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Fwd: Our telecom regarding revised prices./price increase.

From: Christopher Hartnett (chris25oct@gmail.com)

sohammodi@modiproperties.com - To:

prabhakar@modiproperties.com; murthy@modiproperties.com; accounts@kitchen-by-design.comCc:

Date: Tuesday, June 2, 2020, 12:14 PM GMT+5:30

Dear Soham,

Please refer to my trailing mail regarding price increase.(our last price decision was in 2017) Please find herewith revised prices for new orders

-open cabinet Old price -468/-

Revised price-525/-

Closed cabinet -old price-937/-

-revised price-1050/-Sft remains the same.

Gst @18% as usual

Thanking you

Regards

Chris

Christopher Hartnett Linus Consultants Pvt Ltd Hyderabad India

(One cahint - 500/-+181.457 Closed Cahint - 1000/-+187.457 Wardrahe 800/-+187.457



Begin forwarded message:

From: Christopher Hartnett < chris25oct@gmail.com> Subject: Our telecom regarding revised prices. Date: 17 March 2020 at 12:13:35 PM IST

To: Soham Modi <sohammodi@modiproperties.com>

Dear Soham,

Ref our telecom last week regarding prices of kitchens .

A brief look into the history for your reference .

-the last time we quoted to you was for orders dated mid 2017 and these supplies went into 2018. -we did not receive any order from you in 2019.

We are now in march 2020 almost 2.5 years since we last quoted . We have had price hikes in the following

-hettich hinges 100deg "0" crank- increase 14%

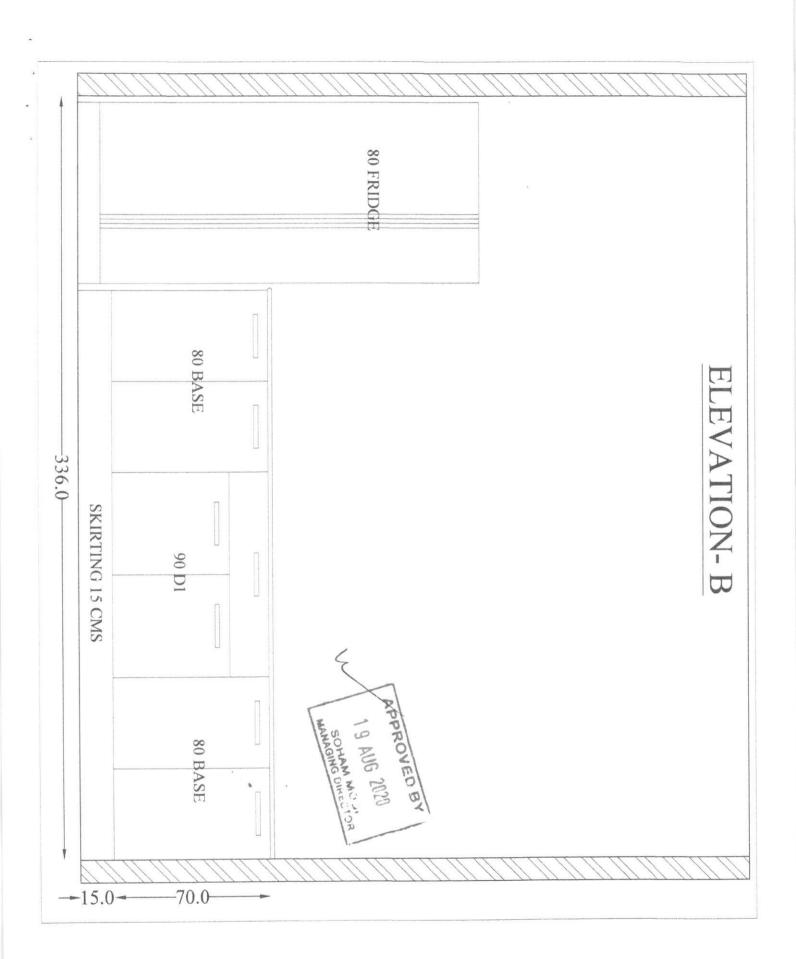
-hettich innotech soft close drawer slides -16%

-10 cm plinth system with 4" Upvc legs from INOX-14%

-18 mm pre lam engineered board-12%

There has been an overall cost increase of approx 12 % and we request you to please look into a

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| | Farms approv L-08-2020 | led list of Modular Kit | chen with Hob and Chimney | |
|------|---------------------------|-------------------------|--------------------------------------|------------|
| S.No | Farm no | Customer Name | Offers Extended | Area in Sf |
| 1 | 8 | Lakshmi Navya | Modular Kitchen with HOB and Chimney | 1000 |
| 2 | 9 | N Hima Bindu | Modular Kitchen with HOB and Chimney | 1000 |
| 3 | 19 | Rama Reddy | Modular Kitchen with HOB and Chimney | 1200 |
| 4 | 22 | Seema Duggar | Modular Kitchen with HOB and Chimney | 1000 |
| 5 | 23 | Madhulika Jajodia | Modular Kitchen with HOB and Chimney | 1200 |
| 6 | 24 | Madhu Rao | Modular Kitchen with HOB and Chimney | 1000 |
| 7 | 26 | Varalakshmi M | Modular Kitchen with HOB and Chimney | 1000 |
| 8 | 31&33 | Dr Ravindra Tiwari | Modular Kitchen with HOB and Chimney | 1000 |
| 9 | 37 | Murali Kuppala | Modular Kitchen with HOB and Chimney | 1000 |
| 10 | 18 | Kishan Raj | Only Modular Kitchen | 1000 |
| 11 | 45 | Deepa K | Only Modular Kitchen | 1000 |
| 12 | 46 | Vineet K | Only Modular Kitchen | 1000 |

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