

Customer Information Sheet

ID : 87410 Old CIS No : CIS Date : 17-09-2017		Company		GE papers	
Prepared By : Suresh / Assigned To : Suresh / Reassigned To : Suresh		Business			
Customer Name And Address Sruvan Sec bad		Designation		Business	
		Home Phone			
		Work Phone			
		Mobile		9246540809	
		Fax			
Email					
For Project Serene Farms		Projects Visited		Projects Liked	
Enquiry Source Paper Insert		Enquiry Type Phone Call		Lead Status SaleClosed	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Company Type		Spouce Company		Purpose -	
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Discount Expected		Discount Offered		Site Visit With Not Visited	
Customer Requirment -		Home Town		Other Info	
Interested In		Prospect Status Average		Customer Visit Site Yes	
Investment Details		Referred To Bank No		Bank Name	
Decesion Makers					
Company Address			Company Details		
Smart Text interested in villa no 28.					
Customer Query					
Customer Special Requirments					
Remarks Visited site with friends after 6 months selected villa no 28					

Call/Entry Date	Call Details	
17-09-2017	Call Made By :	Call Type : NA
17-09-2017	OutCome Of Call :	
	Next Call Date : 18-09-2017	
	Target Of Call : first call detail to be entered	
10-10-2017	Call Made By : Admin	Call Type : Phone
10-10-2017	OutCome Of Call : Call me after one week	
	Next Call Date : 21-10-2017	
	Target Of Call : Waiting for customer final decision.	
05-11-2017	Call Made By : Admin	Call Type : Phone
05-11-2017	OutCome Of Call : Call me after one week	
	Next Call Date : 12-11-2017	
	Target Of Call : Call back customer for arranging site visits	
24-12-2017	Call Made By : Admin	Call Type : Phone
24-12-2017	OutCome Of Call : Customer is busy, if interested get back to us.	
	Next Call Date : 02-01-2018	
	Target Of Call : Call back customer for arranging site visits	

6/11/2018

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27-01-2018 Call Made By : Admin

Call Type : Phone

26-01-2018 OutCome Of Call : Customer not available in this number

Next Call Date : 10-02-2018

Target Of Call : Call back customer to provide further details

11-06-2018 Call Made By : Admin

Call Type : Site Visit

11-06-2018 OutCome Of Call : Visited site with friends after 6 months selected villa no 28

Next Call Date : 11-06-2018

Target Of Call : Visited site with friends after 6 months selected villa no 28
