

Customer Information Sheet

ID : 97202 Old CIS No : CIS Date : 13-11-2019		Company		Bharat Electronics Ltd (BEL)	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Srikanth		Business		Govt	
Customer Name And Address Jawaharlal A Nacharam, Hyderabad		Designation		Manager	
		Home Phone			
		Work Phone			
		Mobile		9949031861	
		Fax			
		Email		jawaharlal@bel.co.in	
For Project		Projects Visited		Projects Liked	
Gulmohar Residency		MPL, GMR, Raheja		GMR	
Enquiry Source		Enquiry Type		Lead Status	
Reference		Walk-in		Active	
Brochure Sent		Executive Meet Customer		Visiting Card	
Yes		Yes		Yes	
Company Type		Spouse Company		Purpose	
Govt		Housewife		Self Use	
Housing Loan Required		Amount Required		Pre-sanctioned Obtained	
Yes		50		No	
Discount Expected		Discount Offered		Site Visit With	
300		100		Family	
Customer Requirement		Home Town		Other Info	
3BHK					
Company Address		Company Details			
BEI - Nacharam		Electronics componen manufacturer			
Smart Text					
Interested in 1660 sft, under followup for final decision.					
Customer Query					
Kitchen wall to be removed, poojaroom not required, main door to be shifted					
Customer Special Requirments					
Remarks					
He is interested in East facing only.					
Call/Entry Date		Call Details			
13-11-2019		Call Made By :			
13-11-2019		OutCome Of Call :			
		Next Call Date : 14-11-2019			
		Target Of Call : first call detail to be entered			