

Customer Information Sheet

ID : 97162 Old CIS No : CIS Date : 10-11-2019		Company		FMC
Prepared By : Gopal Reddy / Assigned To : Gopal Reddy / Reassigned To : Gopal Reddy		Business		
Customer Name And Address Farooq Nacharam, Hyd.		Designation		Engineer
		Home Phone		
		Work Phone		
		Mobile		8790143929
		Fax		
		Email		farooq.shaik41@gmail.com
For Project	Projects Visited	Projects Liked	Interested In	
SOV	HMR Delight, Mounika Apartment, PMR-1	SOV, SOB, PMR	SOV	
Enquiry Source	Enquiry Type	Lead Status	Prospect Status	
Email / Website	Walk-in	Sale Closed	Average	
Brochure Sent	Executive Meet Customer	Visiting Card	Customer Visit Site	
Yes	Yes	No	Yes	
Company Type	Spouse Company	Purpose	Investment Details	
Other	House wife	Self Use	Insurance policies and other	
Housing Loan Required	Amount Required	Pre-sanctioned Obtained	Referred To Bank	
Yes	50 lakhs	Yes	Yes	
Discount Expected	Discount Offered	Site Visit With	Bank Name	
		Family	HDFC	
Customer Requirement	Home Town	Other Info	Decision Makers	
Villa	Hyderabad	Looking property in hyderabad	Family	
Company Address		Company Details		
Nacharam.		it is a Software engineering company.		
Smart Text				
Request for booking form signed for Villa no 117 in SOV.				
Customer Query				
he need 15 months possession exactly.				
Customer Special Requirements				
he is looking east face only				
Remarks				
booking form signed for 117 in SOV.				
Entry Date	Call Details			
10-11-2019	Call Made By :		Call Type : NA	
10-11-2019	OutCome Of Call :			
	Next Call Date : 11-11-2019			
	Target Of Call : first call detail to be entered			
13-11-2019	Call Made By : Gopal Reddy		Call Type : Phone	
13-11-2019	OutCome Of Call : Call me after one week			
	Next Call Date : 21-11-2019			
	Target Of Call : Site visit with his family members.			