

Customer Information Sheet

ID : 96147 Old CIS No : CIS Date : 20-08-2019		Company		Govt Degree College, Gajwel
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Murali Krishna		Business		
Customer Name And Address P. Adavi Raju / M. Shailaja / Varalaxmi. H.No. 13-13, Yadav Nagar, Malkajgiri.		Designation		Asst. Professor
		Home Phone		
		Work Phone		
		Mobile		9440867068
		Fax		
		Email		aks.sweethome@gmail.com
For Project Gulmohar Residency	Projects Visited GMR, MPL	Projects Liked GMR	Interested In 3 BHK	
Enquiry Source Cold Call	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes	
Company Type Govt	Spouce Company	Purpose Self Use	Investment Details	
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No	
Discount Expected	Discount Offered	Site Visit With Family	Bank Name	
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Family	
Company Address Narayanaguda		Company Details Governent College		
Smart Text				
Booking taken for flat nos. A-109 and B-108, made sale closed.				
Customer Query				
Customer Special Requirments				
Remarks				
Intrested in 2 , 3 BHK flats in GMR				

Call/Entry
Date

Call Details

0-08-2019 Call Made By :

Call Type : NA

25-08-2019 OutCome Of Call :

Next Call Date : 26-08-2019

Target Of Call : first call detail to be entered

10-09-2019 Call Made By : Murali Krishna

Call Type : Site Visit

10-09-2019 OutCome Of Call : Booking taken for flat no- A-109 and B-108 in GMR.

Next Call Date : 10-09-2019

Target Of Call : Booking taken for flat no- A-109 and B-108 in GMR.