

Promo- Enquiry Report Summary

Promotions Division - Weekly Report				Prepared by:	Raju					
Enquiry Report - Summary				Date:	15.Oct.25					
From date:			6.Oct.25	To date:	12.Oct.25					
Details of total number of enquiries										
S No	Project	Site visits	Walkins	Website/email	Calls	Referral	Estate Agent	Tele calling	Whatsapp campaign	Total
1	AGH	-		2						2
2	MPL	-	3		5					8
3	SOV	-	2	1	2					5
4	GHT	-	1		2					3
5	GMR	-	3		2	1				6
6	NGH	-	1							1
7	BRGV	-	2		2					4
8	NE	-	1							1
9	VGS		2							2
	Total	0	15	3	13	1				32

Promo- Enquiry Report Ads

Promotions Division - Weekly Report				Prepared by:	Raju	
Enquiry Report - Ads & Paper inserts				Date:	15.Oct.25	
		From date:	6.Oct.25	To date:	12.Oct.25	
S No	Days of the week	Activity	Media	Location	Related to Projects	No. of enquiries
1	Fr - Sun	Classified	Eenadu	Hyderabad	BRGV	2
2	Fr - Sun	Classified	DC	Hyderabad	MPL	5
3	Fr - Sun	Classified	TOI	Hyderabad	GHT	2
4	Fr - Sun	Classified	Eenadu (Outstation)	Nalgonda District	AGH	nil
5	Sa	Classified Display	TOI	Hyderabad	SOV & GMR	4
				Total		13

Promo- Booking Details (Q3)

Promotions Division - Weekly Report				Prepared by:	Raju				
Enquiry Report - Details of Bookings				Date:	7.Oct.25				
From date:		29.Sep.25		To date:	5.Oct.25				
Quarter / Year		Jul.25	Jul.25	Aug.25	Aug.25	Sep.25	Sep.25		
Sl No	Project	Units Numbers	Qty	Units Numbers	Qty	Units Numbers	Qty	Total Qty	Unit nos of cheques collected.
1	MPL								
2	SOV	206	1					1	
3	AGH								
4	VISTA								
5	GHT								
6	GMR	E605	1					1	E105
7	NE			148	1			1	151
8	SOR								
9	BRGV			114	1	111	1	2	112
10	NGH								
	Total		2		2		1	5	3

Promo- Booking Details (Q4)

Promotions Division - Weekly Report				Prepared by:	Raju				
Enquiry Report - Details of Bookings				Date:	15.Oct.25				
From date:			6.Oct.25	To date:	12.Oct.25				
Quarter / Year		Okt.25	Okt.25	Nov.25	Nov.25	Dez.25	Dez.25		
Sl No	Project	Units Numbers	Qty	Units Numbers	Qty	Units Numbers	Qty	Total Qty	Unit nos of cheques collected.
1	MPL								
2	SOV								
3	AGH								
4	VISTA								
5	GHT								
6	GMR	E606, E105	2					2	
7	NE								
8	SOR								
9	BRGV								
10	NGH								
11	VGS	D304, D308, D506, D604, D101, D301, D302, D402, D602, D611, D311	11					11	
	Total		13					13	

Promo- Source of enquiry

Promotions Division - Weekly Report				Prepared by:	Raju				
Enquiry Report		Source of enquiry			15.Oct.25				
From date:			6.Oct.25	To date:	12.Oct.25				
Sl No	Date	Name	Project	Address	Phone No	Time in	Nature of visit	CIS No	Source
1	11.10.2025	Pavan	BRGV	Hitech city	9742960389	11:00	Walkin	141129	
2	11.10.2025	Ravi	BRGV	Ramagundam	9490534175	12:00	Walkin	141130	
3	11.10.2025	Sasi	GHT	R.K Puram	9100810313	12:10pm	Walk in	141126	
4	12.10.2025	Bharath Kumar	GMR	Mallapur	9014472702	5:00PM	Walk in	141131	
5	11.10.2025	Bhasker	GMR	LB.Nagar	8686057777	4:50PM	Walk in	141132	
6	10.07.2025	Madhu	GMR	Nacharam	9494511439	3:50PM	Walk in	140123	
7	08.10.2025	Chanda	MPL	Tarnaka	9010397566	05.00 pm	Walk-in	140125	
8	10.10.2025	B. Varshit	MPL	Chikkadpally	7995470221	03.00 pm	Walk-in	141127	
9	12.10.2025	DVS. Sai	MPL	Neredmet	9989336716	04.15 pm	Walk-in	141128	
10	12.10.2025	Santosh	NE	Nagaram	9866706231	12:00pm	Walkin	141134	
11	12.10.2025	G.Sri ram	NGH	Pocharam	8686484231	03:54PM	Walk-in	141133	
12	10.10.2025	Mr.Ramesh	SOV	Dammaiguda	6302552301	11.30AM	Walk-ins	141125	
13	11.10.2025	Ravi Kumar	SOV	Nagaram	8504073322	4.30PM	Walk-ins	141137	

[illegible]

Tele caller – weekly report.

Prepared by		Harika	Date		13-10-2025
From date		06-10-2025	To date		12-10-2025
Data source		Surya Poliflex			
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	AGH	230	230	NIL	NIL
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:	230			
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.					
13.					
14.					
15.					
16.					
17.					
18.					
19.					
20.					
21.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
22.					
23.					
24.					
25.					
26.					
27.					
28.					
29.					
30.					
31.					

Tele caller – weekly report.

Prepared by		Megamala		Date		13-10-2025	
From date		06-10-2025		To date		12-10-2025	
Data source		Dead Leads					
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested		
1.	BRGV	230	230	Nil	Nil		
2.							
3.							
4.							
5.							
6.							
7.							
8.							
9.							
10.							
11.	Total:						
List of interested customers.							
Sl. no.	Project	Cust Id	Name	Mobile	Remarks		
12.							
13.							
14.							
15.							
16.							
17.							
18.							
19.							
20.							
List of probably interested customers.							
Sl. no.	Project	Cust Id	Name	Mobile	Remarks		
21.							
22.							

Tele caller – weekly report.

Prepared by		Naveena.V		Date		13-10-2025	
From date		06-10-2025		To date		12-10-2025	
Data source		ION digital company data					
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested		
1.	MPL	357	nil	nil	nil		
2.							
3.							
4.							
5.							
6.							
7.							
8.							
9.							
10.							
11.	Total:	357					
List of interested customers.							
Sl. no.	Project	Cust Id	Name	Mobile	Remarks		
12.	nil	nil	nil	nil	nil		
13.							
14.							
15.							
16.							
17.							
18.							
19.							
20.							
21.							
List of probably interested customers.							
Sl. no.	Project	Cust Id	Name	Mobile	Remarks		
22.							
23.							

Tele caller – weekly report.

Prepared by		Sridevi.P	Date		13-10-2025
From date		06-10-2025	To date		12-10-2025
Data source		Infosys data			
Sl no.	Project	No. of calls made	Not interested	Probably interested	Interested
1.	SOV	213		01	Nil
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.	Total:	213		01	
List of interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
12.					
13.					
14.					
15.					
16.					
17.					
18.					
19.					
20.					
21.					
List of probably interested customers.					
Sl. no.	Project	Cust Id	Name	Mobile	Remarks
22.	SOV	127150	Ramesh	800826692	Shared the details of sov proj.
23.					
24.					
25.					
26.					
27.					
28.					
29.					

Status	Signed up for project	Category/Source	Date of creation	Name of CP	Mobile no	Smart summary of CP	Scan Id of agr, LOI, correspondence
Dead	No	News paper	12.10.2025	Venu gopal	8374567549	Did not pick up the call	217998
Dead	No	News paper	12.10.2025	Srinivas	9505576555	I have own Real estate company, Not interested	217999
Active	No	News paper	12.10.2025	Bhaskar Reddy	7780325546	Speaking with some one else	218008
Dead	No	News paper	12.10.2025	Kota Reddy	9441231450	Not interested, I'm the builder	218010
Dead	No	News paper	12.10.2025	Narayana Rao	9849801477	Not interested	218011
Active	No	News paper	12.10.2025	Rama krishna	9866999942	Did not pick up the call	218012
Dead	No	News paper	12.10.2025	Srinivasa Reddy	9642630888	Not interested	218009
Dead	No	News paper	12.10.2025	SrinivasaRao	9246585767	Not interested, I'm the builder	218013
Active	No	News paper	12.10.2025		9949245768	Did not pick up the call	218014
Active	No	News paper	12.10.2025		6309135564	Did not pick up the call	218015
Dead	No	News paper	12.10.2025		9642211179	Not interested	218016
Active	No	News paper	12.10.2025	Rama krishna.G	9440722814	I'm Interested only open plots	218017
Active	No	News paper	12.10.2025	Prem kumar	8008299988	I'm Interested only open plots	218018
Dead	No	News paper	12.10.2025	Jaithra Homes	9100424344	I have own Real estate company, Not interested	218020
Active	No	News paper	12.10.2025	Shekhar	7075969666	I'm Interested only open plots	218021
Dead	No	News paper	12.10.2025	Kiran	9121963927	Not interested	218034
Dead	No	News paper	12.10.2025	Rahul Reddy	6300282692	I'm builder, Not interested	218029
Active	No	News paper	12.10.2025	Vishal	7675877803	Did not pick up the call	218030
Active	No	News paper	12.10.2025		7794840380	Busy with some one else	218031
Dead	No	News paper	12.10.2025	Krishna	8459446506	Not interested	218032
Active	No	News paper	12.10.2025	Varma	9391149278	I'm Interested only open plots	218033
Dead	No	News paper	12.10.2025	Srinivas .P	9246181119	I'm builder, Not interested	218035
Dead	No	News paper	12.10.2025	Jaganadh	9885372095	I'm Builder , Not interested	218036
Active	No	News paper	12.10.2025	Gt reddy	9391122509	Did not pick up the call	218037
Dead	No	News paper	12.10.2025	Srinivas	9346307356	I have own Real estate company, Not interested	218038
Dead	No	News paper	12.10.2025	Ramesh	9392154653	Not interested	218039
Dead	No	News paper	12.10.2025	Srinivas	9391125860	I have own Real estate company, Not interested	218040