

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Devarakonda	Laxman chary	Devarakonda Laxman chary
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
31 Aug 1988	Married	117065	29 Mar 2025
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Katta	Anusha	Katta Anusha
DOB Spouse	Anniversary Date		
16 Aug 1992	07 Aug 2016		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for flat no A 102	Rahul Gupta	Rahul Gupta
Re Assigned To	Remarks		
Rahul Gupta	Sale closed for Flat No A 102		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
IT	MNC	Infosys	Team lead	Pocharam

Communication Details

Address		Code		Primary Mobile Number			Email			
Work Phone Number		Home Phone Number		Alt mobile Number			Other			
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home -Present	3-126/1/C Laxminagar colony	Road no 3	Boduppall	Hyderabad	TG	ind	500092	Yes	
SNo		Phone Type		Code		Phone Number			Primary	
1		Mobile				9949816516			Yes	
1		Home				8099504498			No	
SNo		Email Type		Email Address					Primary	

1	Personal	laxmanacharyd27@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use	Insurance policy and others.	Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			800
Discount Offered	Queries	Special Requirements	Home Town
586	Amenities and Maintenance.		Mancheriyala
Other Information	Decision Makers		
	Family		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Live
Nilgiri Heights	A				08 Apr 2025		No	No	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Rahul Gupta		29 Mar 2025	Other Default System Generated Record	30 Mar 2025	09:30:00	Other Default System Generated Record	Yes
Rahul Gupta	Site Visit	29 Mar 2025	Customer is Interested.	30 Mar 2025	09:30:00	Site visit with his family members.	Yes
Rahul Gupta	Phone	07 Apr 2025	Customer is Interested.	07 Apr 2025	09:30:00		No

*** The End ***