

M/s. Narsimham Associates,  
Landscape Architects Ecological Planners,  
22, Lepakshi Colony, West Maredpally,  
Secunderabad-500026.

Date: 18.12.2016

Sub: Proposed Landscape Design Proposal for 'MAY FLOWER GRANDE' Apartment Towers  
Layout at Mallapur, Hyderabad.

Dear Sir,

This is confirm the consultancy charges for the works mentioned in your offer letter for our project known as Mayflower Grande. The consultancy charges for the works specified shall be Rs. 6 lakhs. It shall be paid as follows:

SCOPE OF SITE AREA: 3.0 Acres. Total Built-up Floor area being 4.5 Lakhs.Sft.

A]. SCOPE OF LANDSCAPE WORKS AND AREAS:

Landscape Design for all active and passive areas within the site.

Landscape Design Inclusions:

- Civil works- Hard Landscape,
- External Landscape Lighting,
- External Irrigation Layout,
- Horticulture-Soft Landscape.
- Waterscapes, Play areas and courts if any.

Extent of Landscape Design:

- All Entrance/ Exit Areas and Site Frontage areas,
- Site Periphery setback Areas, Green pockets,
- All internal courtyards.
- Driveways and Paved areas.
- Club house areas.

B]. SCOPE OF LANDSCAPE DESIGN CONSULTANCY SERVICES:

STAGE-1- SITE LANDSCAPE CONCEPTUAL DESIGN:

The Proposed Site Landscape Conceptual Design will be prepared for the existing whole site area first considering the following aspects in order to evolve a wholesome and viable layout that does not compromise with the ecological aspects while at the same time making the scheme functional and aesthetically pleasing. The design will seek to integrate all elements into a memorable experience for the users and lay special emphasis on aesthetic Landscape Experience.

- Site study, analyze existing site conditions, slopes, features and program requirements including Circulation plan showing vehicular and pedestrian areas, parking areas, service zone areas etc that will help develop the desired Landscape Conceptual Design.

A Time Frame of maximum one month from the date of issue of agreement Letter will be required for Final Landscape Design CONCEPT drawing preparation and Submission after feedbacks and corrections from the client.

#### STAGE-2 - SITE LANDSCAPE CONSTRUCTION DRAWINGS:

The Proposed Site Landscape Construction Drawings will be prepared from the approved Landscape Conceptual Design as its part for the various areas work. All the aspects of Site Landscape Development such as Entrance Areas, Site Front Landscaping, Drive ways and Pedestrian areas, Periphery Greenery, Water Body features, club house etc will be detailed by considering site topography, slopes, physical access etc in order to evolve a scheme which is functional and aesthetically pleasing.

- Preparation of Hard and Soft Landscape Good for Construction Drawings (GFC's) for various elements mentioned above and their details.

A Time Frame of two years i.e. end of 2018 is considered for preparation and submission of Good for Construction Drawings.

A Time Frame for submission of all complete Drawings and Landscape work at site as two years i.e. end of 2018.

#### C]. PROFESSIONAL CONSULTANCY FEE STRUCTURE:

A Professional Landscape Design Consultancy Fee of Rs.6.0 Lakhs (Rupees Six Lakhs only) plus prevalent service tax/GST amount (presently 15%) will be charged for the above-mentioned scope with TDS deducted as per rules.

The Fee Payment will be in the following Schedule in several instalments:

- 1) Initial Retainer Fee to start the design work with Agreement Letter by 07Dec16....10%.
- 2) For Submission of STAGE-1- Conceptual Designs: by 05 Jan17.....10%.
- 3) For submission of STAGE-2-Good for Construction Drawings for all civil works, Landscape Lighting, Irrigation layout, horticulture and any water bodies details .....70% is divided as follows.
  - 3) 05 Mar 17...10%, .....4) 05 May17...10%, .....5) 05 July 17.....10%,..... 6) 05 Sep 17...10%,.....7) 05 Nov 17...10%,..... 8) 05 Jan 18...10%,..... 9) 05 Mar 18...10%,.....10) 05 May18....5%,.....11) 05 Dec 18....5%.

Beyond End of 2018, another 6 months of grace period extra fee of 5% @ alternate months equal to 15% to be paid.




D]. OTHER TERMS:

- A correct Site Survey Plan with all dimensions, levels and features marked etc will be provided at the beginning and whenever required later anytime.
- A final set of requirements and Design Brief is to be provided at the beginning only.
- Water and Soil Test Reports indicating bearing capacity, electrical resistivity, chemical analysis etc to be provided right in the beginning and whenever required later.

We hope you find the above in order.

Please sign a copy of this letter as confirmation of the above.

Thank You.

Yours sincerely,

Soham Modi.

Confirmed & Accepted

Signature:

Name:

Date:

Narasimham VL

22 Dec-2016.