

Customer Information Sheet

ID : 105049 Old CIS No : CIS Date : 07-06-2020		Company	DRDA Jangam
Prepared By : Anitha / Assigned To : Anitha / Reassigned To : Anitha		Business	
Customer Name And Address Ranjith Kumar / Pramada Rani Rampally		Designation	CC to DRDA
		Home Phone	
		Work Phone	
		Mobile	9346692113
		Fax	
		Email	masterranjith007@gmail.com
For Project SOV	Projects Visited yes	Projects Liked No	Interested In
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company Botique	Purpose Self Use	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected yes	Discount Offered no	Site Visit With Family	Bank Name
Customer Requirment Villa	Home Town Rampally	Other Info	Decesion Makers family
Company Address Jangam		Company Details	
Smart Text			
interested in mortgage villa c/b with in 2 days.coming by at 3`o clock.booked the villa no.114			
Customer Query			
Customer Special Requirments			
Remarks			
interested in mortgage villa c/b with in 2 days.coming by at 3`o clock.booked the villa no.114			
Call/Entry Date	Call Details		
07-06-2020	Call Made By :		
07-06-2020	OutCome Of Call :		
	Next Call Date : 08-06-2020		
	Target Of Call : first call detail to be entered		
08-06-2020	Call Made By : Anitha		
07-06-2020	OutCome Of Call : c/b after 2days		
	Next Call Date : 09-06-2020		
	Target Of Call : Site visit with his family members.		
10-06-2020	Call Made By : Anitha		
09-06-2020	OutCome Of Call : c/b on tuesday		
	Next Call Date : 16-06-2020		
	Target Of Call : Waiting for customer final decision.		