

Customer Information Sheet

ID : 96007 Old CIS No : CIS Date : 04-08-2019		Company		SBI RACPC MOULALI	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Praveen Pathak		Business			
Customer Name And Address A. Vidyasankar Sastry 14-37, Sakti Sai Nagar, Mallapur, Nacharam Post. 500076		Designation		Deputy Manager	
		Home Phone			
		Work Phone			
		Mobile		9440720128	
		Fax			
		Email		akshintala.sastry@sbi.co.in	
For Project Gulmohar Residency		Projects Visited Akrithi		Projects Liked GMR	
Interested In GMR					
Enquiry Source Reference		Enquiry Type Walk-in		Lead Status Active	
Prospect Status Excellant					
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Customer Visit Site Yes					
Company Type Govt		Spouce Company housewife		Purpose Self Use	
Investment Details					
Housing Loan Required Yes		Amount Required full		Pre-sanctioned Obtained No	
Reffered To Bank No					
Discount Expected 300		Discount Offered 100		Site Visit With Family	
Bank Name					
Customer Requirment 3BHK		Home Town rajamundry		Other Info	
Decesion Makers					
Company Address Moulali		Company Details Bank			
Smart Text					
Request for booking form signed for B-605.					
Customer Query					
Need all details of Documentation.					
Customer Special Requirments					
Remarks					
Customer shifted from B 605 to 505.					
Call/Entry Date		Call Details			
04-08-2019		Call Made By :		Call Type : NA	
04-08-2019		OutCome Of Call :			
		Next Call Date : 05-08-2019			
		Target Of Call : first call detail to be entered			
06-08-2019		Call Made By : Srikanth		Call Type : Meeting	
06-08-2019		OutCome Of Call : Request for booking form signed for B-605.			
		Next Call Date : 28-08-2019			
		Target Of Call : followup for booking form.			