

Purchase

From: "PurchaseRadiantsolar" <purchase@radiantsolarindia.com>
To: <gaurang@modiproperties.com>
Cc: <purchase@modiproperties.com>
Sent: Saturday, September 18, 2010 1:12 PM
Attach: 019 - Modi Properties.doc
Subject: Quotation for Solar power pack system and Solar water heating system

Kind Attention: Sri GAURANG MODY - Director
Sri. Srinivasa Rao - Manager Purchase

Dear sir

Kindly look at our quotation(in attachment) for the supply of Solar power pack system and Solar water heating system as per your requirement.

Thanking you.,

VENKATESWARA RAO.G

RADIANT ENERGY TECHNOLOGIES
205, HANUMANTHA REDDY COMPLEX
TADBUND CROSS ROADS, SECUNDERABAD-9
PH: 040 27892222 / 040 40196364
Mobile: 92465 88222

20-Sep-10

CUSTOMER NAME:

M/S. MODI PROPERTIES & INVESTMENTS PVT LTD.,
5-4-187 / 3&4, II FLOOR, M.G.ROAD,
SECUNDERABAD – 500 003,
PH: 040 – 6633 5551,
E-MAIL: gaurang@modiproperties.com

SUBJECT

QUOTATION FOR SOLAR WATER HEATING SYSTEM

PREPARED BY:

M/s. RADIANT ENERGY TECHNOLOGIES
205, HANUMANTHA REDDY COMPLEX
TADBUND CROSS ROADS, HYDERABAD
PH: 040 27892222 / 040 40196364
Mobile: 92465 88222
E-MAIL: marketing@radiantsolarindia.com

Contact Person: **Mr.Venkateswara Rao G**
Cell: 92465 88222

QUOTATION NO

RET/10-11/QUOT-019, Dt: 18-09-2010

ORGANISATION PROFILE :

Our Organization name: : **M/s. Radiant Energy Technologies**

Address with contact details : Flat No - 205, Hanumantha Reddy Complex

Tadbund Cross Roads, Tadbund,

Secunderabad – 500009, Andhrapradesh

Ph: 040 27892222 / 040 40196364

(0) 9246588222 / (0) 9246588685

E-mail: marketing@radiantsolarindia.com

purchase@radiantsolarindia.com

Established in the year : 2000

Registered with : 1) MSME (Micro, Small, Medium Enterprises, Govt. of A.P

Wide document no. PART-II/MICRO/BI/3697/08

2) Non Conventional Energy Development of Andhra
- Pradesh (NEDCAP)

3) MNRE as manufacturer of Vacuum tube solar heater

Import Export License No : IEC 0906013771

TIN No : 28290135629

PAN No : AAGFR4803E

CST No : BGT / 09 / 1 / 4004

CUSTOMER BASE

Radiant Energy Technologies is having a widest range of customer database through out India, which includes Public sector, Private sector companies, domestic sector individuals, corporate people etc.

HONOURABLE CHIEF MINISTER OF A.P – SRI. K ROSAIAH
DIRECTOR GENERAL OF POLICE – SRI. AK KHAN
FILM ACTOR – PRABHAS
CHAIRMAN – NAGARJUNA CONSTRUCTION
CHAIRMAN – KARVY GROUP
CHAIRMAN – ADITYA CONSTRUCTIONS

- 1) M/s. Bharat Scouts & Guides of A.P - Govt of INDIA
- 2) M/s. Andhra Pradesh Police Academy(APPA) -Govt of INDIA
- 3) M/s. Andhra Pradesh Police Housing Board - Govt of INDIA
- 4) M/s. National Geo Physical Research Institute(NGRI) – Govt of A.P
- 5) M/s. Survey of India – Govt of A.P
- 6) M/s. Gas Authority of India Ltd (GAIL)– Visakhapatnam, A.P
- 7) M/s. Hindustan Petroleum Corporation Ltd (HPCL)
- 8) M/s. Nagarjuna Constructions Pvt Ltd – Hyderabad
- 9) M/s. Karvy Consultants Pvt Ltd - Hyderabad
- 10) M/s. Satyam Computer Services Ltd – Hitech City, Hyderabad
- 11) M/s. HSBC (EDPI) Pvt Ltd – Software city layout, Hitech city, Hyderabad
- 12) M/s. Honey well Technology Solutions Pvt Ltd – Nanakrmguda,

Hyderabad and SEZ-Krishnarajapuram, Bangalore

- 32) M/s. Gamma Agrotech Pvt Ltd – Pasāmilavaram, Hyderabad
- 33) M/s. Global Energy Systems Ltd – Hitech city, Hyderabad
- 34) M/s. Gujarathi Trust Bhavan – Koti, Hyderabad
- 35) M/s. Gujarathi Pragati Bhavan – Kachiguda, Hyderabad
- 36) M/s. Gajalakshmi Homes & Developers – Tirupathi, AP
- 37) M/s. HBL Power Knife Ltd(HELA) – Khushiaguda, Hyderabad
- 38) M/s. Hitech Constructions Pvt Ltd – Manikonda-Hyderabad
- 39) M/s. Hetero Drtugs Pvt Ltd – Gagilapur, Hyderabad
- 40) M/s. Infotrack systems Pvt Ltd – Abids, Hyderabad
- 41) M/s. Inventaa Chemicals Ltd – IDPL Colony, Hyderabad
- 42) M/s. Karvy Consultants Ltd – Jubile Hills, Hyderabad
- 43) M/s. LRK Constructions Pvt Ltd - mehdipatnam,Hyderabad.
- 44) M/s. Lahari Ventures – Somajiguda, Hyderabad.
- 45) M/s. Met weigh India Ltd– Habsiguda, Hyderabad
- 46) M/s. Meteorological Survey of India Ltd - Uppal, Hyderabad
- 47) M/s. MTAR Technologies Pvt Ltd - Balanagar, Hyderabad
- 48) M/s. M V R Technologies – Trimulghery, Secunderabad
- 49) M/s. Madhavi Constructions – Manikonda, Hyderabad
- 50) M/s. Pearl Enterprises Ltd – Jubilee Hills, Hyderabad
- 51) M/s. PVR Projects Pvt. Ltd.-Jubilee Hills-Hyderabad

- 72) M/s. Ashoka Lodge – Ongole, A.P
- 73) M/s. Indrani Lodge – Ongole, A.P
- 74) M/s. Sai Sadguna Enterprises – Madinaguda, Hyderabad
- 75) M/s. Sri Sai Raghavendra Constructions – Attapur, Hyderabad
- 76) M/s. Cecon Builders – Begumpet, Hyderabad
- 77) M/s. Swastik Constructions - Manikonda, Hyderabad
- 78) M/s. Cyber Constructions – Manikonda, Hyderabad
- 79) M/s. Mathesis Engineers Pvt Ltd – R.C.Puram, Hyderabad
- 80) M/s. Gayathri Constructions – Gachibowli, Hyderabad
- 81) M/s. Fantasy Foods Pvt Ltd – Bowenpally, Secunderabad.
- 82) M/s. Mohan Constructions – Manikonda, Hyderabad
- 83) M/s. Nikhil Constructions – Manikonda, Hyderabad
- 84) M/s. Secure Ideas – Koti, Hyderabad.

Technical Specifications

a) Vacuum tubes:

Glass Material		High Boron Silicon 3.3 Glass
Outer Diameter and Thickness		0=47±0.77mm & = 1.6mm
Inner Diameter and Thickness		0=37±0.77mm & = 1.6mm
Vacuum Tube Length		1500(±5mm)
<u>Absorptive Coating Performance</u>	Structure	Al-N/Al
	Sediment Method	Selective Absorption Coating Direct Reaction Splash Jetting
	Absorbance	91%
	Emittance	□8%
Vacuum Ratio		$P \leq 5 \times 10^{-3}(\text{Pa})$
Solarization Parameter for Empty Vacuum Tube		$> 200\text{M}^2\text{C/KW}$
Solar Auxiliary Energy with Immersed Solarization		$< 2.8\text{MJ/M}^2$
Average Heat Loss Coefficient		$U_{LT} < 0.8\text{w (m}^2\text{)}$
Vacuum Tube Life		15 Years
No of Tubes in manifold		1 Sets (30 tubes) For 200LPD

SOLAR POWER PACK

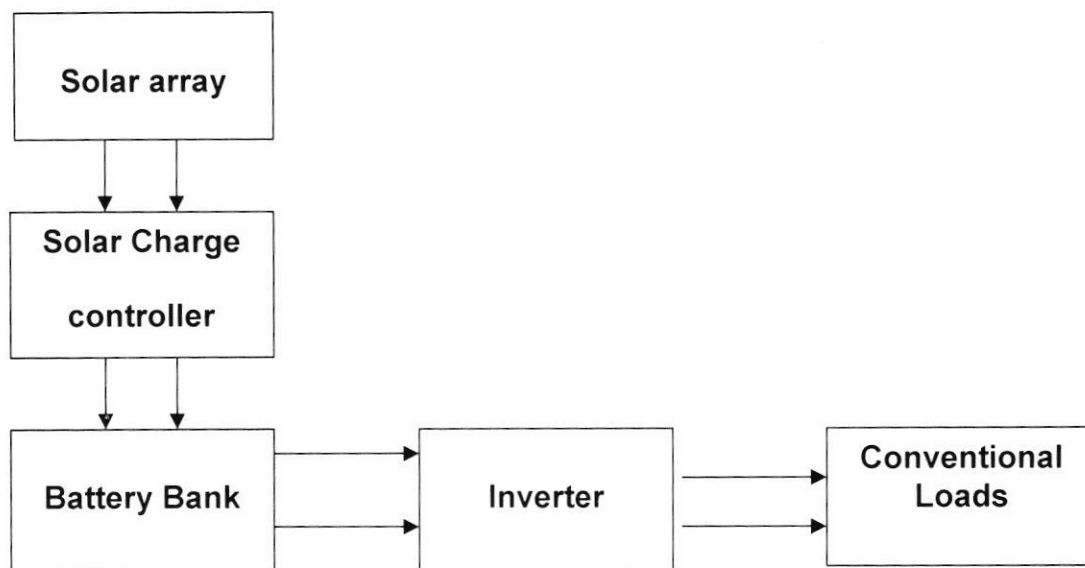
Solar Power pack systems are used to generate electricity that makes use of solar power. These systems are ideal for locations where grid is inaccessible or the access is prohibitively expensive. The Solar power pack can also be used in conjunction with existing grid to enhance the energy delivered at that particular location.

Solar power pack system consists of the following:

- a. Solar Photovoltaic Module array
- b. Battery bank
- c. Solar Charge Controller
- d. Inverter
- e. Mounting Structure for Solar Array
- f. Cable, MCBs, Hardware and other required accessories.

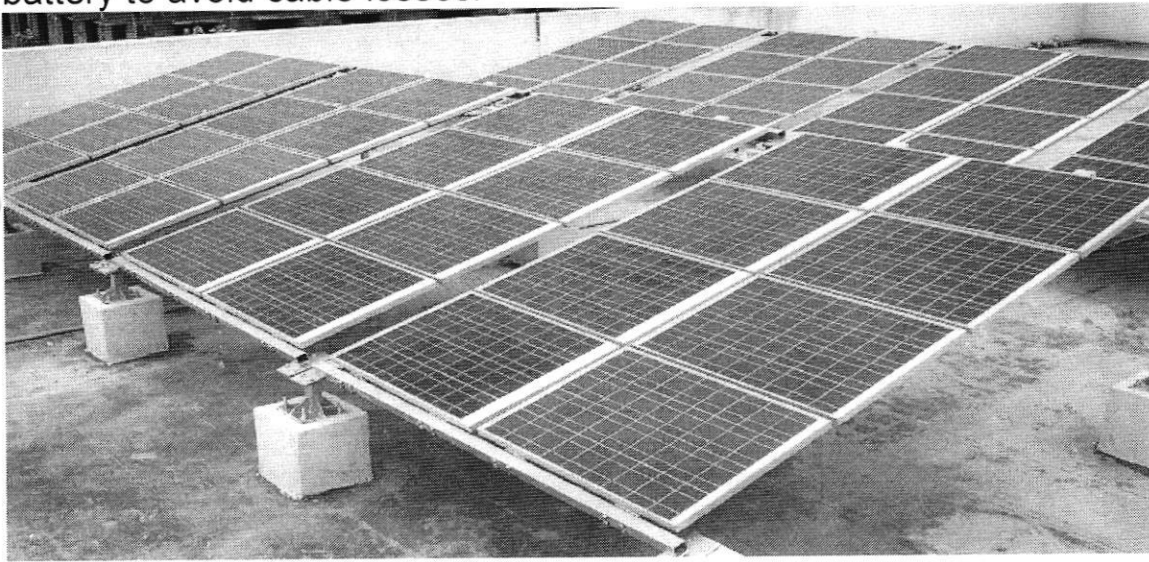
The electricity generated by the Solar array is stored in the Battery through Charge Controller. The loads are activated when required and is powered by the Battery through an Inverter. A change over switch is provided to transfer the load from Solar to grid and vice versa.

The block diagram of the Solar Power Pack system



Solar Array:

The Solar array consists of a set of Solar modules connected in a predetermined fashion to get the desired voltage and current. These modules are mounted on a Solar module mounting structure and installed at an angle equal to latitude of the site. The array will be installed towards south direction to collect maximum no of sunrays. The array is installed at a shadow free area and near to the battery to avoid cable losses.



Solar Charge Control Unit:

A charge controller unit is an electronic device which controls the charging of the battery by using solar photovoltaic module. It protects battery from over charging and deep discharging. It also provides indications of charging, deep discharging & rev. connection. It also arrests reverse current.

The charge controller is placed between solar module and the battery. When the sun intensity is more (or) the charging current from the panel is more the charge controller will pump only the required current to the battery.

It also controls the deep discharging of battery, it does not allow the load to use the battery after a certain limit, which increases the life of battery.

Without a charge controller, battery will over-charge. This can damage battery and it may be dangerous in other ways-it can even cause fires.

Inverter:

Inverter will convert the DC energy into AC energy to meet the conventional load demand for the predetermined period. It will also take care of the initial surge current required for inductive loads. The capacity of the Inverter will always be double the size of the load demand.

Battery:

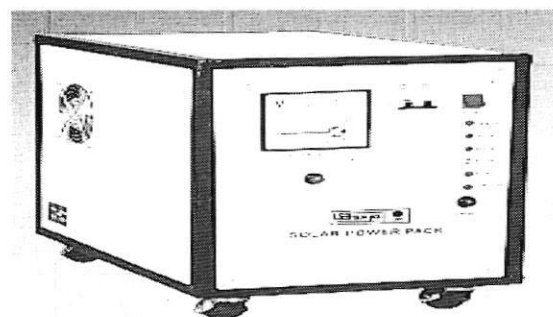
As the sun rays are not available during night time, batteries are used to store the power generated by Solar Photovoltaic Modules during sunshine time.

As the battery is a DC power storage device, Solar panel can charge the battery directly. But generally charge control unit is used in between solar module and battery.

Conventional loads:

The loads like Fluorescent lamps, Incandescent lamps, Ceiling fans, Television set, Music system etc. can be connected to the Power pack and can be used for the predetermined period without any interruption. The duration of the usage can be increased proportionately if the load management principle is implemented. In case of system failure the loads can be activated with the help of conventional energy by using a change over switch.

Inverter:



The Function of the Inverter is as follows:

- 1) It converts the DC input from the battery to AC output. Generally all over conventional loads operates on AC voltage.
- 2) It converts 12 volts input from the battery into 220V-240Volts.

The solar invertor will also have the facility for the Mains charging.

Mounting Structure

- Generally Mounting Structure is used for installing solar photovoltaic modules. The mounting structure consists of MS Angles with powder coating.

Generally the Solar Modules will be installed towards south direction with an inclination of 35-45 degrees.

QUOTATION FOR SOLAR POWER PACK

Note: This inverter is not an intelligent inverter which means that if the solar power is not available for charging we have to manually switch over to the AC mains by using a change over switch provided by us.

I. 500VA Solar Power Pack

<u>Item Description</u>	<u>Qty</u>	<u>Cost in Rs.</u>
1. Solar Photovoltaic Module (12V - 100Wp)	6Nos	72,000/-
2. Low maintenance lead acid tubular Battery Bank (12V - 150Ah). (Make: HBL / Exide)	2nos	28,000/-
3. Inverter (12V - 500 VA) (Microtek/Sukam/Luminus/V Guard)	1 No	10,500/-
4. CCU (12V-40Amps)	1 Set	15,000/-
5. Cables, MCBs and other hardware	1 set	5,000/-
6. Module Mounting Structure (With civil works like grouting)	1set	18,000/-
7. Transportation charges	Lump sum	3,000/-
8. Installation and commissioning charges	Lump sum	15,000/-

Total amount

1, 66,500/-

(In words: One Lakh Sixty Six Thousand Five Hundred Rupees Only.)

II. 1 KVA Solar Power pack

<u>Item Description</u>	<u>Qty</u>	<u>Cost in Rs.</u>
1. Solar Photovoltaic Module (12V - 100Wp)	12Nos	1,44,000/-
2. Low maintenance lead acid tubular Battery Bank (12V - 150Ah) (Make: HBL / Exide)	4nos	56,000/-
3. Inverter (24 - 1KVA) (Microtek/Sukam/Luminus/V Guard)	1 No	16,000/-
4. CCU(24V - 40Amps)	1 Set	22,000/-
5. Cables, MCBs and other hardware	1 Set	8,000/-
6. Module Mounting Structure	1set	25,000/-
7. Transportation charges	Lump sum	5,000/-
8. Installation and commissioning charges	Lump sum	20,000/-

Total amount		2, 96,000 / -

(In Words: Two Lakhs Ninety Six Thousand Rupees Only.)

COMMERCIAL TERMS AND CONDITIONS OF SUPPLY:

1. **For solar water heater:** Overhead cold water tank at a height of 5 feet above rooftop level, hot water pipeline with insulation from solar system to end user points and cold water pipeline from over head tank to solar system have to provide by the customer.

For Solar power pack: Shaddow free area for installing solar photovoltaic module array will be provided by you.

2. **Payment Terms:** 50% advance with purchase order, balance after completion of the work. Payment should be strictly made in the form of cheque (or) D.D. on M/s. Radiant Energy Technologies – Payable at secunderabad.
3. **Delivery Schedule:** As per your requirement. Generally 1week from the date of PO and advance payment.
4. **Taxes and Duties:** 4 % VAT extra
5. **Warranty:** a) **For Water heater:** 3 years against any manufacturing defects
b) **For Power Pack System:** 8 years for the solar panel, 2 years for the remaining system against any manufacturing defects.
(warranty is as per the terms mentioned in our warranty card).
6. **Validity:** This quotation is valid for a period of 30 days from the date of preparation.

We hope that our offer is competitive enough and we look for your valued order.

Thanking you,
For Radiant Energy Technologies,

Venkateswara Rao G
Authorized Signatory

Purchase

From: "Balakrishna T" <ap@nuetechsolar.com>
To: <purchase@modiproperties.com>
Sent: Friday, August 26, 2011 1:51 PM
Attach: 34 SWHS 200 FPC 26.08.2011.doc
Subject: QUOTATION FOR THE SOLAR WATER HEATING SYSTEM REG

Dear srinivas rao garu

Greetings from nuetech solar systems pvt ltd

as per our telephonic discussion i had with you regarding the solar water heating system

herewith i am sending the quotation for 200lpd, 150lpd flat plate collector system and etc systems both

please find the attachment given below

if you have any doubts please feel free to contact undersigned

thank you for choosing our company

--

With Best Regards

T. BALAKRISHNA

Business Development Manager(AP)



Nuetech Solar Systems Private Limited

H.No. 1-7-574/23/B

Gemini Colony, Jamistanpur

Musheerabad, HYDERABAD-500 020

Mobile: +91-98857-13574

www.nuetechsolar.com

Ref. 2 units

27/8/11

26-Aug-11

NSSPL/AP/TBK/2011-2012/034

Date: 26-08-2011

TO
M/S MODI PROPERTIES
SECUNDERABAD
ANDHRA PRADESH

Kind Attn.: Mr. SRINIVAS RAO Garu

Sub: OFFER for Supply of Solar Water Heating Systems. (SWHS)

Dear Sir,

In continuation to the personal discussion the undersigned had with you regarding requirement of solar water heater. We thank you very much for your valuable enquiry and herewith enclosed is our best offer as below along with product catalogues.

**As per the discussion the Requirement of solar water heater of capacity:
200 LPD & 150LPD Qty: 2 Nos.**

In the systems offered by us, we have employed Thermosyphon type configuration (Natural circulation viz., Gravity flow system wherein the circulation between the solar collectors & hot water tank happens through gravity.) This results in avoiding use of water pumps, control panel etc., and the net system configuration becomes very simple, easy to maintain, and economical.

We are herewith enclosing our commercial offer, technical specification & company profile for your reference.

Thanking you and assuring you of our best services at all times,
Yours truly,

For Nuetech Solar Systems Pvt Ltd

BALA KRISHNA. T
Business Development Manager

COMPANY PROFILE

NUETECH Solar Systems Private Limited (NSSPL) established in 1992, an ISO 9001-2008 Certified Company, is one of the most reputed and leading manufacturers of Solar Energy Devices including Solar Thermal Systems and Solar Photovoltaic Devices in India. NSSPL manufactures and supplies the widest range of Products and Components of Solar Water Heaters based on Flat Plate Collector and Evacuated Tube Technologies, and has over 1,25,000 satisfied customers of various applications such as residential households, hostels, hotels, hospitals, guest houses, service apartments, educational institutions, charitable trusts, industrial canteens, process industries and government establishments.

NSSPL's Solar Photovoltaic products include portable, indoor and outdoor lighting, Power Packs, Tail End Power Plants, off grid power plants. The portable lighting systems include lanterns, torches, etc., Indoor lighting includes home lighting systems, power packs, etc, Outdoor lighting includes streetlights, pathway lighting, garden lights, etc.,

Vision: To provide the best quality production and after sales service to our customers. Our main motto is quality and customer satisfaction. NUETECH came in to existence with the main intention of joining our hands in world common interest for conservation of energy and use of renewable solar energy in our Day-to-day life. The company strongly stands for quality, reliability, honesty and punctuality

Strengths. NSSPL specializes in providing not only a wide range of top quality standard products, but also tailor-made Solar Energy Solutions using Global know-how to suit individual applications. NSSPL also aims at Total Customer Satisfaction by providing comprehensive services which include pre-investment Consultancy, techno-commercial feasibility studies, energy audits, design of optimum systems, detailed project reports, guidance to attractive financing mechanisms, installation, testing & commissioning, training of O&M personnel and assured & professional post-installation services. NSSPL is the largest OEM supplier in India, supplying systems and components to leading manufacturers, system integrators and other reputed players in the market and has acquired high Level of confidence among the OEM customers. NSSPL is also the market leader in the ETC systems segment and has been setting market standards by installing some of the best and biggest systems in India.

Manufacturing Plant : NSSPL has established a state-of-art, totally 9500 Sqft area in house manufacturing facility, at Sunkadakatte, Bangalore, with over 100 dedicated and highly motivated employees, in manufacturing, quality control, design, marketing, sales & service departments, and provides livelihood indirectly to over a 1,000 people including distributors, dealers, freelancers, channel partners, installers, etc.,

Products: The product range includes PUF and Rock wool insulated systems, suitable for all types of applications, such as Heat exchanger type (for hard water/special applications), Pressurized type (for hydro pneumatic pressurized applications), thermosyphone (natural circulation), Fixed & Differential Temperature Controlled (FTC & DTC) systems, in the capacity range of up to 100,000 LPD (Liters Per Day) in 100, 125, 150LPD and their multiples.

COLLECTOR SPECIFICATIONS

As per License No CM/ L/ 6134657

Solar collectors:	
License No.	CM/ L/ 6134657
Temperature	60 Degree
Solar Insulation	5.5 kWh/ sqm / Day
(1) HEADER PIPE	
Material	Copper
Dia	25.5 mm
Wall Thickness	0.71 mm
(2) RISER PIPE	
Material	Copper
Dia	12.5mm
Wall Thickness	0.56 mm
No of Raiser	9 Nos
3) Absorber Absorptive	0.93
Emissivity	0.18
(4) Bonding between Header and Riser	Continues Brazing
(5) Bonding between Riser and Sheet	Continuous Ultrasonic welding
(6) ABSORBER SHEET	
Material	Copper
Thickness	0.12 mm
Absorber Coating	Black chromium
(7) COLLECTOR BOX	
Material	Aluminum Extruded Channel
Size	2030 X 1030 X100 mm
Thickness of Materials	1.4 mm
Sheet for bottom	0.56 mm
Powder Coating color	Red & Yellow
(8) FRONT GLAZING	
Materials	Toughened glass
Thickness	4 mm
Make	Atul temp
Transmittance	85%
(9) BEADING AND GAS KET	
(10) INSULATION	
Material	Resin banded Rock wool / Glass wool
Density	48 Kg /m ³
Thickness	50 mm
(11) TESTING CONDUCTED	
(i) Hydraulic Test	For Leakage
(ii) Impact Test	Toughened Glass
(iii) Thermal Test	For Materials.
(iv) Temp. Raise Test	For Collector
(v) Rain Penetration Test	For Cover Plate
(12) ABSORBER APERTURE AREA	
Spacing between cover plate bottom And absorber surface	1.95 m Sq. 35 mm.

COMMERCIAL OFFER FPC TYPE				
Client : MODY PROPERTIES				
Sl. No.	Description	Unit Rate (in Rs.)	Qty.	TOTAL (in Rs.)
1	Design, Manufacture, Supply of Solar Water Heating System of capacity 200 LPD FPC TYPE@ 60 Deg. C, Thermosyphon type With 2 nos of ISI make collector insulated solar hot water tank and MS structural stands	36,000.00	1	36,000.00
2	Taxes: VAT, Extra @ 5%			1,800.00
3	SYSTEM COST (Item 1 + Item 2)			37,800.00
6	Installation and commissioning charges			800.00
7	Service tax on installation and commissioning			82.00
6	TOTAL I&C CHARGES (ITEM 4&5)			882.00
7	TOTAL PROJECT COST (ITEM 3&6)			38,682.00
In words	INR THIRTY EIGHT		THOUSAND	
	SIX		HUNDRED	
	EIGHTY TWO		RUPEES Only	

COMMERCIAL OFFER FPC TYPE				
Client : MODY PROPERTIES				
Sl. No.	Description	Unit Rate (in Rs.)	Qty.	TOTAL (in Rs.)
1	Design, Manufacture, Supply of Solar Water Heating System of capacity 150 LPD FPC TYPE@ 60 Deg. C, Thermosyphon type With 1 no of ISI make collector insulated solar hot water tank and MS structural stands	28,500.00	1	28,500.00
2	Taxes: VAT, Extra @ 5%			1,425.00
3	SYSTEM COST (Item 1 + Item 2)			29,925.00
6	Installation and commissioning charges			800.00
7	Service tax on installation and commissioning			82.00
6	TOTAL I&C CHARGES (ITEM 4&5)			882.00
7	TOTAL PROJECT COST (ITEM 3&6)			30,807.00
In words	INR THIRTY		THOUSAND	
	EIGHT		HUNDRED And	
	SEVEN		RUPEES Only	

COMMERCIAL OFFER ETC TYPE				
Client : MODY PROPERTIES				
Sl. No.	Description	Unit Rate (in Rs.)	Qty.	TOTAL (in Rs.)
1	Design, Manufacture, Supply of Solar Water Heating System of capacity 200 LPD ETC TYPE@ 60 Deg. C, Thermosyphon type With 30 nos of ETC Tubes, insulated solar hot water tank and MS structural stands	27,200.00	1	27,200.00
2	Taxes: VAT, Extra @ 5%			1,360.00
3	SYSTEM COST (Item 1 + Item 2)			28,560.00
6	Installation and commissioning charges			800.00
7	Service tax on installation and commissioning			82.00
6	TOTAL I&C CHARGES (ITEM 4&5)			882.00
7	TOTAL PROJECT COST (ITEM 3&6)			29,442.00
In words	INR TWENTY NINE		THOUSAND	
	FOUR		HUNDRED And	
	FOURTY TWO		RUPEES Only	

COMMERCIAL OFFER ETC TYPE				
Client : MODY PROPERTIES				
Sl. No.	Description	Unit Rate (in Rs.)	Qty.	TOTAL (in Rs.)
1	Design, Manufacture, Supply of Solar Water Heating System of capacity 150 LPD ETC TYPE@ 60 Deg. C, Thermosyphon type With 22 nos of ETC Tubes, insulated solar hot water tank and MS structural stands	23,250.00	1	23,250.00
2	Taxes: VAT, Extra @ 5%			1,163.00
3	SYSTEM COST (Item 1 + Item 2)			24,413.00
6	Installation and commissioning charges			600.00
7	Service tax on installation and commissioning			62.00
6	TOTAL I&C CHARGES (ITEM 4&5)			662.00
7	TOTAL PROJECT COST (ITEM 3&6)			25,075.00
In words	INR THIRTY EIGHT		THOUSAND	
	SIX		HUNDRED	
	EIGHTY TWO		RUPEES Only	

TERMS OF SUPPLY:

1. Price basis: Ex- Factory, Bangalore
2. Taxes: Extra, VAT @ 5% for the system. The same has been included in the above offer. Any variations in tax component at the time of supply will be charged extra to your account.
3. Freight : To pay basis (Extra at actual)
4. Delivery: Within **2 weeks** from the date of receipt of technically and commercially clear firm order.
5. Installation & commissioning charges: Included in the above offer.

Installation schedule: Within **1 week** from the date of receipt of materials at site and upon receipt of necessary site clearances from your side.
6. Provision of cold and hot water distribution piping, electrical wiring of control panel, etc. Civil work will be under the scope of Purchaser
7. Payment terms: 50% advance along with the order and remaining 50% before dispatch
8. Validity: 1 Month.
9. Force majeure clause: This offer and resulting contract are subject to standard force majeure clause

Trust the above is in line with your req'ts and we look forward to your valuable purchase order confirmation.

Thanking you and assuring you of our best attention and services at all times,

Yours truly,

For NUETECH SOLAR SYSTEMS PVT LTD

BALA KRISHNA. T
Business Development Manager
Mob: 098857 13574
Email: ap@nuetechsolar.com

Client :

THE DIRECTOR
M/s.MODI PROPERTIES AND INVESTMENTS PVT LTD
Secunderabad.Andhra Pradesh, India

Contact person :
Mr. Srinivas
Manager Purchase.

**Techno Commercial Proposal For Supply of
200 LPD Are 300 LPD “ Solarizer Plus ” Solar Water Heating System
(SWHS) 10 Kg/Cm2 Pressurized Type, Solar Water Heating Systems.**

List of Enclosures

- ❖ Covering Letter
- ❖ Design Data
- ❖ Company Profile
- ❖ Technical Specifications
- ❖ Commercial Offer
- ❖ Esteemed Clientele

Submitted by:

M/s. EMMVEE SOLAR SYSTEMS PVT. LTD.

Corporate Office:
“Solar Tower”, No.55, 6th Main, 11th Cross
Lakshmaiah Block, Ganganagar
BANGALORE – 560 024

CTC:
S. N. Beeresh Kumar / **Mr.Sham Dhulani (Hyderabad)**
M : 09980518195 / 9010169100.

SMY
6/9/11

Ref : ESSPL/BK/2011-12/180

5th September, 2011**THE DIRECTOR****M/s.Modi Properties And Investments Pvt Ltd.**

Secunderabad,

Andhra Pradesh, India

Kind Attn. : Mr.Srinivas – Manager Purchase.

Sub: TECHNO COMMERCIAL PROPOSAL for Design, Manufacture, Supply Of EMMVEE Make Solar Water Heating System (SWHS) Of assorted capacities **200 LPD Are 300 LPD (Liters Per Day)** **"Solarizer Plus "10 Kg/Cm2 Pressurized Solar water heating systems for your M/s.Silver Creek Project (89 Villas) And M/s.Nilgiri Homes (95 Villas) for Bathing Purpose.**

Respected Sir,

With reference to the above subject item, we thank you very much for the valuable enquiry & for providing us an opportunity to serve your esteemed organization.

In line with the discussion had with our Mr.Sham Dhulani, following is the brief description of our techno commercial proposal submission for the subject requirement :-

- As advised and recommended by you hear by we proposed following system configuration.

DESIGN DATA					
Building Desc.					
Sl. No.	Project Name	Application	Solar Hot Water Envisaged (LPD)	Solar Hot Water Recommended (LPD)	Solar Water Heating System (SWHS) Configuration
1	Silver Creek (89 VILLAS)	Bathing	200 @ 60 Deg. C. 300 @ 60 Deg. C.	200 LPD ARE 300 LPD	200 LPD x 89 Nos ARE 300 LPD x 89 Nos
2	Nilgiri Homes (95 VILLAS)	Bathing	200 @ 60 Deg. C. 300 @ 60 Deg. C.	200 LPD ARE 300 LPD	200 LPD x 95 Nos ARE 300 LPD x 95 Nos

- The proposed SWHS is based on Pressurized 10 Kg/Cm2 Pressure based operation and the design configuration given above is in tune with the same.
- In this principle called "THERMOSYPHON" (Natural circulation) And PRESSURISED Due to density difference between the cold & hot water, the lighter hot water flows up into the tank and the heavier cold water enters the solar flatplate collector. The circulation in the system during the heating process is purely due to the difference of density only. There is no other mechanical moving part, hence the system reliability is very high.
- Our battery limits are inter piping connection between the Flat Plate Collector Bank and the Hot Water Storage Tank.



- To generate hot water during non-sunny days, the system is provided with **electric heating element with built-in thermostat as a backup.**
- Piping connectivity of feed water to the SWHS and outlet from the same to the utility line is in customer scope. Cost of cold water piping, hot water piping, gate valves and taps as may be required for input/distribution line are not in our scope of supply.
- Any additional civil work/ structural work are under customer scope.

Herewith enclosed is our techno-commercial offer for the subject item.
Trust our submissions are in line with your requirements and meet your expectations.

We look forward to your valuable order confirmation and enable us contribute our mite to the noble mission of creating **eco-friendly & cost-effective buildings.**

Contact the u/s for clarifications, if any.

Thanking you and assuring you of our best attention and services at all times, we remain,

Yours truly,

For Emmvee Solar Systems Pvt. Ltd.

S. N. Beereesh Kumar

Divisional Manager – Sales & Marketing AP Division.

H/P : 09980518195

COMPANY PROFILE

EMMVEE, established in 1992, is one of the leading brands & largest manufacturer of Solar Water Heating Systems, Lighting Systems and Solar Photovoltaic modules. With its commitment towards quality and reliability **EMMVEE** has become a household name in the Indian Solar industry. **We are an ISO 9001-2008 certified company. Our consistent effort towards environmental conservation has won us ISO 14001 – 2004 certification.** We are also the approved suppliers of **MNRE** (Ministry of New and Renewable Energy, Govt. of India).

The Solar Water Heating Systems manufactured by us are marketed under the brand name “**Solarizer**”. We are a team of well-trained staff with technical expertise to respond to the needs of customers, in customizing the product to meet specific requirements and to take care of after sales service.

In order to have greater market reach we have diversified into manufacturing of Photovoltaic modules as per international standards. With an installed capacity of 135MW, State of the art Export Oriented Unit (EOU) facility for manufacturing high quality Mono / Poly Crystalline Photovoltaic Modules, We are very well equipped to produce Solar Modules from 10 Wp to 250Wp. **Our modules are certified by TÜV as per IEC 61215 Ed 2 & also IEC 61730 – PV module safety qualification.**

With world – class solar products manufactured at its state of the art manufacturing facility at Bangalore & its nationwide dealer network with its regional offices at strategic locations, **EMMVEE** is the preferred choice when it comes to giving their customer the best. Our products are approved by BIS, DGS & D, MNRE & IREDA and also eligible for soft loans.

We have state of the art Glass Toughening facility. All our glasses for domestic market of both Solar Thermal & PV products are processed in-house. We do also cater to sectors like Construction, Commercial Buildings, Furniture & Engineering industry.

With a manufacturing capacity of 5000 collectors per month, we are the undisputed leaders in the manufacturing of solar water heating systems.

Also very recently, our company was **awarded the Second prize by MNRE for Solar Water Heater Manufacturer (2002 - 07) presented by Smt. Pratibha Devisingh Patil, Hon'ble President of India and SESI –BUSINESS LEADERSHIP AWARD -2008 presented by Mr. S. Raghupathy, Hon'ble Minister for State Environment and Forest on 16.10.2008 at Chennai.**

We have a technical tie up with M/s **Solar Cap**, a leading Denmark based company to produce high quality Solar Water Heating systems for both domestic and export market.

Apart from the details which we have furnished the above products has been tested and approved by **ETDC/CPRI/MNRE/State Nodal Agencies.**

We also undertake Design, Supply, Install, Commission and after sales service for Off-Grid & Decentralized and Rooftop & Solar MW projects as per site and customized requirements.

EMERGING INDIA AWARD**EMMVEE Group – Generation Next India's Business Leader**

Our Group Company EMMVEE Toughened Glass and Photovoltaic bagged the Emerging India Award for the best performing SME in Power and Telecommunications space from ICICI Bank Business Banking and CNBC- TV18 powered by CRISIL.

This award is given to nation's best SME who exhibit world-class leadership, outstanding business acumen, best practices and exemplary vision, creating a legacy for others to emulate.



EMMVEE Group Managing Director, Shri D. V. Manjunatha receiving the prestigious award in Macau

COMMERCIAL PROPOSAL							
EMMVEE Make Solar Water Heating System							
Client : M/s. Modi Properties And Investments Pvt Ltd. Secunderabad, Andhra Pradesh, India							
Sl. No.	Description	UOM	System Configuration on Unit Set		No. of FPCs	Config. Set Unit Rate (`)	TOTAL (`)
			Capac ity (in LPD)	Qty			
1.1	Design, Manufacture, Supply of EMMVEE Make 200 LPD Capacity " Solarizer Plus " 10Kg /Cm2 Pressurized Solar Water Heating System @ 60 Deg. C,	Set	200	89	-	44,400.00	39,51,600.00
2	SUBTOTAL - 1						39,51,600.00
3	Taxes: Extra as applicable, Currently, Interstate Tax, CST @ 5%						1,97,580.00
4	SUBTOTAL - 2						41,49,180.00
5	Total Solar Flat Plate Collectors in the Project (in Nos.)						
6	Capital Subsidy Boundary Condition under MNRE's JNNM Scheme, Govt. of India as mentioned below WHICHEVER IS LESS						
	6.1	Condition 2 : 30% of the Basic Cost (Sl.No.2)				11,74,380.00	
	Accepted Capital Subsidy Boundary Condition Value						
7	TOTAL PROJECT COST (Sl.No.04 - Sl.No.06)						29,74,380.00
In words	INR TWENTY NINE			LAKH			
	SEVENTY FOUR			THOUSAND			
	THREE			HUNDRED			
	EIGHTY			UNIT ONLY.			

Documents Required for claiming Capital Subsidy Amount from MNRE.

- 1) Address Proff : Electricity Bill Are Property Tax paid receipt.
- 2) Id Proof : Voter Id Are Pan Card.

COMMERCIAL PROPOSAL							
EMMVEE Make Solar Water Heating System							
Client : M/s. Modi Properties And Investments Pvt Ltd. Secunderabad, Andhra Pradesh, India							
Sl. No.	Description	UOM	System Configuration on Unit Set		No. of FPCs	Config. Set Unit Rate (`)	TOTAL (`)
			Capac ity (in LPD)	Qty .			
1.1	Design, Manufacture, Supply of EMMVEE Make 300 LPD Capacity " Solarizer Plus " 10Kg /Cm2 Pressurized Solar Water Heating System @ 60 Deg. C,	Set	300	95	-	65,500.00	62,22,500.00
2	SUBTOTAL - 1						66,22,500.00
3	Taxes: Extra as applicable, Currently, Interstate Tax, CST @ 5%						3,11,125.00
4	SUBTOTAL - 2						69,33,625.00
5	Total Solar Flat Plate Collectors in the Project (in Nos.)						
6	Capital Subsidy Boundary Condition under MNRE's JNNM Scheme, Govt. of India as mentioned below WHICHEVER IS LESS						
	6.1	Condition 2 : 30% of the Basic Cost (Sl.No.2)				18,66,750.00	
	Accepted Capital Subsidy Boundary Condition Value					18,66,750.00	
7	TOTAL PROJECT COST (Sl.No.04 - Sl.No.06)						50,66,875.00
In words	INR FIFTY			LAKH			
	SIXTY SIX			THOUSAND			
	EIGHT			HUNDRED			
	SEVENTY FIVE			UNIT ONLY.			

Documents Required for claiming Capital Subsidy Amount from MNRE.

- 3) Address Proff : Electricity Bill Are Property Tax paid receipt.
- 4) Id Proof : Voter Id Are Pan Card.

TERMS AND CONDITIONS :		
1	Price Basis	Supply up to M/s.MODI Propertise Site And Installation of solar water heating systems.
2	Freight	Included in the offer.
3	Taxes	Extra, as applicable. Currently, CST @ 5% as shown in the above commercial proposal. Any variation in the Tax component at the time of dispatch will be charged extra to your account.
4	Delivery	2 to 3 weeks from the date of receipt of techno-commercially clear Purchase Order with advance
5	Payment Terms	60% Advance along with Purchase Order. 30% Against Delivery. 10% Balance against commissioning of the systems.
6	Warranty	Five Years from the date of commissioning for Hot water Storage Tank. And One year for Solar FPC Collectors,
7	Warranty Exclusions	FPC Glass Pane, Electric Heating Element and Rubber Gasket Components.
8	Civil, Plumbing and Fabrication Works	Under Customer Scope.
9	Validity	10 days from the date of offer.
10	Force majeure clause	This proposal and resulting contract are subject to standard force majeure clause

Trust our proposal is in-line with your requirements and meets your expectations.
Contact for clarifications, if any.

We look forward to your valuable purchase order confirmation and enable us contribute our mite to the noble mission of creating **eco-friendly & cost-effective buildings**.

Thanking you and assuring you of our best attention and services at all times, we remain,
Yours truly,

For Emmvee Solar Systems Pvt. Ltd.

S. N. Beeresh Kumar
Divisional Manager – Sales & Marketing AP Division.
H/P: 09980518195.

ANDHRAPRADESH
SOME OF OUR PRESTIGIOUS CUSTOMERS AT ANDHRA PRADESH ARE :

01.M/s.Splendid Aparna Projects Pvt . Limited, Hyderabad	- 105000 LPD
(300 LPD PR x 335 No's Instoled At VILLA'S Project)	
02.M/s.Tirumala Tirupathi Devasthanam, Tirumala	- 125000 LPD
03.M/s. Aliens Group Infra Private Limited, Hyderabad	- 70500 LPD
04.M/s.Thirumala Constructions , Kondapur Hyderabad	- 32000 LPD
04.M/s. Yeshodha Hospital,Kondapur Hyderabad	- 32000 LPD
05.M/s. RGM GROUP OF Intuitions , Nandyala	- 20000 LPD
05.M/s. INDUS Hostal , Kurnool	- 17000 LPD
06.M/s.Srivari Seva Sinidhi,Tirupathi	- 12000 LPD
07.M/s. Birla Instute Of Technology & Science , Hyderabad	- 12000 LPD
08.M/s .K. Krishna Reddy Contractors, Hyderabad	- 11500 LPD
09.M/s. Sri Lakshmi Constructions, Hyderabad	- 10000 LPD
10.M/s. G.M.R Group, Ananthpur	- 10000 LPD
11.M/s. Swatantra Hospital , Rajamoundry	- 10000 LPD
11.M/s. Sidhrtha Academy of Medical Science, Vijayawada	- 9000 LPD
12.M/s.Pragathi Resorts, Hyderabad	Pressurized - 8000 LPD
13.M/s. Aliens Develiopers Private Limited,Hyderabad	Pressurized - 7000 LPD
14.M/s.KIMS , Amalapuram	- 7000 LPD
15.M/s.Geethangali educational society , Ragahmoundry	- 7500 LPD
14.M/s. South Central Railway's,GNT,NDR,RGT,TPT,	- 6000 LPD
15.M/s. Siva Sivani International School, Secunderabad	- 6000 LPD
16.M/s. Hanuman Constructions,Tenali	- 5500 LPD
17.M/s. G.M.R Group,Ananthpur	- 5000 LPD
17.M/s. Kanakadhara Ventures Pvt Ltd ,Hyderabad (Pr - He)	- 5000 LPD
18.M/s. Reliance Industries Limited, Kakinada	- 5000 LPD
19.M/s. Navatha Transport Vishakapatnam.	- 5000 LPD
20.M/s. A.B.C Towers, Tadepalli	- 4500 LPD
21.M/s.Gayethri Hospital , Kukatpalli ,Hyderabad	- 5000 LPD
22.M/s.ABC Constructions,Guntur	- 4500 LPD
23.M/s.Sai Maharaja Villas,Ongole	- 4500 LPD
24.M/s.Shanti Dhama Vruddhashrama,Mantralayam	- 4500 LPD
25.M/s.Sai Teja Constructions,Guntur	- 4000 LPD
26.M/s.Vijaya Durga Residency, Guntur	- 4000 LPD
27.M/s.Anjaneya Arcade, Guntur	- 4000 LPD
28.M/s.Hotel Urvashi International,Ongole	- 4000 LPD
29.M/s.Kuppam Engineering Collage,Kuppam	- 3500 LPD
30.M/s.Hotel Time Square , Hyderabad	Pressurized - 3000 LPD
31.M/s.Sri Tirumala Sai Hotels (P) ltd,Hyderabad.	Pressurized - 3000 LPD
32.M/s Hotel Sai Selections, Puttaparthi	- 3000 LPD
33.M/s.Hotel Anupama Guest House,Hyderabad	- 3000 LPD
34.M/s.Vasavi Chathram , Manthralayam	- 3000 LPD
35.M/s.Sri Lakshmi Constructions,Ongole	- 3000 LPD
36.M/s.Hotel Sarovar,Vishakapatnam	- 3000 LPD
37.M/s.Sri Sathyasai Constructions,Guntur	- 3000 LPD
38.M/s.Prestige Constructions, Vijayawada	- 3000 LPD
39.M/s.Sathyavani Homes , Hyderabad	500 LPD x 15 Nos
40.M/s.Pragathi Resorts ,Hyderabad	200 LPD x 25 Nos

Educational Institutions / Hostel:

JSS Maha Vidyapeetha, Suttur Mutt, Mysore	- 78000 LPD
Karnataka University, Dharwad	- 60000 LPD
Devaraj Urs Group of Institutions, Kolar	- 60000 LPD
University of Agricultural Sciences (GKVK), Bangalore	- 70000 LPD
Tamilnadu State Govt.Backward & Schedule Caste Hostels	- 43000 LPD
Govt. Juvenile Home for Boys, Bellary	- 25000 LPD
Sainath Education Trust, Bangalore	- 29000 LPD
Backward Classes & Minorities Hostels, Davangere	- 21000 LPD
Social Welfare Department Hostels, Mysore	- 18500 LPD
M.S. Ramaiah Educational Institutions, Bangalore	- 29000 LPD
Nagarjuna Institute of Technology, Bangalore	- 14100 LPD
Rukmini Educational Charitable Trust, Girls Hostel, Bangalore	- 14000 LPD
Backward Classes & Minorities Hostels, Mysore	- 13000 LPD
R.N.S. Institute of Technology, Bangalore	- 7500 LPD
Francs Xavier Convent, Bangalore	- 7500 LPD
Sir M. Vishweshwaraiah Institute of Technology, Bangalore	- 7000 LPD
Ghousia College of Engineering, Ramnagara	- 6000 LPD
Social Welfare Department Hostels, Bangalore	- 6000 LPD
K.N.S. Institute of Technology, Bangalore	- 5500 LPD
Ambedkar Institute of Technology, Bangalore	- 4000 LPD
MVM Suma Educational Trust Yelahanka, Bangalore	- 4000 LPD
Tata Institute of Fundamental Research, Bangalore	- 3750 LPD
Prince Shivaji Maratha Boarding House Girls Hostel, Kholapur	- 6000 LPD
Indian Institute of Management, Bangalore	- 3000 LPD
Oxford College of Engineering, Bangalore	- 3000 LPD
Saraswathi Education Trust, Bangalore	- 3000 LPD
Bharathiya Grameena Mahila Sangha, Bangalore	- 3000 LPD
Kittur Rani Chennamma Hostel, Dharwad	- 3000 LPD

Hospital / Medical Institution:

Jalappa Medical Hospital, Bangalore	- 25000 LPD
KLE Society's J.N.Medical College, Belgaum	- 40000 LPD
St. John's Medical College & Hospital, Bangalore	- 38000 LPD
Father Mullar Charitable Institutions,Mangalore	- 34250 LPD
M/s Yashodha Hospital,Hyderabad	- 32500 LPD
Sri Jayadeva Institute of Cardiology,Bangalore	- 31000 LPD
Sri Ramachandra Medical College Hospital, Chennai	- 22000 LPD
Kempegowda Institute of Medical Sciences (KIMS), Blr	- 10000 LPD
MVJ College of Medical Sciences,Hosakote.	- 11000 LPD
Sidharth Institute of Medical College, Vijayawada	- 9000 LPD
Indira Gandhi Childern Hospital, Bangalore	- 8500 LPD
Kerala State Co-Operative Hospital, Complex and Center for Advanced Medical Science Ltd.	- 8000 LPD
Wockhardt Hospital Ltd., Bangalore	- 7750 LPD
Gokulam Hospital, Salem	- 7000 LPD
Kidwai Memorial Institute of Oncology, Bangalore	- 6750 LPD
Sanjay Gandhi Hospital, Bangalore	- 5000 LPD

Sree Narayane Trusts Medical Mission-Kollam,Kerala	- 5000 LPD
Mother Hospital (P) Ltd., Kerala	- 4000 LPD
West Fort Hi-Tech Hospital Ltd, Thrissur	- 4000 LPD
Sankar Shashtyabdapoorthi Memorial Hospital, Kollam	- 3000 LPD

Socail Welfare / Socieries / Ashrams, etc.:

Tirumala Tirupathi Devasthan, Tirupati	- 124000 LPD
Sri Kasi Annapurna Vasavi Arya Sri Rama Charitable Trust,Tirupathi	- 11000 LPD
Jyothi Seva Society, Bangalore	- 4800 LPD
Arya Vyshya Seva Sanga, Mantralaya, Andhra Pradesh	- 7250 LPD
Dept. of Women & Children Welfare, Bellary	- 2500 LPD
Govt.Junior Bala Mandira, Bellary	- 2500 LPD
Alfansio Society, Bangalore	- 2200 LPD
Sevasadan Orphanage, Bangalore	- 2000 LPD
Kaigarika Adharita Balakara Sarkari Bala Mandira, Gadag	- 2000 LPD

Institutional / Manufacturing:

Mysore Paper Mills, Bhadravathi	- 15500 LPD
S P Apparels, Coimbatore	- 15250 LPD
ITC Group, Bangalore	- 15000 LPD
Karnataka Land Army Corporation, Gulbarga	- 14000 LPD
Karnataka Silk Industries Corporation, Mysore	- 12000 LPD
Isha Foundation, Coimbatore	- 11500 LPD
Central Public Works Department, Bangalore	- 5500 LPD
P.S.B. Industries, Vishakhapatnam	- 5000 LPD
Kamala International, Kerala	- 4500 LPD
Hewlett Packard India Sales Pvt. Ltd., Bangalore	- 4000 LPD
Goutham Electricals, Bangalore	- 3000 LPD
Sai Selection, Puttaparthi	- 3000 LPD
Wipro Guest House, Bangalore	- 2500 LPD
ING Vysya Bank Ltd.,Staff Training College, Bangalore	- 2000 LPD

Hotels:

Nalpad Hotels Pvt Ltd, Bangalore	- 19000 LPD
Fountain Hotel, Mahaballeshwar	- 17500 LPD
Bharath Group of Hotels, Konakone, Goa	- 9000 LPD
Premier Hotel, Karwar	- 8000 LPD
Hotel Sagari, Bangalore	- 6000 LPD
Ajantha Paradise, MG Road, Bangalore	- 6000 LPD
Hotel Sandesh Pvt.Ltd - Mysore	- 6000 LPD
Madhupa Lodge, Bangalore	- 5000 LPD
SOMAYAJI HOTEL PVT LTD., Bangalore	- 5000 LPD
Hotel Prabha International, Bangalore	- 5000 LPD
Hotel International, Goa	- 5000 LPD
Royal Maizons Lake View Resort, Goa	- 4850 LPD
HOLIDAY PALMS, (HOTEL PUSHAMALA) BLR	- 4000 LPD
Hotel Saket, Mahabaleshwar	- 4000 LPD

Royal Conforts, Bangalore	- 4500 LPD
Shri Adigas Hotel, Bangalore	- 4000 LPD
Hotel Yashoda Towers, Hosur	- 3500 LPD
Hotel Sony Palace, Kolhapur	- 3000 LPD
Hotel New Pride, Sangli	- 3000 LPD
Rejesh Delux, Kolhapur	- 2000 LPD
Hotel Manorama and Jayashree Nurshing,Mangalore	- 3400 LPD
Durgamba Lodging, Bangalore	- 3000 LPD
Hotel Krishna, Bangalore	- 3000 LPD
Anand Residency , Bangalore	- 2500 LPD
Hotel Selvam, Salem	- 2500 LPD
Comforts , Bangalore	- 2000 LPD
Lalit Mahal Palace, Bangalore	- 2000 LPD
Hotel Manasa, Bangalore	- 2000 LPD
Radhakrishna Lodge, Bangalore	- 2000 LPD
Hotel Atish, Goa	- 2000 LPD
Hotel Neptune,Goa	- 2000 LPD
Hotel Vyshk,Mysore	- 2000 LPD
Sudarshan Lodge, Hosur	- 2000 LPD
Hotel Sona, Coimbatore	- 2000 LPD
Hotel Lalit Mahal Palace,Tamilnadu	- 2000 LPD
Vikram Lodge, Tirupur	- 2000 LPD
Hotel Sharon, Bangalore	- 1800 LPD
Magji Residency, Bangalore	- 1750 LPD
Tirumala Paradise, Bangalore	- 1600 LPD
Hotel Ganesh Mahal, Bangalore	- 1500 LPD
Tirumala Inn, Bangalore	- 1500 LPD
Hotel Vishnu, Bangalore	- 1500 LPD
Hotel Yashodha Towers, Hosur	- 1500 LPD
R.K. Lodge, Coimbatore	- 1500 LPD
Hotel Kritika Palace, Salem	- 1500 LPD
Sanpurna Lodge, Coimbatore	- 1500 LPD
Hotel Mayura Bhuvaneshwari(KSTDC),Kamalapur Hospet	- 1250 LPD
Hotel GLM Meridian, Chennai	- 1250 LPD
Hotel Maruti,Rajasthan	- 1200 LPD
Hotel Nirmal, Siddapura	- 1000 LPD
Tirumala Lodge, Bangalore	- 1000 LPD
Rima International, Bangalore	- 1000 LPD
Balaji International, Bangalore	- 1000 LPD
Hotel Shivalaya,Bangalore	- 1000 LPD
Hotel City Meridian(Deluxe Lodge),Bangalore	- 1000 LPD
Shivganga Deluxe Lodge, Bangalore	- 1000 LPD
R. R. Comforts Deluxe Lodge, Bangalore	- 1000 LPD
Hotel Nest,Bangalore	- 1000 LPD
Surya Hotel , Ankola	- 1000 LPD
Dr. Cellar Clinic, Coimbatore	- 1000 LPD
Hotel Annamalai, Coimbatore	- 1000 LPD
Hotel Karpagam International, Chennai	- 1000 LPD

Govt. Departments:

Northern Command	- 125500 LPD
CPWD, MP Flats at North Avenue, New Delhi	- 127200 LPD
CPWD, MP Flats at BKS Marg, New Delhi	- 30400 LPD
MP's Bungalows (Lok Sabha) New Delhi	- 45000 LPD
Air Force, Ambala Cantt.	- 12000 LPD
Guru Gobind Singh Hospital, New Delhi	- 10500 LPD
Sashastra Seema Bal, Ghitroni	- 10400 LPD
Air Force , Gurgaon	- 5400 LPD
NCC, New Delhi	- 4400 LPD
Aruna Asif Ali Govt. Hospital, New Delhi	- 4000 LPD
Ram Manohar Lohia Hospital, New Delhi	- 4000 LPD
Babasaheb Ambedkar Hospital, New Delhi	- 4000 LPD

SOME OF OUR PRESTIGIOUS CUSTOMERS**Apartment / Builders / Construction:**

ETA CONSTRUCTIONS, Bangalore	- 100000 LPD
Foxconn Developers Pvt Ltd., Chennai	- 54750 LPD
Adarsha Developers (Vista Project), Blr	- 10000 LPD
GMR-Developers (Raxa security services)	- 9100 LPD
Krishna construction Bangalore	- 10000LPD
G-Corp Projects Pvt Ltd, Blr	- 6400 LPD
KNS Constructions, Bangalore	- 6000 LPD
RPP Constructions, (CPRI, Bangalore)	- 5500 LPD
Insight Builders, Bangalore	- 5000 LPD
Nirman Shelters (Bangalore) Pvt Ltd., Bangalore	- 5000 LPD
Wipro Guest House	- 5000 LPD
Divyashree Developers, Bangalore	- 14000 LPD
Aliens Developers, Hyderabad	- 70000 LPD
Sobha Developers, Bangalore	- 47000 LPD
Splendid Aparna, Hyderabad	- 45000 LPD
Nagarjuna Construction Company Ltd., Bangalore	- 20000 LPD
Honest Housing Corporation, Kalyan	- 13800 LPD
SAB Estates, Kalyan	- 11300LPD
Charms Heritage, Kalyan	- 6500 LPD
Ashapura Enterprises, Kalyan	- 3000 LPD
Saket Group, Kalyan	- 5750 LPD
Amrut Palms, Kalyan	- 7250 LPD
Badri Palace, Titwala	- 3920 LPD
Shelar Residency, Kalyan	- 7840 LPD
Abhidarshan Housing, Titwala	- 8400 LPD
Golden Palms, Kalyan	- 6000 LPD
Sai Sankul, Kalyan	- 4000 LPD
Sree Krishna Homes, Bangalore	- 3000 LPD

Solar water heater - 150 Lpd . 5/9/11

ETC - Evacuated Tube Collector.

FPC - Flat Plate Collector.

I) Nutee.

a) ETC - model.

Rs 23,250 + 5% VAT.

Rs 24,413/-

- ~~600~~ Temp - 60°.

- 22 nos tubes.

b) Installation - Rs 600/-

c) Svc tax on Inst $\frac{600}{100} \times 12 = 72$

662/-

Rs 25,075/-

II) Radiant Solar warranty details

a) ETC - 19,000 + 4% - 19,760/-

Final Rs 19,250/-

b) Flat Cu plate - Rs 24,960/-

III) Photon Solar -
160 Lpd.

Rs 21,385 + 5%.

+ Inst + Transport.

Wed. - Sept. 7, 2011

Emmree Solar Systems
Cu. Flat Plate model.

Advantages

- 10 lps / cu² pressure
- Protected lining in SS tank.
- 2 kw built in Elect. heater.

suggested capacity 200 Lpd. optimum.

150 Lpd - not recommended as.

as $\frac{10-12 \text{ Ltr} \times 10 \text{ hrs} \times 5 \text{ ppl} \times 50 \text{ Ltr}}{10 \text{ Ltr} \times 5 \text{ ppl} \times 50 \text{ Ltr}}$ - cold - wasted after usage.

$\therefore 25 \text{ Ltr} \times 5 \text{ ppl} = 125 \text{ Lpd} - \text{available}$
 $+ 50 \text{ waste} = 175 \text{ Lpd}$

~~25 Ltr p day~~ $\rightarrow 175 \text{ Lpd} \rightarrow 200 \text{ Lpd reqd.}$

- Up front subsidy. - Rs 6600/- per Cu plate.
 $\frac{6600 \times 2}{13,200} = \text{deduct}$

P.T.O.

100
Lpd

150
Lpd

2.5L

60°C

6600

5am

1 Cal

~~40°C~~
35°C top°C

13-200

150

75

20

25 x 5

Q5

= 125

+

125

50

175

30

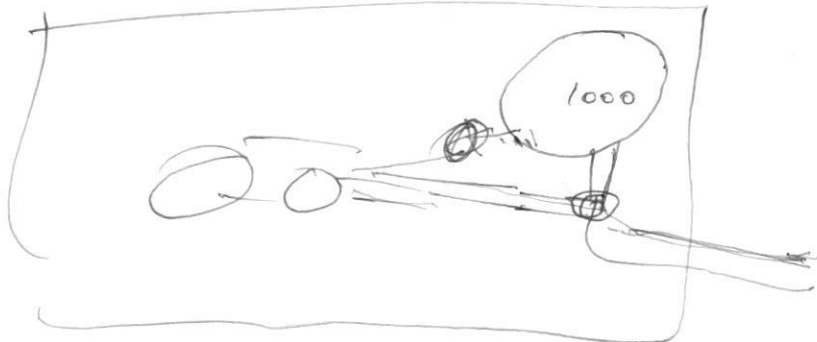
2004

60°C
45°C

10 70 12

10 x 5
30

13-200



Sir,

Mr. Shyam Dhanani has informed that he has taken
permission from Yashoda, Sec'ed between
3 to 4 pm today. He asked you to say hello
for visiting the above site.

of. SMO

~~Not possible~~

* get 19 units ^{of fuel} 150 Cpd ! that may
- can be give in altu need.
all no. / Co is Asian / India.

~~Radiant Solar~~
~~Photon~~

100/200. Cpk
etc
Phototype

Sureph, Choice Solutions
T 9849666936

Mr. Gini Y

9866174676 -
9030090401 -

Choice Solutions

150

8/9/11

VSC - Solar water
heater

1) What is the better model
ECT or FPC.

ask 1) Tata Solar - if bore water ETC supported

2) Photon Solar - FPC.

3) ~~Radiant Solar~~ - ETC

2) Details & rate of 150 LPD for Shyam Dulari - Emvee.
for FPC model. - tomorrow.

3) Can Emvee, - nonatof.
Photon Solar
Radiant Solar

give us on letter as to why are no. 1 in
India?

4) I will be deciding between
Emvee, Photon Solar & Radiant Solar
as Tata doesn't have 150 LPD!

Sony



TABP/CSL: MKTG: 11-12
08, 2011

Sep

To,
Mr. Srinivas
Modi Properties,
Ranigunj,
Secunderabad.

Dear Sir

We thank you for the interest shown in renewable energy sources particularly in to days context of the scarce availability of conventional energy. It is therefore gratifying to note your interest in environmental issues and that you propose to be a user of non-polluting SOLAR products.

Choice Solutions Ltd., a 20 year old company has evolved into a multifaceted business with five core areas of business like **Soft energy group (Solar)** software products & services group, power protection group, and Software Development & Infrastructure Facilities Management group

✓ **Choice Solutions** wants to be a part of the clean environmental revolution and focus on building infrastructure cost effective and high availability of power generation for domestic, agricultural, commercial and industrial applications. To achieve this objective **Choice Solutions** has tied up with one of the premier partners **TATA BP Solar India Limited**, a joint venture between the **House of TATA and British Petroleum Solarex-USA**. TATA BP Solar is the only Solar Company in the private sector in India to be awarded the prestigious **ISO 9001 and ISO 14001 certification**.

To know more about us, visit www.choice-solutions.com

We once again appreciate your interest in Solar products and await your positive response.

Thanking you.
for Choice Solutions Limited

Authorised Signatory

SMU
8/9/11



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COMPANY PROFILE

BACKGROUND

Tata BP Solar is a joint venture of Tata Power and BP Solar. Tata Power is a pioneer in Power Sector in India and one of the largest company in the Tata Group. BP Solar is one of the largest solar companies in the world. Tata BP Solar was incorporated on 27 Nov 1989 and the commercial production started on 1 Feb 1991.

The objective of the Company is to develop and propagate renewable energy in the form of Solar Power. Tata BP Solar's sophisticated manufacturing facilities in Bangalore are the largest of their kind for Solar Photovoltaic and Solar Thermal Products and Systems, in India. The Company designs, engineers, manufactures and installs these systems to cater to both domestic and industrial needs. For custom-designed solar electric projects, the Company employs computerized system-sizing design tools.

Through a well-developed countrywide network of offices, customer support centres and dealers, we are able to service our customers professionally and promptly.

NATIONAL & INTERNATIONAL APPROVALS

Tata BP Solar has the distinction of obtaining ISO 9001 quality accreditation and ISO 14001 environmental standards accreditation from BVQI, London. Tata BP Solar products and systems have been accorded approvals by various test agencies such as :

- ISPRA - Italy
- Underwriters Laboratories (UL)
- Factory Mutual (FM)
- Solar Energy Centre (MNES)
- Telecommunication Engineering Centre (DOT)
- DGS&D
- CQAL
- ONGC
- Central Power Research Institute
- World Health Organization
- Bureau of Indian Standards
- Asian Institute of Technology
- Arizona State University - USA



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- Research Designs and Standards Organizations (RDSO)

Another prestigious international recognition for Solar Modules from Tata BP Solar

An internationally recognized quality benchmark for photovoltaic products, the PV GAP Quality Mark is awarded to manufacturers for holding IECCE conformity assessment certification and ISO 9001 or similar Quality Management System Certification.

A much sought-after quality recognition in the PV industry in recent years. The PV GAP Quality Mark awarded to Tata BP Solar for its 1 Wp to 80 Wp TBP Mono and Poly Crystalline Solar PV Modules, places the Company in an enviable position amongst five other Companies.

We also have the PV GAP approval for BP Solar Module Series.

PRODUCT RANGE

- Solar Photovoltaic Cells ✓
- Solar Photovoltaic Modules ✓
- Solar Manpacks ✓
- Solar Batteries ✓
- Solar Charge Regulators ✓
- Solar Home Lighting Kits ✓
- ✓ ■ Solar Streetlights*
- Solar Lanterns
- ✓ ■ Solar Water Pumping Systems
- ✓ ■ Solar Drip Irrigation Systems
- Solar Power Packs for homes and offices
- Solar Powered Vaccine Refrigerator (as per WHO specifications)
- Solar Educational Kit
- Ecogenie Solar Power Packs
- Solar Power for Computers
- Solar Power Systems for Telecommunication & Television Broadcast
- Solar Powered Railway Signalling Systems
- Solar Power Systems for Off-shore Platforms
- Cathodic Protection of Pipelines
- Solar AC & Solar Diesel Hybrid Systems
- PV - Wind Hybrid Systems
- Community Power Packs in various ratings
- Solar Powered Navigational Aids



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- ✓ ■ SPV Systems for Petrol Pumps
- Solar Grid Connect Power Plants
- Building Integrated Photovoltaic (BIPV) Systems
- Solar Powered Bus Shelters
- Solar Road Studs and Arrow Boards
- Solar Flashers
- Solar Powered Signals for Highways and Toll Gates
- Solar Aids for Disaster Management
- Domestic Solar Water Heating Systems
- Industrial Water Heating Systems 750 - 100,000 LPD
- Solar Swimming Pool Heating System
- Solar Driers for specific applications

SOLAR SOLUTIONS FOR SPECIFIC SECTORS

- Tejas Solar Power Packs for Rural Education
- Sun Bank Solar Power Packs for Rural Banks
- Arogya Solar Solutions for Primary Health Centres
- Pragathi Solar Solutions for Rural Development
- Suraksha Solar Solutions for Road Safety
- Sanchar Solar Power Systems for Telecommunications
- Raksha Solar Solutions for Police Stations / Outposts

EXPORTS

Tata BP Solar is the only Indian Solar Company to regularly export solar cells, modules, solar power systems and solar hot water collectors to SAARC Countries, Australasia, USA, EU, Latin America, Africa, Afghanistan, Far East and the Middle East Nations.

AWARDS

- ✓ ■ Gold Award in the Engineering Category of the Indian Manufacturing Excellence Award (IMEA) 2005, instituted by Frost & Sullivan
- ELCINA Award for Outstanding Achievement in Exports in the Large Scale Sector, for the year 2003 - 2004, from the Electronic Industries Association of India
- First Prize for maximum Solar Water Heaters installed during 1996 2004, from the Govt. of Karnataka and the Karnataka Renewable Energy Development Ltd.
- ✓ ■ Sectoral Award instituted by the Electronics and Computer Software Export Promotion



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28/9/11



- Council (India), in recognition of its export performance in the Non-SSI Category
First Prize in the Non-SSI/Electronics Category for Outstanding Export Performance for the years 2000, 2001, 2001-2002, 2002-03 and 2003-04. The Awards are instituted by the Department of Industries and Commerce, Govt. of Karnataka.
- The International Award for Best Performance for the year 2001-2002, from the Council of International Awards, UK
- Niryat Shree and Niryat Bandhu Award by the Federation of Indian Export Organisation for excellent Export Performance for the year 2000-2001 and 2001-2002
- An Award from the Electronics and Computer Software Export Promotion Council for Excellence in Exports under Non-SSI : Electronic Components Category
- Special Award for Best Performance in Export of Solar Energy Products from Ministry of Non-Conventional Energy Sources, Govt. of India
- Rajiv Gandhi National Quality Award from Bureau of Indian Standards
- Business Leadership Award for Photovoltaics from Solar Energy Society of India
- Award from India Renewable Energy Development Agency for outstanding contribution to the renewable energy sector
- A Commendation by the CII Leadership & Excellence Award in Safety, Health and Environment

NETWORK

Tata BP Solar has an extensive dealer / distributor network spread all over India and the neighbouring countries. We have set up a reliable, time-tested, trustworthy partnership with over 100 dealers in India. To improve visibility, we have opened a chain of Solar Shops managed by our dealers. This innovative retail concept is playing a pivotal role in popularising and selling solar products. We currently have our own offices in Delhi, Kolkata, Pune, Ahmedabad, Lucknow, Jammu, Leh, Raipur, apart from Bangalore.

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The Techno-Commercial Proposal (FPC Model)

TECHNICAL OFFER

Flat Plate Copper Collector

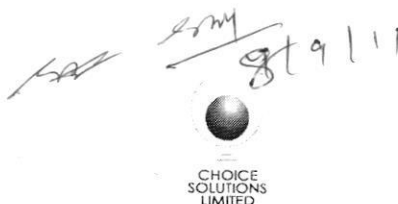
1. COLLECTOR SPECIFICATIONS

BIS Approved and I.S.I mark

- | | | |
|----------------------------------|---|---|
| 1. Collector Frame | : | Specially Designed Extruded Aluminum 16 swg |
| 2. Collector Make | : | TATA BP |
| 3. Absorber Coating | : | Selective - NALSUN coating |
| 4. Absorber Plate | : | Copper |
| 5. Raiser | : | Copper |
| 6. Inlet Header | : | Copper |
| 7. Bottom Insulation | : | 40 mm thick, Rock wool, below raiser assembly |
| 8. Side Insulation | : | 25 mm thick Rock wool |
| 9. Reflective Foil | : | Aluminum Sheet - 0.05 mm thick |
| 10. Coating Absorptivity | : | > 0.90 |
| 11. Coating Emissivity | : | < 0.20 |
| 12. Transmittivity | : | 84 % |
| 13. Glazing (Cover) | : | Toughened Clear Glass |
| 14. Insulation | : | Rock wool |
| 15. Grommet | : | EPDM |
| 16. Gasket for Glass (Beeding): | : | EPDM U type gasket |
| 17. Collector Back Sheet | : | Plain Aluminium sheet |
| 18. Hardware | : | Stainless Steel - 304 / Zinc Plated |
| 19. Finish | : | Frame - Golden Yellow, Glass retaining angle - Matt Black |
| 20. Sealing | : | Silicon Sealant between Glass, clamp and casing |
| 21. Header Inlet & Outlet | : | Brass Flanges |
| 22. Weight | : | Dry - 38 Kg, Flooded - 41 Kg |
| 23. Collector support Structure: | : | 35 x 35 x 4mm & 20X20X3 MS angle, Epoxy & Black painted |
| 24. Operating Conditions | : | 10 Degree Cent. to 50 Degree Cent. |
| 25. Wind Velocity | : | 75 Km/Hr * |
| 26. Termination | : | 60 mm dia. Brass flanges with 4 holes of dia. 7 mm at PCD
45 mm, EPDM gasket & 4 nos of M6 x 20 SS 304 bolts |

Features -

- Corrosion resistance, extruded aluminium sections with stainless steel fasteners
- High Transmissivity, toughened glass,
- Designed, manufactured and certified as per "BIS" Specifications.
- Design registered with Patent Office (Patent Reg. No. 175095)



2. HOT WATER STORAGE TANK

- | | | | |
|----|--------------|---|--|
| 1. | Tank Type | : | Horizontal 100 and 200 LPD Tanks |
| 2. | Capacity | : | Equivalent to system capacity in LTRs |
| 3. | Material | : | Stainless steel 304 with End fittings of SS304 |
| 4. | Welding Type | : | TIG welding |
| 5. | Insulation | : | Puf Insulation |

8/9/14



B. Commercial Offer for Flat Plate Collector Model

1. 100 & 200 LPD Solar Water Heating System @ 60 deg C* Non pressurised

Sr.	Item & Description	Qty	Rate/Unit	Amount
1.	100 LPD Thermosyphon type Solar Water Heating system @60 deg. C consisting of:	1 Set	28,000	28,000/-
	i. 1 no x 100 lit. hot water storage tank – Puf insulated ,			
	ii 1 no's TBP make BIS approved solar flat plate collectors.-			
2.	200 LPD Thermosyphon type Solar Water Heating system @60 deg. C consisting of:	1 Set	44,000	44,000/-
	i. 1 no x 200 lit. hot water storage tank – Puf insulated ,			
	ii 2 no's TBP make BIS approved solar flat plate collectors.			

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SOLUTIONS
LIMITED

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The Techno-Commercial Proposal (ETC Model)

Capacity of Hot water System

: 100 LPD & 200 LPD

Make : TATA BP SOLAR INDIA LTD.
 No of Tubes : 15 / 30 No's
 Circulation : Thermosyphon type
 Hot water Temperature : 60 deg – 70 deg
 Inner Tank : SS 304 2B Grade
 Tank Welding : TIG Welding for Consistent Weld and
 superior

leak proof joints.

: Pre Coated galvanized steel
 density

Outer Cladding
 Insulation : High
 Rock wool insulation

of uniform density

Evacuated Tubes

: Double walled hard borosilicate glass
 Tube with 1.6mm thick. With three layer
 Selective coating (stainless

Steel, Copper

And Aluminium) with

absorptivity of

> 92% and emittance < 7%.

Manifold Pipe
 automated TIG

: SS 304 2B Grade with

Manifold Insulation

Welding.

: High Density 30 mm thick CFC Free
 PUF Insulation

Manifold Cladding
 Support Structure
 polyester

: Stainless Steel
 : Tubular section steel with pure

Powder coated for long life and

easy to

Assembly.

Anode Protection
 Tube Dimensions

: Magnesium
 : Diameter 47mm and Length 1500mm

2. HOT WATER STORAGE TANK

1. Tank Type : Horizontal- 100 & 200 Ltr Thermosyphon



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Handwritten signature

2. Capacity : Equivalent to system capacity in LTRs
3. Material : Stainless Steel 304 with End fittings of SS304
4. Welding Type : TIG welding
5. Insulation : Puf Insulation

Commercial Offer for Evacuated Tube Collector System

1. 100 & 200 LPD Solar Water Heating System @ 60 deg C* None pressurised

Sr.	Item & Description	Qty	Rate/Unit	Amount
1.	100 LPD Thermosyphon type Solar Water Heating system @60 deg. C consisting of: ii. 1 no x 100 lit. hot water storage Puf insulated , ii 15 nos Tubes TBP make BIS approved solar manifolds	1 Set	22,000	22,000/-
2.	200 LPD Thermosyphon type Solar Water Heating system @60 deg. C consisting of: i. 1 no x 200 lit. hot water storage Puf insulated , ii 30 nos Tubes TBP make BIS approved solar manifolds	1 Set	34,000	34,000/-

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Commercial Terms & Conditions

Price	Ex your site at , HYDERABAD
Freight	Excluding in above price
Taxes & Duties	VAT @ 4% on products
Transit Insurance	Included in above price
Delivery	Within 6-8 weeks from the date of receipt of purchase order along with advance.
Payment	50% advance with order 40% against delivery and balance 10% along-with Installation and commissioning charges within 10 days of installation.
Warranty	12 months from date of Invoice against any manufacturing defects.
Validity	30 days from date of offer.
Other	Any other terms and conditions not mentioned over here shall be as per mutual agreement.

We trust, you would find the above proposal in lines with your requirements, and look forward to your valuable orders.

Thanking you and assuring you of our best services at all times

Yours sincerely

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SOLUTIONS
LIMITED

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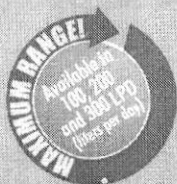
✓

YOUR BEST SAVINGS PLAN

Invest in a
Solar Water Heater
from Tata BP Solar
and enjoy
valuable savings
on your electricity bills
every month

**You can get your investment
back in less than 3 years!**

For the widest range in
Flat Plate and Evacuated Tube
Solar Water Heaters, contact
INDIA'S LARGEST SOLAR COMPANY
today!

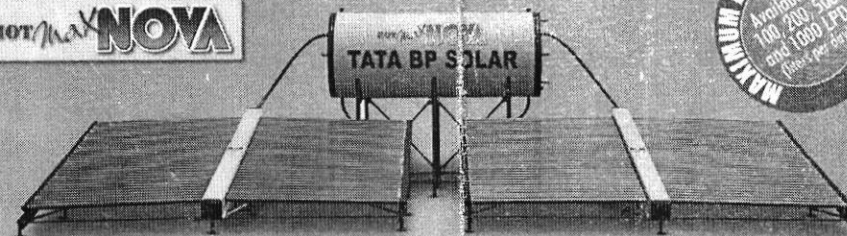


ZING!

- Unique shape of tank
- PUF insulation
- Copper tubes of highest standard
- Laser welding of collectors
- Anti-condensation system
- Systems available for hard water and pressurised applications

Tata BP Solar - The first company in India to launch EVT system with Manifold

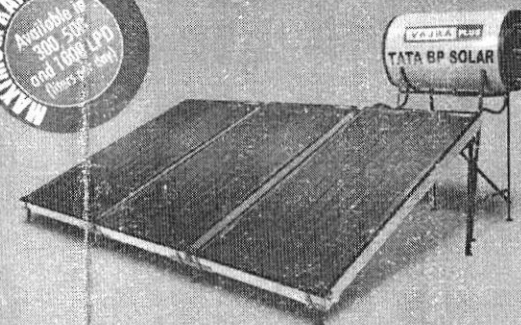
HOT MAX NOVA



- Evacuated Tube Technology
- High Performance Glass Tubes
- Short Boy Design - Lesser System Height - More Compact
- Suitable for sloped roof installation since the collector and tank are separate
- EVT manifolds compatible for pressurised systems



VAJRA PLUS



- PUF insulation
- Copper tubes of the highest standards
- Laser welding of collectors
- Anti-condensation system
- Also available Vajra Plus Pressurised Solar Water Heaters and Vajra Plus Heat Exchanger Solar Water Heaters



TATA BP SOLAR INDIA LIMITED

78 Electronics City Hosur Road Bangalore 560 100
Tel 080 4070 2000 Fax 080 2852 0116 Email tatabp@tatabp.com

Regional Offices :

Ahmedabad Tel 079 65416676 • Kolkata Tel 033 64550452
Leh Telefax 01982 251551 • Lucknow Tel 0522 2356664
Noida Tel 0120 4746100 • Patna Telefax 0612 2231426
Pune Tel 020 26138783 • Raipur Tel 0771 4094455

Your nearest Tata BP Solar Dealer :

Due to continuous developments and product improvement, the Company reserves the right to change/alter the specifications.

www.tatabpsolar.com

Gaurang

From: "Ram Murthy" <rmurthy@photonsolar.in>
 To: "Modiproperties" <gaurang@modiproperties.com>
 Sent: Wednesday, August 31, 2011 3:39 PM
 Attach: Modipropaties_200Lpd qt.doc; BROUCHER.pdf, Photon Thermal Profile ver 3.pdf
 Subject: Re: Quote needed

Dear Sir,

I am Sending our quotation,
 Please find attach files.
 We await further feedback from you.
 In case of any discussions, please feel free to contact us immediately.
 Waiting for your positive reply at the earliest sir.
 Thanking you sir,

With thanks & regards,

M.Ramamurthy,
 Manager,

PHOTON ENERGY SYSTEMS LIMITED,
 #8-2-686/DB/19, Mount View Enclave,
 Road No:- 12, Banjara Hills,
 Hyderabad....34, (A.P)
 Phone :-(040)2331337, / 38 / 39.
 Mobile: - 9000333 767, 9299604591.
 Fax: - (040) 2333 1340.
 rmurthy@photonsolar.in
 www.photonsolar.com.

*Ref. quote
 where is quote for
 150 lpd*

Flat - 100/125/150 lpd

2/9/11

*★ what is better
 ETC
 or FCP*

On Fri, Aug 26, 2011 at 3:51 PM, Photon Purchase <purchase@photonsolar.in> wrote:
 sir
 see below mail

----- Forwarded message -----

From: Gaurang <gaurang@modiproperties.com>
 Date: 26 August 2011 14:09
 Subject: Quote needed
 For: 100 lpd
 To: purchase@photonsolar.in

To:
 The Manager,

Dear Sir,

I am writing to you on behalf of my company - Modi Properties and Investments Pvt. Ltd, based in Secunderabad and Hyderabad. We provide residential housing to middle income group of people. We construct apartments and bungalows. You may visit our website : www.modiproperties.com for an overview of our projects

*Let him
 email quote*
 ★ *ETC*
 ★ *Flat cu PL (FCP)*
 ★ *warranty*
160 lpd
Vacuum tube
125 or 100 lpd
Rs. 21,381/-
+ VAT, Tpt & Bank charges
Negotiable
Details ??

02-Sep-11

Fr our Villas at Silver Creek site, we are in requirement of 150ltrs and 200ltrs capacity Solar Water heating system. Yours is one of the most reputed companies dealing with this system.

Please email me detailed quotes for the same. And also your Hyderabad office Sales manager and Technical Manager mobile numbers.

Requirement is urgent.

Thanking you

Yours truly,

Mr. Gaurang Mody, Director

✓
21/9/11

02-Sep-11

PHOTON ENERGY SYSTEMS LIMITED

PHOTON

REGD OFFICE: Plot No. 775-K, Road No 45, Jubilee Hills, Hyderabad-500 033

Ref: PFSI/JUL/D/PRG - 225,

Date: 30-08-2011.

To,

The Director,

M. S. MOHI PROPERTIES AND INVESTMENTS PVT. LTD.,

HYDERABAD AND HYDERABAD.

Dear Sir,

Subj: Offer for Solar Water Heating System,

We thank you for the courtesy extended to us during our discussion, and thank you for showing interest in our product. We are pleased to introduce our self as one of the leading manufacturer's of solar water heating systems in India and are proud to state that we are pioneers and trendsetters in the industry. We are a 14 years old company having more than 1000 lakh liters of installation experience in solar water heating system. We are the first & largest ETC Solar Company in India.

Our solar PV panels are the best in the industry, and are well known for our quality products with reliable after sale service, our dealers and service center network has crossed leaps and bounds of the countries in Asia, Europe, America & Africa. As many as 6 leading brands in India are buying from us and distributing in there brand in India and abroad.

By this back ground we are claiming that we have capabilities to execute a project of this magnitude and installation in your site.

Find our below our best competitive price, this is as per MNRE (Ministry of New & Renewable Energy Delhi, Government of India) technical specifications.

We have the capability, confidence, technical excellence, and manufacturing base to satisfy your requirement and make this project a success. Awaiting your positive reply at the earliest, for any clarifications please feel free to contact us.

For Photon Energy Systems Ltd

Ramamurthy,

Manager - Marketing,

Cell- 9000 333767, 99497 61819, 9299 604591.

Encl 9/11

OUR PRESTIGIOUS CUSTOMERS INCLUDE

• N.B.C.C. (National Building Construction Corporation)	--- 1,00,000 Liters,
• R.V.Nirman Pvt Ltd, Hyderabad	--- 64,500 Liters,
• B.R.C. (Baba Atomic research Center)	--- 50,000 liters,
• Safire International School, Ranchi	--- 50,000 Liters,
• T.T.D, Tirumala Thirupathi Deavasthanam	--- 45,000 Liters,
• R.F.I. Bangalore	--- 40,000 Liters,
• R.W.F. Bangalore	--- 30,000 Liters,
• Sri Ramanada Theertha Collage, (Purbhany, Nanded)	--- 30,000 Liters,
• N.R.S.I. (National Remote Sensing Agencies)	--- 25,000 Liters,
• Sai Thirumala Constructions, Hyderabad	--- 24,500 Liters,
• Agriculture University, Nanded	--- 20,000 Liters,
• Bhashyam Public School, Guntur	--- 20,000 Liters,
• M/S. Peril (Imran & Gurugom) Jaipur, Rajasthan	--- 20,000 Liters,
• M/S Synthokem Labs Pvt Ltd, Hyderabad	--- 20,000 Liters,
• Hotel Jetty Grand, Rajahamundry	--- 10,000 Liters,
• Amrely Power Projects, Gujarat	--- 10,000 Liters,
• M/S.Thulasi Super Speciality Hospital's	--- 10,000 Liters,
• Maharastra P.W.D.	--- 9,000 Liters,
• Sharon Hospitals	--- 9,000 Liters,
• APPA, (A.P. Police Academy) Hyderabad	--- 6,000 Liters,
• C.M.R.Central	--- 5,000 Liters,
• Sri Krishna Constructions	--- 5,000 Liters,
• M/s Jayalaxmi food products	--- 5,000 Liters,
• Hotel Sneha Residency, Annavaram	--- 5,000 Liters,
• N.T.P.C. Ramgundam	--- 3,000 Liters,

Agm
21/9/11

PHOTON

Commercial Offer

FOR SOLAR HOT WATER HEATING SYSTEM,

Model: E.T.C.

Vacuum Tube
150 (142) - 24 Tubes
21,381/-
+ VAT, + Profit & Dist. charges
negative

S.N	System Description	Qty	Price / unit In Rs	Total Amount
0	Supplying of <i>Photon Miracle</i> Solar Water Heating System 200 L PD @ 60 to 70 Deg Non Pressurized System. No of Tubes: 30 No's, With Aluminum Reflectors,	01 No	24,882/-	24,882 = 00
				Including
	M.S. Stand, with electrolyte Powder Coated, (Block).			Including
	Hot Water Storage Tank, Inner Tank: SS 304 Grade, Outer Tank: SS 430 Grade, Insulation with: P.U.F.			---
	Electrical Heater, Capacity: 1.5 Kw (Backup for Hot water Storage Tank) Using for non sunny days Required Hardware's for System			Including
				Including
	Installation, Testing & Commissioning Charges		Each System 500/-	Extra
	Transportation Charges		Each System Rs:450/-	Extra
	Vat @ 4%			Extra
			Grand Total:	As per billing

For PHOTON ENERGY SYSTEMS LTD,

Amu
21/9/11

PHOTON

Authorized Signature.

Commercial Offer
FOR SOLAR HOT WATER HEATING SYSTEM,
Model: F.P.C.

Cu
Flat Plate

S.N	System Description	Qty	Price / unit In Rs	Total Amount
0.	Supplying of PHOTONIZER Solar Water Heating System 200 L.P.D @ 60 to 70 Deg C Non Pressurized System, Connection with Hose pipe connection...	01 No	34,340/-	34,340 = 00
	No of Collectors: 02 No's, MNRE & BIS APPROVED,			Including
	M.S. Stand, with electrolyte Powder Coated, (Block).			Including
	Hot Water Storage Tank, Inner Tank: SS 304 Grade, Outer Tank: SS 430 Grade, Insulation with: P.U.F.			---
	Electrical Heater, Capacity: 1.5 Kw (Backup for Hot water Storage Tank) Using for non sunny days			Including
	Required Hardware's for System			Including
	Installation, Testing & Commissioning Charges		Each System 500/-	Extra
	Transportation Charges		Each System Rs:450/-	Extra
	Vat @ 4%			Extra
Grand Total:				As per billing

for 29/11

PHOTON

For PHOTON ENERGY SYSTEMS LTD,

Authorized Signature.

TERMS & CONDITIONS

Payment Terms	50% Advance along with purchase order, 50% Before the dispatch,
Validity	30 Days from offer date
Installation cost	Extra
Transportation Cost,	Extra
Taxes	Vat @ 4% Extra,
Delivery	Within 07 working days, We conceder after receiving of purchase order, along with Advance ,
Warranty	<u>One year for Tank</u> <u>And 5 years for Collectors / Vacuum Tube,</u> <u>(Inside Block Chromium Coating).</u> <i>Warranty is not applicable for breakages and Scaling.</i>
Plumbing & wiring	> System internal piping only – Including, > System Grouting, Cool water inlet and out let connections, Electrical wiring all are customer scope.
Require Place in terrus install for the System,	<i>For F.P.C. Model:</i> East-West: 2 ½ Mts, South-North: 3 Mts, <i>For E.T.C. Model</i> East-West: 2.52 Mts, North-South: 1.8 Mts,

2/9/11

Authorized Signature.

Copper

FLAT PLATE COLLECTOR SPECIFICATION

(a) FRAME ASSEMBLY:

Collector Size	(2014 X 1014 X 100) $\pm$ 2 mm
Collector box	Extruded Aluminium, Make – Bhoruka / Jindal Grade – 6060 T5; Thickness – 1.6mm
Finish	Anodized; Color – Natural; 15 Microns
Glass retaining angle	Extruded Aluminium, Make – Bhoruka Grade – 63400; Thickness – 1.2mm thickness
Back sheet	Aluminium 22SWG, Riveted & sealed
Glass	4mm, toughened, low iron content with 85% Minimum Transmissivity
Glass Beading/ sealing	EPDM Full length without joints
Grommets	EPDM with inside/outside locking collar
End connection	4mm thick brass flanges with EPDM gaskets
Insulation	48 kg/M ³ density Rock wool
Reflective foil	Aluminium 50 microns
Frame Corners	Sealed from inside with Silicone Sealant
Collector Assembly feature	Good finish

(b) ABSORBER ASSEMBLY:

Coating	Selective, black chrome – NALSUN Absorotivity – 96.00 ± 0.02 Emmissivity – 0.12 ± 0.02
Bonding between Fin & Raiser	Laser welding
Bonding between Header & Raiser	Metallurgical bonding
Fin	99.9% Copper

2/9/11

Number of fins	09 for 100 LPD & 12 for 150 LPD
Test pressure	5.0 Kg/Cm ²
Header	99.9% ± 0.01 Copper – 1" x 22 SWG
Riser	99.9% ± 0.01 Copper – ½" x 22 SWG

ETC GLASS TUBE SPECIFICATIONS

HIGH PERFORMANCE GLASS TUBES

TECHNICAL SPECIFICATION OF VACUUM TUBE

	Length	1500 mm
1.	Outer tube diameter	47 mm
2.	Inner tube diameter	37 mm
3.	Weight	1.3 Kg
4.	Glass Thickness	1.7 mm
5.	Material	Borosilicate Glass 3.3
6.	Absorptive Coating	Graded A1/N/AL
7.	Vacuum Degree	$P < 5 \times 10^{-3}$ Pa
8.	Thermal Expansion	3.3×10^{-6} C
9.	Insulation Temperature	> 200 C
10.	Absorptions	> 95 %
11.	Emittance	< 5 %
12.	Heat Loss	< 0.8 W/ (M2 C).
13.	Maximum Strength	0.8 Mpa
14.	Lifetime	15 to 20 Yrs
15.	Resist Cold	- 35 C
16.	Resist hailstone	25 mm Q Dia
17.	Resist Wind	30 M/S
18.	Start – up Temperature	< = 20 C

FEATURES

1. High quality tubes made form borosilicate glass, ✓
2. Withstands high impact from hail storms,
3. No clogging or choking,
4. Long life,

29/11

5. Inner coating of tubes consists of layers of copper, stainless steel and aluminum nitride,
6. Heat water to a very high temperature,
7. Availability of hot water even on partially cloudy days,
8. 3 Layers Coated Tubes,
9. **PHOTON Brand.**

TANK / ACCESSORIES SPECIFICATION	
Tank:	
Tank Capacity	200 LPD
Type	Horizontal – @ 1.0 kg / Cm ²
Tank Material	S.S.-304
End Fittings	1 1/4" BSP
Tank Insulation:	
Material	PUF
Thickness	55 mm / As required.
Cladding	G.I. Powder Coated.
Finish – Shell	Al with sticker
Finish – Dish	Al
Stands For solar collector :	
Material	MS ISA 35 x 35x 4 thick
Finish	Electrostatic Powder coated - PP
Type	Fixed / demountable as per site
System internal piping: Hot & Cold	
Material	As per design
Size	1 & 1 1/4 as per design
Length	As req at the site
Other Accessories for tanks :	
Air Release Valve	Air vent pipe
Air Supply Valve	As Per Site
Pressure Release Valve	Not Required
Control panel	DTC
Pumps & for internal circulation	1 HP (Approx)

Thanks and regards

For M/s Photon Energy Systems Ltd.

2/9/11

PHOTON

Mr. Ramamurthy,
Manager - Marketing,
Mob: 9000 333 767, 99497 61819, 9299 60 4591.

Copy
at 9/11

Gaurang

From: "Ram Murthy" <mrmurthy@photonsolar.in>
To: "Modiproperties" <gaurang@modiproperties.com>
Sent: Wednesday, September 07, 2011 5:52 PM
Attach: Modipropaties_160Lpd qt.doc
Subject: Photon Energy Systems Ltd, reg..Quotation....

Dear Sir,

As per our phone discussion,
I am Sending our quotation for ETC: 160 Lpd, FPC:125 Lpd,
Please find attach files.

With thanks & regards,

M.Ramamurthy,
Manager,

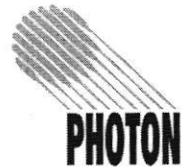
PHOTON ENERGY SYSTEMS LIMITED,
#8-2-686/DB/19, Mount View Enclave,
Road No:- 12, Banjara Hills,
Hyderabad....34, (A.P)
Phone :- (040)2331337, / 38 / 39.
Mobile: - 9000333 767, 9299604591.
Fax: - (040) 2333 1340.
mrmurthy@photonsolar.in
www.photonsolar.com.

Misc i
- Blm
- Combination
- Power
- Africa

8/9/11

PHOTON ENERGY SYSTEMS LIMITED

REGD.OFFICE: Plot No.775-K, Road No.45, Jubilee Hills, Hyderabad-500 033



Ref: PESL/JUL/D/PRG – 225,

Date: 08- 09-2011.

To,
The Director,
M/S. MODI PROPERTIES AND INVESTMENTS PVT.LTD,
SECUNDERABAD AND HYDERABAD.

Dear Sir,
Sub.: Offer for Solar Water Heating System,

We thank you for the courtesy extended to us during our discussion, and thank you for showing interest in our product. We are pleased to introduce our self as one of the leading manufacturer's of solar water heating systems in India and are proud to state that we are pioneers and trendsetters in the industry. We are a 14 years old company having more than 1000 lakh liters of installation experience in solar water heating system. We are the first & largest ETC Solar Company in India.

Our solar PV panels are the best in the industry, and are well known for our quality products with reliable after sale service, our dealers and service center network has crossed leaps and bounders of the countries in Asia, Europe, America & Africa. As many as 6 leading brands in India are buying from us and distributing in there brand in India and abroad.

By this back ground we are claiming that we have capabilities to execute a project of this magnitude and installation in your site.

Find our below our best competitive price, this is as per MNRE (Ministry of New & Renewable Energy Delhi, Government of India) technical specifications.

We have the capability, confidence, technical excellence, and manufacturing base to satisfy your requirement and make this project a success .Awaiting your positive reply at the earliest, for any clarifications please feel free to contact us.

For Photon Energy Systems Ltd

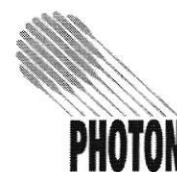
Ramamurthy,
Manager – Marketing,
Cell- 9000 333767, 99497 61819, 9299 604591.

8/9/11

OUR PRESTIGIOUS CUSTOMERS INCLUDE

• N.B.C.C. (National Building Construction Corporation)	--- 1,00,000 Liters,
• R.V.Nirman Pvt Ltd, Hyderabad	--- 64,500 Liters,
• B.R.C. (Baba Atomic research Center)	--- 50,000 liters,
• Safire International School, Ranchi	--- 50,000 Liters,
• T.T.D, Tirumala Thirupathi Deavasthanam	--- 45,000 Liters,
• R.E.L. Bangalore	--- 40,000 Liters,
• R.W.F. Bangalore	--- 30,000 Liters,
• Sri Ramanada Theertha Collage, (Purbhany, Nanded)	--- 30,000 Liters,
• N.R.S.I. (National Remote Sensing Agencies)	--- 25,000 Liters,
• Sai Thirumala Constructions, Hyderabad	--- 24,500 Liters,
• Agriculture University, Nanded	--- 20,000 Liters,
• Bhashyam Public School, Guntur	--- 20,000 Liters,
• M/S. Peril (Imran & Gurugom) Jaipur, Rajasthan	--- 20,000 Liters,
• M/S Synthokem Labs Pvt Ltd, Hyderabad	--- 20,000 Liters,
• Hotel Jetty Grand, Rajahamundry	--- 10,000 Liters,
• Amrely Power Projects, Gujarat	--- 10,000 Liters,
• M/S.Thulasi Super Speciality Hospital's	--- 10,000 Liters,
• Maharastra P.W.D.	--- 9,000 Liters,
• Sharon Hospitals	--- 9,000 Liters,
• APPA, (A.P. Police Academy) Hyderabad	--- 6,000 Liters,
• C.M.R.Central	--- 5,000 Liters,
• Sri Krishna Constructions	--- 5,000 Liters,
• M/s Jayalaxmi food products	--- 5,000 Liters,
• Hotel Sneha Residency, Annavaram	--- 5,000 Liters,
• N.T.P.C. Ramgundam	--- 3,000 Liters,

9/9/11



Commercial Offer

FOR SOLAR HOT WATER HEATING SYSTEM,

Model: E.T.C.

S.N 0	System Description	Qty	Price / unit In Rs	Total Amount
1, ✓	Supplying of <i>Photon Miracle</i> Solar Water Heating System 160 LPD @ 60 to 70 Deg Non Pressurized System.	01 No	21,367/-	21,367 = 00
2,	No of Tubes: 24 No's, With Aluminum Reflectors,			Including
3,	M.S. Stand, with electrolyte Powder Coated, (Block).			Including
4,	Hot Water Storage Tank, Inner Tank: SS 304 Grade, Outer Tank: SS 430 Grade, Insulation with: P.U.F.			---
5,	Electrical Heater, Capacity: 2 Kw (Backup for Hot water Storage Tank) Using for non sunny days			Including
6,	Required Hardware's for System			Including
7,	Installation, Testing & Commissioning Charges		Each System 500/-	Extra
8,	Transportation Charges		Each System Rs:450/-	Extra
9,	Vat @ 4%			Extra
	Grand Total:			As per billing

For PHOTON ENERGY SYSTEMS LTD,

8/9/11

Authorized Signature.

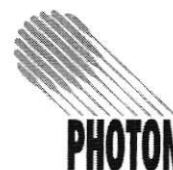
Commercial Offer

FOR SOLAR HOT WATER HEATING SYSTEM,
Model: F.P.C.

160
or 150 LPD
needed

S.N 0.	System Description	Qty	Price / unit In Rs	Total Amount
1,	Supplying of PHOTONIZER Solar Water Heating System 125 LPD @ 60 to 70 Deg C Non Pressurized System, Connection with Hose pipe connection...	01 No	28,486/-	28,486 = 00
2,	No of Collectors: 01 No, MNRE & BIS APPROVED,			Including
3,	M.S. Stand, with electrolyte Powder Coated, (Block).			Including
4,	Hot Water Storage Tank, Inner Tank: SS 304 Grade, Outer Tank: SS 430 Grade, Insulation with: P.U.F.			---
5,	Electrical Heater, Capacity: 1.5 Kw (Backup for Hot water Storage Tank) Using for non sunny days			Including
6,	Required Hardware's for System			Including
7,	Installation, Testing & Commissioning Charges		Each System 500/-	Extra
8,	Transportation Charges		Each System Rs:450/-	Extra
9,	Vat @ 4%			Extra
	Grand Total:			As per billing

8/9/11



For PHOTON ENERGY SYSTEMS LTD,

Authorized Signature.

TERMS & CONDITIONS

Payment Terms	50% Advance along with purchase order, 50% Before the dispatch,
Validity	10 Days from offer date
Installation cost	Extra
Transportation Cost,	Extra
Taxes	Vat @ 4% Extra,
Delivery	Within 07 working days, We concenter after receiving of purchase order, along with Advance ,
Warranty	✓ One year for Tank ✓ And 5 years for Collectors / Vacuum Tube, (Inside Block Chromium Coating). ✓ <i>Warranty is not applicable for breakages and Scaling.</i>
Plumbing & wiring	> System internal piping only – Including, > System Grouting, Cool water inlet and out let connections, Electrical wiring all are customer scope.
Require Place in terrus install for the System,	<u>For F.P.C. Model:</u> East-West: 2 Mts, South-North: 2.5 Mts, <u>For E.T.C. Model</u> East-West: 2 Mts, North-South: 1.5 Mts,

Authorized Signature.

<u>FLAT PLATE COLLECTOR SPECIFICATION</u>	
<u>(a) FRAME ASSEMBLY:</u>	
Collector Size	(2014 X 1014 X 100) $\pm$ 2 mm ✓
Collector box	Extruded Aliminium, Make – Bhoruka / Jindal Grade – 6060 T5; Thickness – 1.6mm
Finish	Anodized; Color – Natural; 15 Microns ✓
Glass retaining angle	Extruded Aluminium, Make – Bhoruka Grade – 63400; Thickness – 1.2mm thickness ✓
Back sheet	Aluminium 22SWG, Riveted & sealed ✓
Glass	4mm, toughened, low iron content with 85% Minimum Transmissivity ✓
Glass Beading/ sealing	EPDM Full length without joints ✓
Grommets	EPDM with inside/outside locking collar ✓
End connection	4mm thick brass flanges with EPDM gaskets ✓
Insulation	48 kg/M ³ density Rock wool ✓
Reflective foil	Aluminium 50 microns ✓
Frame Corners	Sealed from inside with Silicone Sealant ✓
Collector Assembly feature	Good finish ✓
<u>(b) ABSORBER ASSEMBLY:</u>	
Coating	Selective, black chrome – NALSUN Absorotivity – 96.00 ± 0.02 Emmissivity – 0.12 ± 0.02
Bonding between Fin & Raiser	Laser welding
Bonding between Header & Raiser	Metallurgical bonding
Fin	99.9% Copper

8/9/11

Number of fins	09 for 100 LPD & 12 for 150 LPD
Test pressure	5.0 Kg/Cm ²
Header	99.9% ± 0.01 Copper – 1" x 22 SWG
Riser	99.9% ± 0.01 Copper – ½" x 22 SWG

ETC GLASS TUBE SPECIFICATIONS

HIGH PERFORMANCE GLASS TUBES

TECHNICAL SPECIFICATION OF VACUUM TUBE

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4.	Glass Thickness	1.7 mm
5.	Material	Borosilicate Glass 3.3
6.	Absorptive Coating	Graded A1/N/AL
7.	Vacuum Degree	$P < 5 \times 10^{-3} \text{ Pa}$
8.	Thermal Expansion	$3.3 \times 10^{-6} \text{ C}$
9.	Insulation Temperature	> 200 C
10.	Absorptions	> 95 %
11.	Emittance	< 5 %
12.	Heat Loss	< 0.8 W/ (M ² C).
13.	Maximum Strength	0.8 Mpa
14.	Lifetime	15 to 20 Yrs
15.	Resist Cold	- 35 C
16.	Resist hailstone	25 mm Q Dia
17.	Resist Wind	30 M/S
18.	Start – up Temperature	< = 20 C

FEATURES

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2. Withstands high impact from hail storms,
3. No clogging or choking,
4. Long life,

8/9/11

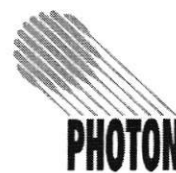
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6. Heat water to a very high temperature,
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8. 3 Layers Coated Tubes,
9. PHOTON Brand.

TANK / ACCESSORIES SPECIFICATION	
Tank:	
Tank Capacity	160 / 125 LPD
Type	Horizontal – @ 1.0 kg / Cm ²
Tank Material	S.S.-304
End Fittings	1 1/4" BSP
Tank Insulation:	
Material	P.U.F.
Thickness	55 mm / As required.
Cladding	S.S.
Finish – Shell	Al with sticker
Finish – Dish	Al
Stands For solar collector :	
Material	MS ISA 35 x 35x 4 thick
Finish	Electrostatic Powder coated - PP
Type	Fixed / demountable as per site
System internal piping: Hot & Cold	
Material	As per design
Size	1 & 1 1/4 as per design
Length	As req at the site
Other Accessories for tanks :	
Air Release Valve	Air vent pipe
Air Supply Valve	As Per Site
Pressure Release Valve	Not Required
Control panel	DTC
Pumps & for internal circulation	1 HP (Approx)

Thanks and regards

For M/s Photon Energy Systems Ltd.

8/9/19



Mr. Ramamurthy,
Manager – Marketing,
Mob: 9000 333 767, 99497 61819, 9299 60 4591.

8/9/11