

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Dharmapuri	Madhuri Rao	Dharmapuri Madhuri Rao
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
20 Jan 1989	Married	120194	28 May 2025
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Gururaju	Muchukota	Gururaju Muchukota
DOB Spouse	Anniversary Date		
23 Aug 1987	22 Jun 2019		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Channel Partner
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in		yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale Closed Flat no 103	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale Closed Flat No 103		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Other	Charter Communications	Software engineer	
Is Spouse Working	Company Type	Company Name	Designation	
Yes	Other	Datamen	Test lead	

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Flat no: 201, 3-4-226/1/B	Opp: Jain Mandir, Kacheguda Station Road,	Kacheguda,	Hyderabad	TG	ind	500027	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Other		7202317948	Yes
1	Mobile		9848755981	Yes
SNo	Email Type	Email Address		Primary
1	Personal	madhurirao.d@gmail.com		Yes

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Flat		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
								500		
Discount Offered			Queries		Special Requirements			Home Town		
200								Hyderabad		
Other Information			Decision Makers							
			Family Members							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A			70	10 Jun 2025	13:27	Yes	No	No	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		28 May 2025	Other Default System Generated Record	29 May 2025	09:30:00	Other Default System Generated Record	Yes

*** The End ***