Of Call : Visited the site once again with his family, Interested in G -102			
	Next Call Date : 28-01-2019			
	Target Of Call : To known his final decision			
28-01-2019	Call Made By : Admin			
28-01-2019	OutCome Of Call : Customer did not picked up the phone			
	Next Call Date : 29-01-2019			
	Target Of Call : To known his final decision			
29-01-2019	Call Made By : R Rani			
29-01-2019	OutCome Of Call : Coming for site visit tomorrow to finalize the booking			
	Next Call Date : 30-01-2019			
	Target Of Call : For closing			
30-01-2019	Call Made By : R Rani			
30-01-2019	OutCome Of Call : Booking taken for G-102			
	Next Call Date : 30-01-2019			
	Target Of Call : Sale Closed			