

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Santhosh	Kumar Banoth	Santhosh Kumar Banoth
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	126549	28 Jul 2025

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in 2 Bhk Villa 915sft vuilla no 148	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Interested in 2 Bhk Villa 915sft vuilla no 148		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
private employee	Other	Geethanjali Engg College	Asst Professor	Keesara

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Rampally			Hyderabad	TG	ind		Yes
SNo		Phone Type		Code		Phone Number			Primary
1		Mobile				9502760995			Yes
SNo		Email Type		Email Address				Primary	
No Entries									

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use	50-60L	Family	2 BHK - Villa

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		28 Jul 2025	Other Default System Generated Record	29 Jul 2025	09:30:00	Other Default System Generated Record	Yes
Suresh M	Phone	29 Jul 2025	Customer did not picked up the phone	02 Aug 2025	09:30:00	Call back customer to provide further details	Yes
Suresh M	Phone	02 Aug 2025	Customer is busy, if interested get back to us.	07 Aug 2025	09:30:00	Call back customer to provide further details	Yes
Suresh M	Phone	07 Aug 2025	Customer did not picked up the phone	12 Aug 2025	09:30:00	Call back customer to provide further details	Yes
Suresh M	Phone	10 Aug 2025	Customer is Interested.	10 Aug 2025	09:30:00	Other Cheque collected for villa no 148 , 915 sft , booking form done	Yes

*** The End ***