

Customer Information Sheet

ID : 96894		Old CIS No : 95844		CIS Date : 26-10-2019		Company		GISFY	
Prepared By : Swetha / Assigned To : Swetha / Reassigned To : Swetha						Business			
Customer Name And Address Mr.Reshma Praveen/ Hussain H.No.4-6-158/158/130/1, Nacharam						Designation		CTO	
						Home Phone			
						Work Phone		9971777963	
						Mobile		8750777963	
						Fax			
						Email		azghar@gisfy.co.in	
For Project		Projects Visited		Projects Liked		Interested In			
SOV		other independent houses		SOV		SOV			
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Email / Website		Phone Call		SaleClosed		Good			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouce Company		Purpose		Investment Details			
Other				Self Use		Open plots			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Reffered To Bank			
YES		50 Lakhs		Yes		Yes			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
YES		Inaugural		Wife		SBI			
Customer Requirment		Home Town		Other Info		Decesion Makers			
Villa		Hyderabad		he is looking for West face duplex only		family			
Company Address						Company Details			
Uppal						Manufacture,GISFY PRIVATE LIMITED			
Smart Text									
Customer again visited site selected villa no. 110,Request for booking form signed									
Customer Query									
NO									
Customer Special Requirments									
NO									
Remarks									
Looking for 3 BHK,Follow up customer for his opinion									
Call Entry Call Details									
26-10-2019		Call Made By :				Call Type : NA			
26-10-2019		OutCome Of Call :							
		Next Call Date : 27-10-2019							
		Target Of Call : first call detail to be entered							
28-10-2019		Call Made By : Swetha				Call Type : Phone			
28-10-2019		OutCome Of Call : Looking for 3 BHK,Follow up customer for his opinion							
		Next Call Date : 05-11-2019							
		Target Of Call : Follow up customer for his opinion							
06-11-2019		Call Made By : Swetha				Call Type : Phone			
06-11-2019		OutCome Of Call : Interested in Duplex,asked to inform before launching of SOV-III							
		Next Call Date : 15-11-2019							
		Target Of Call : Call back customer to provide further details							
13-11-2019		Call Made By : Swetha				Call Type : Phone			
12-11-2019		OutCome Of Call : Customer again visited site selected villa no. 110,Request for booking form signed							
		Next Call Date : 13-11-2019							
		Target Of Call : Request for booking form signed							