

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Bawanaka	Vaishnav	Bawanaka Vaishnav
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
18 Apr 1997	Single	117186	23 Apr 2025

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Channel Partner
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale Closed for Flat No A 1005	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale Closed for Flat No A 1005		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Other	McKesson -	Software engineer	Usa

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Hno : 3-2-529,	Chappal Bazaar	Kachiguda	Hyderabad	TG	ind		Yes
SNo	Phone Type		Code	Phone Number			Primary		
1				7207322019			Yes		
SNo	Email Type		Email Address					Primary	
1	Work		itsmevaishnav@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Flat

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
								800		
Discount Offered		Queries			Special Requirements			Home Town		
450		Regarding Floor Rise Charges			FR Charges			Hyderabad		
Other Information		Decision Makers								
		Parents at Hyderabad								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	1005	76	66	27 Apr 2025	12:50	Yes	No	No	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		23 Apr 2025	Other Default System Generated Record	24 Apr 2025	09:30:00	Other Default System Generated Record	Yes

*** The End ***