



Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Bawanaka	Sneha	Bawanaka Sneha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
02 Mar 1994	Married	117185	23 Apr 2025
Spouse Title	First Name	Last Name	Spouse Full Name
MR	G	Akhil Krishna	G Akhil Krishna
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Channel Partner
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in		No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale Closed for A 108	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale Closed for A 108		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Other	Hsk Technologies Inc	Software Engineer	

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line-1	Address Line-2	Address Line-3	City	State	Country	Pincode	Primary
1	Home - Present	Hno : 3-2-529,	Chappal Bazaar,	Kachiguda	Hyderabad	TG	ind		Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			7207322019			Yes	
SNo		Email Type		Email Address				Primary	
1		Other		snehabavanaka@gmail.com				Yes	
1		Work		snehabavanaka@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Flat		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
								800		
Discount Offered			Queries		Special Requirements			Home Town		
450			Regarding Amenties					Hyderabad		
Other Information			Decision Makers							
			Parents at Hyderabad							

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	108	75	66	27 Apr 2025	12:42	Yes	No	No	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		23 Apr 2025	Other Default System Generated Record	24 Apr 2025	09:30:00	Other Default System Generated Record	Yes

*** The End ***