

Customer Profile Info
Personal Details

| Title | First Name | Last Name | Customer Full Name |
|---------------------|----------------|-------------|--------------------|
| MR | Nagarjuna | mr | Nagarjuna mr |
| Date of Birth (DOB) | Marital Status | Customer ID | Created Date |
| | Single | 122785 | 02 Jul 2025 |

Status And Assignment Details

| Customer Status | Lead Status | Prospect Status | Contact Type |
|-----------------------|---------------------------------------|---------------------|-------------------------|
| Lead | Sale Closed | Good | |
| Source of Enquiry | Broucher Sent/Given | Visit Card Obtained | Executive Meet Customer |
| Walk-in | Yes | yes | No |
| Customer Visited Site | Smart Summary | Prepared By | Assigned To |
| yes | customer liked the project | Niranjan | Niranjan |
| Re Assigned To | | Remarks | |
| | looking for west face liked 206 villa | | |

Occupation Details

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------|-----------------|
| | | | | |

Communication Details

| Address | | Code | | Primary Mobile Number | | | Email | | |
|-------------------|----------------|-------------------|----------------|-----------------------|-----------|-------|---------|---------|---------|
| Work Phone Number | | Home Phone Number | | Alt mobile Number | | | Other | | |
| SNo | Address Type | Address Line 1 | Address Line 2 | Address Line 3 | City | State | Country | Pincode | Primary |
| 1 | Home - Present | Chengacherlapally | cherlapallyu | | Hyderabad | TG | ind | | Yes |
| SNo | Phone Type | | Code | Phone Number | | | Primary | | |
| 1 | Mobile | | | 8184873415 | | | Yes | | |
| SNo | Email Type | | | Email Address | | | Primary | | |
| No Entries | | | | | | | | | |

Project Investment & Interest & Visit Details

| Purpose | Investment Dtls | Site Visited With | Customer Requirement |
|----------|-----------------|-------------------|----------------------|
| Self Use | | Family | 3 BHK - Villa |

| Purpose | | Investment Dtls | | Site Visited With | | Customer Requirement | | | | |
|-------------------|------------|-----------------|--------------|----------------------|--------------|----------------------|-------|---------|------------|-----------|
| Projects Visited | | Projects Liked | | Projects Interested | | Discount Expected | | | | |
| Discount Offered | | Queries | | Special Requirements | | Home Town | | | | |
| Other Information | | Decision Makers | | | | | | | | |
| | | Wife | | | | | | | | |
| Project Name | Block Name | Unit No | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested | Is Active |
| No Entries | | | | | | | | | | |

Customer Calls

| Made By | Type Of Call | Call Date | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|----------|--------------|-------------|---|----------------|----------------|---|--------------|
| Niranjan | | 02 Jul 2025 | Other Default System Generated Record | 03 Jul 2025 | 09:30:00 | Other Default System Generated Record | Yes |
| Niranjan | Phone | 05 Jul 2025 | Not yet decided want sometime. | 09 Jul 2025 | 09:30:00 | Call back customer to provide further details | Yes |
| Niranjan | Phone | 09 Jul 2025 | Customer did not picked up the phone | 11 Jul 2025 | 09:30:00 | Call back customer to provide further details | Yes |
| Niranjan | Phone | 12 Jul 2025 | Customer is busy, if interested get back to us. | 17 Jul 2025 | 09:30:00 | Call back customer to provide further details | Yes |
| Niranjan | Phone | 12 Jul 2025 | Not yet decided want sometime. | 15 Jul 2025 | 09:30:00 | Call back customer to provide further details | Yes |

*** The End ***

Booking declaration form

Scan id no.:

| | | | |
|--|-----------------------|---|--------------|
| Project | SOV | Constructed area in sft | 2040 Sft |
| Flat/Villa No. | 206 | Total land area in Sq. yds. | 161sq yards |
| Name of customer | Mrs.Kandula Nagarjuna | PPT No. | 211 |
| Date of Birth | 20-08-1985 | PPT base price | 155,00,000/- |
| Spouse Name | - | List price (without extra land) - A | -- |
| Spouse's date of Birth | - | Rate for extra land - B | -- |
| Spouse Company | -- | Additional land area - C | -- |
| Spouse designation | -- | Additional land charges -D = B x C | -- |
| Wedding anniversary | -- | Total list price -E = A+D | /- |
| Date of completion | 19-10-2025 | Discount on land in Rs. - F | -- |
| Booking taken by | P.Niranjan | Discount in Rs. per sft | -- |
| Booking Amount | 25000.00 | Discount in Rs. - G | 15,00,000/- |
| Booking amount received on | 19-07-2025 | Net sale consideration (after discount – before on time payment discount) - H = E-F-G | 140,00,000/- |
| Cheque No. / Reference no. | 2036076579 | On time payment discount in Rs. per sft | nil |
| Booking form no. | 104046 | On time payment discount in Rs. | nil |
| Booking form date | 19-07-2024 | Type | Deluxe |
| HL required | Yes | CIS No | 122785 |
| Preferred bank | HDPC | Source of Enquiry | Walkin |
| Country of residence | India | First Contact type | Site visit |
| Pan card no. | BQVPK6729C | Pan card scan ID | 247481 |
| Aadhar card no | 428626970691 | Aadhar scan ID | 247478 |
| Co-applicant Pan no. | | Co-applicant Pan scan ID. | |
| Co-applicant Aadhar no. | | Co-applicant Aadhar scan ID. | |
| From customer referral - gold coin offer | | Booking through agent | No |
| Referred by | | Agent name | |
| Corporate discount | | Corporate discount form signed | No |
| Special offer | | | |
| Remarks | | | |
| | | | |
| | | | |

Check list – attached documents::

| | | | |
|----------------------|-----|---------------------------|-----|
| Booking form - | Yes | Booking amt/ Cheque | Yes |
| Special offer letter | Yes | Corporate discount letter | No |
| Estate agent email | no | Customer reference email | No |
| CIS sheet | Yes | Pan/Aadhar copy | Yes |

| | | | |
|-----------------|-----------------|-----------------------|-------|
| Sales Executive | Sales Manager | Project Accountant | M.D. |
| Name:P.Niranjan | Name:.M.Suresh | Name: P. Ramesh kumar | Name: |
| Sign: | Sign: M. Suresh | Sign: P. Ramesh | Sign: |
| Date: | Date: 19/7/25 | Date: 5/8/25 | Date: |

Notes: 1. This form to be filled by sales executive/manager for every booking taken. 2. Accountants shall block flats/villa only on receipt of this form. 3. In case booking form is being signed on later date, this form must be sent to respective accountant at the time of booking or blocking a flat/villa. 4. Relaxation in payment, providing modular kitchen, free registration//GST offers are conditional and subject to approval/ review. 5. All offers must be by way of letter of confirmation. Attach to this form.



6/8/25