

Customer Information Sheet

ID : 91644 Old CIS No : CIS Date : 31-05-2018		Company		Citicorp Services India Pvt Ltd	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business			
Customer Name And Address Aparna Lakshmi & Venu Gopal Reddy / Sandeep 3-72/A, Perumalla Palli, Tirupathi, Andhra Pradesh - 517505.		Designation		Vice - President	
		Home Phone		9949707203	
		Work Phone		9884339976	
		Mobile		8142565689	
		Fax			
		Email		y.vanugopalreddy@gmail.com	
For Project Vista Homes		Projects Visited Vista Homes		Projects Liked Vista Homes	
Interested In 2bhk					
Enquiry Source Reference		Enquiry Type Site Visit		Lead Status SaleClosed	
Prospect Status Excellant					
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Customer Visit Site Yes					
Company Type MNC		Spouce Company House wife		Purpose Investment	
Investment Details Gold and plots					
Housing Loan Required Yes		Amount Required 25lacs		Pre-sanctioned Obtained No	
Reffered To Bank No					
Discount Expected		Discount Offered		Site Visit With Family	
Bank Name Citi Bank					
Customer Requirment 2BHK		Home Town Tirupathi		Other Info	
Decesion Makers His family members					
Company Address Mumbai		Company Details Banking			
Smart Text					
Customer working in Citi Bank as a Vice - President. Interested in 2bhk for Investment purpose. Booking taken for F -404 .					
Customer Query					
Pooja Room					
Customer Special Requirments					
Gated community with good rental value.					
Remarks					
Interested in 2bhk for Investment purpose					

Call/Entry Date	Call Details
31-05-2018	Call Made By : Call Type : RA
31-05-2018	OutCome Of Call : Next Call Date : 01-06-2018
	Target Of Call : first call detail to be entered
31-05-2018	Call Made By : R Rani Call Type : Phone
31-05-2018	OutCome Of Call : Interested in 2bhk, Arrange site visit to Vista Homes at 2:00 PM
	Next Call Date : 31-05-2018
	Target Of Call : Reminder call for site visit
31-05-2018	Call Made By : R Rani Call Type : Site Visit
31-05-2018	OutCome Of Call : Visited the site, Showing interested in 2bhk Going to visit with his sister on Thursday
	Next Call Date : 06-06-2018
	Target Of Call : Reminder call for site visit with is sister once again
06-06-2018	Call Made By : R Rani Call Type : Phone
07-06-2018	OutCome Of Call : Arrange site visit once again on 7th June
	Next Call Date : 07-06-2018
	Target Of Call : Call back customer for arranging site visit
07-06-2018	Call Made By : R Rani Call Type : Site Visit
07-06-2018	OutCome Of Call : Visited the site with his sister, interested in 2bhk F -404
	Next Call Date : 09-06-2018

Target Of Call : To fix an appointment with manager.

09-06-2018 Call Made By : R Rani Call Type : Phone

09-06-2018 OutCome Of Call : Interested in 2bhk, Going to finalize the Booking on Monday

Next Call Date : 11-06-2018

Target Of Call : To fix an appointment with manager.

11-06-2018 Call Made By : R Rani Call Type : Phone

11-06-2018 OutCome Of Call : Interested in 2bhk F-404, Booking amount transfer.Booking form pending

Next Call Date : 13-06-2018

Target Of Call : To Sign Booking form

13-06-2018 Call Made By : R Rani Call Type : Phone

12-06-2018 OutCome Of Call : Booking form signed for F -404

Next Call Date : 13-06-2018

Target Of Call : Sale Closed