

## Customer Information Sheet

|                                                                                                                                  |  |                                |                                           |                               |  |
|----------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------|-------------------------------------------|-------------------------------|--|
| ID : 95876    Old CIS No :    CIS Date : 21-07-2019                                                                              |  | Company                        |                                           | Chawla foot wear              |  |
| Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Srikanth                                                       |  | Business                       |                                           | Footwear Business             |  |
| Customer Name And Address<br><br>Gunjan Chawla/Rishab sehgal<br>104, Vijahree Towers, Ravindra Nagar, Nacharam Hyderabad 500076. |  | Designation                    |                                           |                               |  |
|                                                                                                                                  |  | Home Phone                     |                                           | 9573958936                    |  |
|                                                                                                                                  |  | Work Phone                     |                                           |                               |  |
|                                                                                                                                  |  | Mobile                         |                                           | 9849098520                    |  |
|                                                                                                                                  |  | Fax                            |                                           |                               |  |
| Email                                                                                                                            |  |                                |                                           |                               |  |
| For Project<br>Gulmohar Residency                                                                                                |  | Projects Visited<br>MFP,GMR    |                                           | Projects Liked<br>GMR         |  |
| Interested In<br>GMR                                                                                                             |  |                                |                                           |                               |  |
| Enquiry Source<br>Cold Call                                                                                                      |  | Enquiry Type<br>Walk-in        |                                           | Lead Status<br>Active         |  |
| Prospect Status<br>Excellant                                                                                                     |  |                                |                                           |                               |  |
| Brochure Sent<br>Yes                                                                                                             |  | Executive Meet Customer<br>Yes |                                           | Visiting Card<br>No           |  |
| Customer Visit Site<br>Yes                                                                                                       |  |                                |                                           |                               |  |
| Company Type<br>SB(<5cr)                                                                                                         |  | Spouce Company<br>housewife    |                                           | Purpose<br>Investment         |  |
| Investment Details                                                                                                               |  |                                |                                           |                               |  |
| Housing Loan Required<br>Yes                                                                                                     |  | Amount Required<br>20 lakhs    |                                           | Pre-sanctioned Obtained<br>No |  |
| Reffered To Bank<br>No                                                                                                           |  |                                |                                           |                               |  |
| Discount Expected<br>300                                                                                                         |  | Discount Offered<br>200        |                                           | Site Visit With<br>Group      |  |
| Bank Name                                                                                                                        |  |                                |                                           |                               |  |
| Customer Requirment<br>3BHK                                                                                                      |  | Home Town                      |                                           | Other Info                    |  |
| Decesion Makers                                                                                                                  |  |                                |                                           |                               |  |
| Company Address<br>Chawla foot wear                                                                                              |  |                                | Company Details<br>foorwear manufacturing |                               |  |
| Smart Text                                                                                                                       |  |                                |                                           |                               |  |
| Request for booking form signed for flat no B 508.                                                                               |  |                                |                                           |                               |  |
| Customer Query                                                                                                                   |  |                                |                                           |                               |  |
| Reference                                                                                                                        |  |                                |                                           |                               |  |
| Customer Special Requirments                                                                                                     |  |                                |                                           |                               |  |
| Remarks                                                                                                                          |  |                                |                                           |                               |  |

Call/Entry  
Date

Call Details

21-07-2019 Call Made By :

Call Type : NA

22-07-2019 OutCome Of Call :

Next Call Date : 23-07-2019

Target Of Call : first call detail to be entered

06-08-2019 Call Made By : Admin

Call Type : Meeting

06-08-2019 OutCome Of Call : Request for booking form signed, Actual booking pending.

Next Call Date : 20-08-2019

Target Of Call : will call during the booking form.