

Customer Information Sheet

ID : 104971 Old CIS No : CIS Date : 05-06-2020		Company		Shillpa Pharma	
Prepared By : Gopal Reddy / Assigned To : Gopal Reddy / Reassigned To : Gopal Reddy		Business			
Customer Name And Address Sandeep.k Neredmet,hyd		Designation		Scientist	
		Home Phone			
		Work Phone			
		Mobile		9441812333	
		Fax			
Email		ksandeepchakravarthy@gmail.com			
For Project		Projects Visited		Projects Liked	
Vista Homes		Vista Homes and other properties		Anurag sree,PMR, PMA	
Interested In		Vista Homes			
Enquiry Source		Enquiry Type		Lead Status	
Reference		Phone Call		SaleClosed	
Prospect Status		Average			
Brochure Sent		Executive Meet Customer		Visiting Card	
Yes		Yes		Yes	
Customer Visit Site		No			
Company Type		Spouce Company		Purpose	
Other		Baharat Bio Tech		Self Use	
Investment Details		Gold and Insurances			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained	
Yes		23 Lakhs		Yes	
Referred To Bank		No			
Discount Expected		Discount Offered		Site Visit With	
YES				Not Visited	
Bank Name		ICICI Bank			
Customer Requirment		Home Town		Other Info	
1 BHK		Manchiryal		he is looking for east face corner only	
Decesion Makers		Family			
Company Address		Company Details			
Mallapur,Hyd.		it is a Pharma Company.			
Smart Text					
customer interested in E 012 flat after negotiation finally it is Booking form signed.					
Customer Query					
he need occupation with in 3 months date of agreement with out fail.					
Customer Special Requirments					
he need some extra specifications internal rooms.					
Remarks					
Refer by paramount Avenue customer. he is looking for 1 bhk in Vista Homes east face only					
Call/Entry					
ate Call Details					
05-06-2020		Call Made By :		Call Type : NA	
05-06-2020		OutCome Of Call :			
		Next Call Date : 06-06-2020			
		Target Of Call : first call detail to be entered			
17-06-2020		Call Made By : Gopal Reddy		Call Type : Phone	
17-06-2020		OutCome Of Call : Call me after one week, he is interested in E 012 1 bhk 635 sft east face. finally Booking form signed.			
		Next Call Date : 21-06-2020			
		Target Of Call : Waiting for bank's approval sanction of loan, he is given all the documents to sandeep ICICI.			