

Customer Information Sheet

ID : 96861		Old CIS No :		CIS Date : 22-10-2019		Company		Software USA	
Prepared By :Nagarjuna / Assigned To : Nagarjuna /						Business			
Reassigned To : Nagarjuna									
Customer Name And Address Akarsh USA/RTC X roads						Designation			
						Home Phone			
						Work Phone		7702224055	
						Mobile		+19403670966	
						Fax			
Email									
For Project		Projects Visited		Projects Liked		Interested In			
SOV									
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Reference		Phone Call		SaleClosed		Excellant			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouce Company		Purpose		Investment Details			
-				-					
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Reffered To Bank			
No				No		No			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
				Not Visited					
Customer Requirment		Home Town		Other Info		Decesion Makers			
-									
Company Address						Company Details			
Smart Text									
booked villa no-116 in phase -3									
Customer Query									
Customer Special Requirments									
Remarks									

Call/Entry Date	Call Details	Call Type
22-10-2019	Call Made By :	Call Type : NA
22-10-2019	OutCome Of Call :	
	Next Call Date : 23-10-2019	
	Target Of Call : first call detail to be entered	
27-10-2019	Call Made By : Nagarjuna	Call Type : Site Visit
27-10-2019	OutCome Of Call : would like to book duplex villa	
	Next Call Date : 01-11-2019	
	Target Of Call : after project launch	
04-11-2019	Call Made By : Nagarjuna	Call Type : Phone
04-11-2019	OutCome Of Call : official launch folowup call	
	Next Call Date : 08-11-2019	
	Target Of Call : Call back customer to provide further details	