

To
Md Sir

note for approval

Mattress prices are changed

- Above mattress prices has been changed
- We are buying from Perene Coir & foam products. They are given new rates with 35% discount. Rates Comparison old & new enclosed.

This is for your approval further
processing.

bp
21/4/18

~~Ave rates~~

To Md Sir,

Subject:		Comparative statement of Mattresses									
Prepared by:		T.D. Murthy									
Date:		27-01-2017									
Supplier:		Serene Coir and Foam Products									
		Old Rates					New Rates				
Sl.No.	Item Description	Size	Quantity	Units	MRP Rate	Discount - 35%	Net Rate	MRP Rate	Discount - 35%	Net Rate	Difference
1	Mattress - Hello	75 x 36	1.00	nos	4,281.00	1,498.35	2,782.65	4,461.00	1,561.35	2,899.65	117.00
2	Mattress - Hello	75 x 60	1.00	nos	7,141.00	2,499.35	4,641.65	7,431.00	2,600.85	4,830.15	188.50
3	Mattress - Hello	78 x 36	1.00	nos	4,471.00	1,564.85	2,906.15	4,651.00	1,627.85	3,023.15	117.00
4	Mattress - Hello	78 x 60	1.00	nos	7,451.00	2,607.85	4,843.15	7,751.00	2,712.85	5,038.15	195.00
5	Mattress - Hello	78 x 72	1.00	nos	8,931.00	3,125.85	5,805.15	9,291.00	3,251.85	6,039.15	234.00
VAT Included.											
Subject:		Comparative statement of Mattresses									
Prepared by:		T.D. Murthy									
Date:		17-04-2018									
Supplier:		Serene Coir and Foam Products									
		Old Rates					New Rates				
Sl.No.	Item Description	Size	Quantity	Units	MRP Rate	Discount - 35%	Net Rate	MRP Rate	Discount - 35%	Net Rate	Difference
1	Mattress - Hello	75 x 36	1.00	nos	4,461.00	1,561.35	2,899.65	4,641.00	1,624.35	3,016.65	117.00
2	Mattress - Hello	75 x 60	1.00	nos	7,431.00	2,600.85	4,830.15	7,731.00	2,705.85	5,025.15	195.00
3	Mattress - Hello	78 x 36	1.00	nos	4,651.00	1,627.85	3,023.15	4,841.00	1,694.35	3,146.65	123.50
4	Mattress - Hello	78 x 60	1.00	nos	7,751.00	2,712.85	5,038.15	8,061.00	2,821.35	5,239.65	201.50
5	Mattress - Hello	78 x 72	1.00	nos	9,291.00	3,251.85	6,039.15	9,661.00	3,381.35	6,279.65	240.50
GST @18% Incuded											

Hi all mattress prices have been changed.
Comparison of old & new prices.
This is for your approval.

APPROVED BY
23 APR 2018
SOHAM MODI
MANAGING DIRECTOR

Subject:		Comparative statement of Mattresses								
Prepared by:		T.D. Murthy								
Date:		27-01-2017								
Supplier:		Serene Coir and Foam Products								
		Old Rates						New Rates		
Sl.No.	Item Description	Size	Quantity	Units	MRP Rate	Discount - 35%	Net Rate	MRP Rate	Discount - 35%	Net Rate
1	Mattress	75 x 36	1.00	nos	4,281.00	1,498.35	2,782.65	4,461.00	1,561.35	2,899.65
2	Mattress	75 x 60	1.00	nos	7,141.00	2,499.35	4,641.65	7,431.00	2,600.85	4,830.15
3	Mattress	78 x 36	1.00	nos	4,471.00	1,564.85	2,906.15	4,651.00	1,627.85	3,023.15
4	Mattress	78 x 60	1.00	nos	7,451.00	2,607.85	4,843.15	7,751.00	2,712.85	5,038.15
5	Mattress	78 x 72	1.00	nos	8,931.00	3,125.85	5,805.15	9,291.00	3,251.85	6,039.15
VAT Included.										

1.59 per inch

1.66 per inch

T.D. Murthy
27/1/17

75x36

APPROVED BY
27 JAN 2017
SOHAM MODI
MANAGING DIRECTOR

Note:- Hello mattress prices have been changed
Kindly look in to this. Comparison of Old &
new rates!

Ros
27/1/17

			JOLLY RANGE				DREAM RANGE				LUXURY RANGE					
			JOLLY ONE		JOLLY TWO		DREAM FOAM		DREAM BOND		DREAM SUPER BOND		VISCO BOND		LATEX BOND	
SIZE			1 YEAR G		2 YEARS G		10 YEARS G		10 YEARS G		10 YEARS G		5 YEARS G		5 YEARS G	
MM	Inches		4"	5"	4"	5"	4.5"	5.5"	4.5"	5.5"	5"	6"	5.5"	6.5"	5.5"	6.5"
1829X762	72X30		3711	4601	5651	6931	7151	8641	7951	9611	9181	11001	14691	17601	15761	18291
1829X915	72X36		4461	5521	6771	8301	8591	10381	9521	11511	11021	13211	17631	21141	18901	21941
1829X1219	72X48		5931	7341	9041	11081	11451	13831	12701	15351	14701	17621	23521	28191	25201	29251
1829X1524	72X60		7521	9291	11411	14001	14311	17301	15881	19201	18371	22021	29391	35231	31821	36941
1829X1829	72X72		9051	11201	13751	16861	17171	20751	19061	23041	22031	26421	35251	42271	38361	44531
1905x762	75x30		3871	4801	5891	7221	7351	8881	8281	10011	9571	11471	15311	18351	16421	19051
1905X915	75X36		4641	5741	7051	8651	8951	10811	9921	11991	11471	13751	18351	22001	19691	22851
1905X1219	75X48		6181	7661	9401	11521	11821	14411	13231	15991	15311	18351	24501	29361	26261	30471
1905X1524	75X60		7731	9561	11751	14411	14911	18021	16541	19991	19131	22931	30611	36691	32811	38081
1905X1829	75X72		9281	11491	14101	17281	17891	21621	19851	23991	22951	27511	36721	44021	39371	45691
1981X915	78X36		4841	5991	7341	9001	9341	11291	10331	12481	11941	14311	19111	22901	20481	23761
1981X1219	78X48		6441	7981	9791	11991	12501	15101	13761	16631	15911	19071	25461	30511	27311	31691
1981X1524	78X60		8061	9971	12241	15011	15511	18741	17201	20791	19881	23841	31811	38151	34141	39611
1981X1829	78X72		9661	11971	14691	18011	18621	22501	20641	24951	23861	28601	38181	45761	40951	47521
2134X1524	84X60		8691	10751	13181	16161	16911	20431	18621	22511	21551	25831	34481	41331	36921	42871
2134X1829	84X72		10421	12911	15821	19391	20271	24491	22261	26901	25871	31021	41391	49631	44271	51421

Subject:		Comparative statement of Mattresses								
Prepared by:		T.D. Murthy								
Date:		27-01-2017								
Supplier:		Serene Coir and Foam Products								
		Old Rates						New Rates		
Sl.No.	Item Description	Size	Quantity	Units	MRP Rate	Discount - 35%	Net Rate	MRP Rate	Discount - 35%	Net Rate
1	Mattress	75 x 36	1.00	nos	4,281.00	1,498.35	2,782.65	4,461.00	1,561.35	2,899.65
2	Mattress	75 x 60	1.00	nos	7,141.00	2,499.35	4,641.65	7,431.00	2,600.85	4,830.15
3	Mattress	78 x 36	1.00	nos	4,471.00	1,564.85	2,906.15	4,651.00	1,627.85	3,023.15
4	Mattress	78 x 60	1.00	nos	7,451.00	2,607.85	4,843.15	7,751.00	2,712.85	5,038.15
5	Mattress	78 x 72	1.00	nos	8,931.00	3,125.85	5,805.15	9,291.00	3,251.85	6,039.15
VAT Included.										

1.59 per inch

1.66/- per inch

T.D. Murthy
27/1/17

7572

APPROVED BY
27 JAN 2017
SOHAM MODI
MANAGING DIRECTOR

Note:- Hello mattress prices have been changed
Kindly look in to this. Comparison of Old &
new prices!

Res
27/1/17



Crafted With You In Mind.



New M.R.P OF HELLO SLEEP MATTRESSES W.E.F 01.11.2016

35% Discount

		JOLLY RANGE				DREAM RANGE <i>1.66x Size</i>						LUXURY RANGE						GRANDEUR RANGE			
		JOLLY ONE		JOLLY TWO		DREAM FOAM		DREAM BOND		DREAM SUPER BOND		VISCO SOFT			LATEX BOND			GRANDEUR EUROPE			
SIZE	SIZE	1 YEAR G		2 YEARS G		10 Years G		10 Years G		10 Years G		5 YEARS G			7 YEARS G			5 YEARS GUARANTEE			
MM	Inches	4"	5"	4"	5"	4.5"	5.5"	4.5"	5.5"	5"	6"	5"	6"	8"	5.5"	6.5"	8.5"	6"	8"	10"	12"
1829X762	72X30	3571	4421	5431	6731	6811	8311	7431	9061	8501	10281	16311	18931	24851	16941	19661	25791	23041	29411	34501	40501
1829X915	72X36	4291	5311	6511	8061	8181	9981	8901	10861	10201	12041	19561	22721	29811	20321	28591	30931	28371	36531	39421	46311
1829X1219	72X48	5701	7061	8691	10761	10901	13301	11871	14481	13611	16471	26081	30291	39751	27101	31451	41261	35161	44651	52591	61771
1829X1524	72X60	7231	8931	10971	13591	13631	16631	14841	18111	17011	20581	32931	38241	50191	34211	39721	52101	44341	56401	66311	77891
1829X1829	72X72	8701	10771	13221	16371	16351	19951	17811	21731	20401	24691	39711	46111	60521	41251	47881	62821	53471	68011	80021	93971
1905X762	75X30	3721	4611	5661	7011	7001	8541	7741	9441	8861	10721	16991	19721	25891	17651	20481	26821	24001	30641	35931	42181
1905X915	75X36	4461	5521	6781	8401	8521	10391	9271	11311	10621	12851	20381	23661	31051	21171	24571	32241	27461	34921	41111	48251
1905X1219	75X48	5941	7361	9041	11181	11351	13851	12861	15081	14171	17151	27181	31551	41411	28231	32761	42981	36611	46361	54741	64261
1905X1524	75X60	7431	9191	11301	13991	14201	17331	15461	18861	17711	21431	33961	39431	51761	35281	40951	53731	45711	58101	68421	80331
1905X1829	75X72	8921	11051	13561	16781	17041	20791	18551	22631	21251	25711	40751	47311	62101	42031	49131	64471	54861	69741	82061	96391
1981X915	78X36	4651	5761	7061	8741	8891	10851	9651	11771	11051	13371	21201	24631	32301	22021	25551	33531	28501	36261	42701	50141
1981X1219	78X48	6191	7671	9411	11641	11901	14521	12861	15691	14731	17821	28271	32901	49151	29161	34071	44701	38071	48411	56991	66971
1981X1524	78X60	7751	9591	11771	14571	14771	18021	16071	19611	18411	22281	35331	41131	54151	36711	42591	55881	47641	60571	71301	83701
1981X1829	78X72	9291	11511	14121	17481	17731	21631	19291	22541	22091	26731	42391	49351	64801	44131	51101	67051	57191	72721	85541	100421
2134X1524	84X60	8351	10341	12671	15691	16101	19641	17401	21231	19951	24141	38491	45011	59101	39701	46091	60371	51281	65201	76731	90121
2134X1829	84X72	10021	12411	15211	18821	19301	23551	20801	25381	23951	28991	45851	53201	69801	47101	55291	72431	61571	78281	92151	108181

old price list

Pillows for

Crafted with you in mind.



M.R.P of Hello Sleep Grandeur Range (5 Years Guarantee)

SIZE	Inches	Luxus				Luxus Bond				Luxus Plus			
		6"	8"	10"	12"	6"	8"	10"	12"	6"	8"	10"	12"
1829 X 762	72 X 30	18091	24121	29431	34731	18451	24611	30031	35441	18821	25101	30621	36131
1829 X 915	72 X 36	20691	27591	33661	39721	21111	28141	34331	40511	21531	28701	35021	41321
1829 X 1219	72 X 48	27591	36781	44871	52951	28141	37521	45781	54021	28701	38271	46691	55101
1829 X 1524	72 X 60	34481	45961	56071	66161	35171	46881	57191	67491	35871	47821	58341	68841
1829 X 1829	72 X 72	41391	55181	67321	79441	42221	56281	68661	81021	43061	57411	70041	82651
1905 X 915	75 X 36	21551	28731	35051	41361	21991	29311	35761	42201	22431	29891	36471	43041
1905 X 1219	75 X 48	28731	38301	46731	55141	29311	39061	47651	56231	29891	39851	48621	57371
1905 X 1524	75 X 60	35911	47871	58401	68911	36621	48821	59561	70281	37361	49801	60761	71701
1905 X 1829	75 X 72	43081	57431	70071	82681	43941	58581	71471	84341	44821	59761	72911	86031
1981 X 915	78 X 36	22421	29871	36441	43001	22871	30471	37171	43861	23321	31081	37921	44751
1981 X 1219	78 X 48	29911	39891	48671	57431	30501	40691	49641	58581	31111	41501	50631	59741
1981 X 1524	78 X 60	37391	49871	60841	71791	38141	50771	62061	73731	38901	51891	63311	74711
1981 X 1829	78 X 72	44881	59861	73031	86181	45781	61051	74481	87891	46701	62281	75981	89661
2134 X 1524	84 X 60	40271	53691	65501	77291	41081	54761	66811	78841	41901	55861	68151	80421
2134 X 1829	84 X 72	48361	64481	78671	92831	49321	65771	80241	94681	50311	67081	81841	96571

M.R.P of Hello Sleep Dream Range (10 Years Guarantee)

SIZE	Inches	Dream Foam		Dream Bond		Dream Super Bond	
		4.5"	5.5"	4.5"	5.5"	4.5"	5.5"
1829 X 762	72 X 30	6251	7691	6631	8161	7461	9181
1829 X 915	72 X 36	7501	9231	7951	9781	8951	11011
1829 X 1219	72 X 48	10001	12301	10601	13041	11941	14691
1829 X 1524	72 X 60	12501	15381	13251	16301	14921	18351
1829 X 1829	72 X 72	15001	18451	15901	19561	17901	22021
1905 X 915	75 X 36	7811	9611	8281	10191	9321	11471
1905 X 1219	75 X 48	10411	12811	11041	13581	12431	15291
1905 X 1524	75 X 60	13021	16021	13801	16981	15541	19121
1905 X 1829	75 X 72	15631	19231	16561	20371	18641	22931
1981 X 915	78 X 36	8131	10001	8611	10591	9691	11921
1981 X 1219	78 X 48	10841	13341	11481	14121	12921	15891
1981 X 1524	78 X 60	13551	16671	14351	17651	16151	19871
1981 X 1829	78 X 72	16261	20001	17221	21181	19381	23841
2134 X 1524	84 X 60	14591	17951	15451	19001	17391	21391
2134 X 1829	84 X 72	17511	21541	18541	22811	20871	25671

M.R.P of Hello Sleep Jolly Range

SIZE	Inches	Jolly One (1 Year Guarantee)		Jolly Two (2 Years Guarantee)	
		4"	5"	4"	5"
1829 X 762	72 X 30	3431	4291	5271	6591
1829 X 915	72 X 36	4121	5151	6321	7901
1829 X 1219	72 X 48	5481	6851	8431	10541
1829 X 1524	72 X 60	6871	8581	10541	13181
1829 X 1829	72 X 72	8241	10301	12641	15801
1905 X 915	75 X 36	4281	5351	6581	8231
1905 X 1219	75 X 48	5711	7141	8771	10961
1905 X 1524	75 X 60	7141	8921	10971	13711
1905 X 1829	75 X 72	8571	10721	13161	16451
1981 X 915	78 X 36	4471	5591	6851	8561
1981 X 1219	78 X 48	5951	7441	9131	11411
1981 X 1524	78 X 60	7451	9311	11421	14281
1981 X 1829	78 X 72	8931	11171	13701	17131
2134 X 1524	84 X 60	8021	10031	12301	15381
2134 X 1829	84 X 72	9631	12041	14761	18451

Rate x Required
inches Size (inches)
MRP Rate

Crafted with you in mind.



M.R.P of Hello Sleep Grandeur Range (5 Years Guarantee)

SIZE	Inches	Luxus				Luxus Bond				Luxus Plus			
		6"	8"	10"	12"	6"	8"	10"	12"	6"	8"	10"	12"
1829 X 762	72 X 30	18091	24121	29431	34731	18451	24611	30031	35441	18821	25101	30621	36131
1829 X 915	72 X 36	20691	27591	33661	39721	21111	28141	34331	40511	21531	28701	35021	41321
1829 X 1219	72 X 48	27591	36781	44871	52951	28141	37521	45781	54021	28701	38271	46691	55101
1829 X 1524	72 X 60	34481	45961	56071	66161	35171	46881	57191	67491	35871	47821	58341	68841
1829 X 1829	72 X 72	41391	55181	67321	79441	42221	56281	68661	81021	43061	57411	70041	82651
1905 X 915	75 X 36	21551	28731	35051	41361	21991	29311	35761	42201	22431	29891	36471	43041
1905 X 1219	75 X 48	28731	38301	46731	55141	29311	39061	47651	56231	29891	39851	48621	57371
1905 X 1524	75 X 60	35911	47871	58401	68911	36621	48821	59561	70281	37361	49801	60761	71701
1905 X 1829	75 X 72	43081	57431	70071	82681	43941	58581	71471	84341	44821	59761	72911	86031
1981 X 915	78 X 36	22421	29871	36441	43001	22871	30471	37171	43861	23321	31081	37921	44751
1981 X 1219	78 X 48	29911	39891	48671	57431	30501	40691	49641	58581	31111	41501	50631	59741
1981 X 1524	78 X 60	37391	49871	60841	71791	38141	50771	62061	73731	38901	51891	63311	74711
1981 X 1829	78 X 72	44881	59861	73031	86181	45781	61051	74481	87891	46701	62281	75981	89661
2134 X 1524	84 X 60	40271	53691	65501	77291	41081	54761	66811	78841	41901	55861	68151	80421
2134 X 1829	84 X 72	48361	64481	78671	92831	49321	65771	80241	94681	50311	67081	81841	96571

M.R.P of Hello Sleep Dream Range (10 Years Guarantee)

SIZE	Inches	Dream Foam		Dream Bond		Dream Super Bond	
		4.5"	5.5"	4.5"	5.5"	4.5"	5.5"
1829 X 762	72 X 30	6251	7691	6631	8161	7461	9181
1829 X 915	72 X 36	7501	9231	7951	9781	8951	11011
1829 X 1219	72 X 48	10001	12301	10601	13041	11941	14691
1829 X 1524	72 X 60	12501	15381	13251	16301	14921	18351
1829 X 1829	72 X 72	15001	18451	15901	19561	17901	22021
1905 X 915	75 X 36	7811	9611	8281	10191	9321	11471
1905 X 1219	75 X 48	10411	12811	11041	13581	12431	15291
1905 X 1524	75 X 60	13021	16021	13801	16981	15541	19121
1905 X 1829	75 X 72	15631	19231	16561	20371	18641	22931
1981 X 915	78 X 36	8131	10001	8611	10591	9691	11921
1981 X 1219	78 X 48	10841	13341	11481	14121	12921	15891
1981 X 1524	78 X 60	13551	16671	14351	17651	16151	19871
1981 X 1829	78 X 72	16261	20001	17221	21181	19381	23841
2134 X 1524	84 X 60	14591	17951	15451	19001	17391	21391
2134 X 1829	84 X 72	17511	21541	18541	22811	20871	25671

M.R.P of Hello Sleep Jolly Range

SIZE	Inches	Jolly One (1 Year Guarantee)		Jolly Two (2 Years Guarantee)	
		4"	5"	4"	5"
1829 X 762	72 X 30	3431	4291	5271	6591
1829 X 915	72 X 36	4121	5151	6321	7901
1829 X 1219	72 X 48	5481	6851	8431	10541
1829 X 1524	72 X 60	6871	8581	10541	13181
1829 X 1829	72 X 72	8241	10301	12641	15801
1905 X 915	75 X 36	4281	5351	6581	8231
1905 X 1219	75 X 48	5711	7141	8771	10961
1905 X 1524	75 X 60	7141	8921	10971	13711
1905 X 1829	75 X 72	8571	10721	13161	16451
1981 X 915	78 X 36	4471	5591	6851	8561
1981 X 1219	78 X 48	5951	7441	9131	11411
1981 X 1524	78 X 60	7451	9311	11421	14281
1981 X 1829	78 X 72	8931	11171	13701	17131
2134 X 1524	84 X 60	8021	10031	12301	15381
2134 X 1829	84 X 72	9631	12041	14761	18451

Rate x Required
inches Size (inches)
MRP Rate