

Customer Information Sheet

ID : 98364 Old CIS No : CIS Date : 27-12-2019		Company		University of Tale - Germany	
Prepared By : Srikanth / Assigned To : Murali Krishna / Reassigned To : Srikanth		Business			
Customer Name And Address Arunima Choudhuri		Designation		Reserch Schlor	
		Home Phone			
		Work Phone			
		Mobile		+49152047083	
		Fax			
		Email		arunima.chaudhuri@medlu.se ✓	
For Project Gulmohar Residency		Projects Visited		Projects Liked	
Enquiry Source Email / Website		Enquiry Type Phone Call		Lead Status Active	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Company Type Govt		Spouce Company Research scholar		Purpose Self Use	
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Discount Expected		Discount Offered		Site Visit With Not Visited	
Customer Requirment 3BHK		Home Town Kolkatta		Other Info	
Company Address Germany		Company Details Research and analysis		Investment Details Referred To Bank No	
Customer Query 1360 flat		Customer Special Requirments		Decesion Makers Family	
Remarks Customer selected A 104, discount being discussed with manager.					

Call/Entry
Date

Call Details

27-12-2019

Call Made By :

Call Type : NA

2-2019

OutCome Of Call :

Next Call Date : 28-12-2019

Target Of Call : first call detail to be entered

14-01-2020

Call Made By : Murali Krishna

Call Type : Phone

14-01-2020

OutCome Of Call : Mobile Phone not reached

Next Call Date : 24-01-2020

Target Of Call : Call back customer to provide further details