

Customer Information Sheet

ID : 95983 Old CIS No : CIS Date : 01-08-2019		Company		Oracle	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Srikanth		Business			
Customer Name And Address Gandluri Phani Kumar / Gandluri Prasanna 14-37A, Shakti Sai Nagar, Mallapur, 500076.		Designation		Sr. Software Engineer	
		Home Phone			
		Work Phone			
		Mobile		9515803664	
		Fax			
		Email		phanikumar.gandluri@gmail.com	
For Project Gulmohar Residency		Projects Visited GMR		Projects Liked GMR	
Interested In GMR		Enquiry Source Cold Call		Enquiry Type Walk-in	
Lead Status Active		Prospect Status Average		Brochure Sent Yes	
Executive Meet Customer Yes		Visiting Card No		Customer Visit Site Yes	
Company Type MNC		Spouce Company Housewife		Purpose Self Use	
Investment Details		Housing Loan Required Yes		Amount Required	
Pre-sanctioned Obtained No		Reffered To Bank No		Discount Expected	
Discount Offered		Site Visit With Family		Bank Name	
Customer Requirment 3BHK		Home Town		Other Info	
Decesion Makers		Company Address Madhapur		Company Details IT	
Smart Text					
Request for booking form signed for flat no B 608.shifted to B-406					
Customer Query					
Shifted from 6th floor					
Customer Special Requirments					
Remarks					

Call/Entry
Date

Call Details

01-08-2019 Call Made By :

Call Type : NA

03-08-2019 OutCome Of Call :

Next Call Date : 04-08-2019

Target Of Call : first call detail to be entered

06-08-2019 Call Made By : Srikanth

Call Type : Phone

06-08-2019 OutCome Of Call : Request for booking form signed for flat no B 608.

Next Call Date : 28-08-2019

Target Of Call : followup for booking form.