

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Mrs.	Sugandhi	Mrs. Sugandhi
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	117163	16 Apr 2025
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Madhusudhan Rao	Pathaak	Madhusudhan Rao Pathaak
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Other
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Intrested in 1715 sft A- Block 302	Lavanya	Lavanya
Re Assigned To	Remarks		
Lavanya	Intrested in 1715 sft A- Block flat.A 302		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
House wife	Other			Site

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1		4-2-217/54, phase 1, venkusa estate.	Site	Kowkoor	Hyderabad	TG	ind	500026	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9246544353			Yes	
SNo	Email Type		Email Address					Primary	
1	Personal		drgsugandhi@gmail.com					Yes	

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details										
Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
					Powder room door position to change.			Hyderabad		
Other Information		Decision Makers								
		Family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Lavanya		16 Apr 2025	Other Default System Generated Record	17 Apr 2025	09:30:00	Other Default System Generated Record	Yes

*** The End ***